# Predicting Faculty Member's Work Engagement in Indonesia: Testing the Role of Optimism, Perceived Organizational Support and Self-efficacy

Aditya Nanda Priyatama, Muhamad Zainudin and Seger Handoyo Faculty of Psychology, Airlangga University, Surabaya, Indonesia

Keywords: Work engagement, perceived organizational support, self-efficacy, and optimism

Abstract: One of the influential human resources on the quality development of higher education in Indonesia is the faculty member. A faculty member's role, is to achieve the objective of the national education-to educate the nation and improve the quality of cultured and civilized Indonesians. A faculty member's contribution for the higher education in Indonesia becomes important if it is done effectively with the appropriate behavior. Not only in the quantity, but also on the direction of the effort, the characteristics within the faculty member, the effort or willingness to complete a task, and many other things supported by the higher education institution becomes significantly meaningful for the success of a faculty member's performance. Therefore, each faculty member has to identify each of their responsibility, performance, and be able to measure their own success indicators. One of the factors that may improve the performance of an organization is through looking at how far the faculty members' engagement is. A number of studies related to engagement are the perceived organizational support and optimism. This study aimed at seeing some psychological constructs related to the perception of organizational supports and optimism has an influence on faculty member's engagement by using self-efficacy mediator variable on a state university's faculty members in Surakarta. The sample used in this research are 393 faculty members of Universitas Sebelas Maret Surakarta. Data analysis used Structural Equation Modelling (SEM) with Lisrel 8.70 program. The results of the analysis showed a fit model and there was a significant influence on the perceived organizational support and optimism on faculty members' engagement by the mediation of self-efficacy. This indicated that self-efficacy was significant mediator to the perception of organizational support and optimism with faculty members' engagement. Thus, self-efficacy became essential in improving faculty members' engagement. This study affirmed self-efficacy as significant mediator in improving faculty members' engagement to organization

### **1 INTRODUCTION**

One of the human resources that has an influence on the quality development process of higher education institutions in Indonesia is the faculty member. The faculty member is one of the essential components that has the role to achieve the objectives of the national education—to educate the nation and able to improve the quality of civilized Indonesians. Following the Law No. 14 of 2005 on school teachers and faculty members, it is explained that faculty members are a professional lecturer and scholar with the main task to transform, develop, and disseminate knowledge, technology, and arts through education, research, and community development or what are usually called as the three pillars of higher education.

То achieve organizational success, an appropriate effort is needed, to maintain the human resources within the organization. One of the possible efforts is engagement. Engagement is an individual's obedience toward the organization, in relation to the vison, mission, and the organization's objectives on the work process. Work engagement in a faculty member is built through process; it takes a long time and high commitment from the leaders and the individuals. To achieve that, a leader's consistency in mentoring the employees and faculty members is required. In creating work engagement, an organization's leader is expected to have certain competences. Some of the competences are communication technique, feedback giving technique on anything that has been done, and performance appraisal technique (McBain, 2007).

323

Priyatama, A., Zainudin, M. and Handoyo, S.

DOI: 10.5220/0008588903230329

Copyright (C) 2020 by SCITEPRESS - Science and Technology Publications, Lda. All rights reserved

Predicting Faculty Member's Work Engagement in Indonesia: Testing the Role of Optimism, Perceived Organizational Support and Self-efficacy

In Proceedings of the 3rd International Conference on Psychology in Health, Educational, Social, and Organizational Settings (ICP-HESOS 2018) - Improving Mental Health and Harmony in Global Community, pages 323-329 ISBN: 978-989-758-435-0

A number of researches have studied the characteristics of work context-discussing work engagement. However, some personal characteristics may also influence engagement. For instance, when an individual is optimistic about the future, engagement is more likely to occur (Xanthopoulou, Bakker, Demerouti, & Schaufeli, 2007). Their study discussed the roles of three personal resources (selfefficacy, self-efficacy-based organization, and optimism) in predicting employee engagement. Their research results concluded that when employees are effectively participating, they believe they can fulfill given expectations in a series of contexts. Moreover, participating employees believe that they generally receive better results in their lives (optimist) and meet their needs by participating in the organizational roles. Furthermore, the three personal resources also uniquely contribute to explaining the variants within employee engagement from time to time, beyond the impact of the work's source and the previous engagement level (Bakker, Schaufeli, Leiter, & Taris, 2008).

The studies above show various relationships with employee engagement. Current research makes effort to look at several theoretical constructs that can be related to work engagement; one of them is psychological capital. Psychological capital is a positive state of a person's psychological condition, which consists of the characteristics of self-efficacy in all tasks given, optimism, hope, and resilience (Luthans et al., 2007).

Schaufeli and Bakker (2003) explained that work engagement is basically influenced by two factors, job demand-resources (JD-R) model and psychological capital. JD-R Model includes several aspects, such as physical condition, social, and organization, salary, career opportunity, supervisor and colleague support, and performance feedback. Meanwhile, psychological capital consists of selfefficacy, optimism, hope, and resilience. This research does not only seek for looking at the influence of optimism and perceived organizational support on work engagement, but also to look at how far the factors related to self-efficacy can mediate for the relationships between the two. Selfefficacy is suspected to become mediator for a maximum achievement for psychological capital in acquiring employee engagement. Efficacy is widely known to come from 4 proposed main sources relevant to employee engagement. An individual having high efficacy is identified from their persistence in surviving, motivated by the belief on their future success. Low efficacy arises to predict burnout, the opposite of engagement. Therefore, it is believed that the higher self-efficacy, the higher employee engagement in an individual.

Eisenberger et al.'s (1986) study suggested that perceived organizational support (POS) improved the employee's emotional bond with the organization. In their research, Eisenberger et al. (1986) defined POS as a form of employees' certainty on the organization, that organization appreciates the employees' efforts and contributions, and cares about their prosperity. The employees with fulfilled socioemotional needs would be more committed to the organization than those who did not.

### 2 METHOD

### 2.1 Participants

Subjects of this research are 393 faculty members from 10 faculties in *Universitas Sebelas Maret* Surakarta, with the criteria of having minimum 2year experience working as faculty members at *Universitas Sebelas Maret*. Samples in this research are state university's faculty member in Surakarta with following characteristics: (1) faculty member with the academic rank of minimum *Asisten Ahli*, (2) work experience of minimum 2 years, (3) Age 30-65 years old.

# 2.2 Procedures

Tryout in this research by disseminating 400 booklets of research scales to 400 faculty members working at Universitas Sebelas Maret Surakarta. After approximately 3 months of the scale dissemination, the researchers collected 375 exemplars of the scale, 20 of them were broken scales due to incomplete filling, so the scales available to be processed for discriminatory power and reliability testing were 355 scales. After reliability and validity tests, researchers acquired the scale to be given to the 400 faculty members as research subjects. Among 400 scales disseminated to the faculty member, 7 were incompletely filled, leaving 393 scales available to be analyzed. In other words, the samples used in current research as subjects were 393 faculty members.

### 2.3 Measures

Current research used 4 research scales, which are perceived organizational support scale, work engagement scale, self-efficacy scale, and optimism scale. Perceived organizational support scale is a psychology scale based on aspects referring to the survey of perceived organizational support from Eisenberger et al. (1986) with 29 items. Those aspects are caring for prosperity, response to difficulties, caring for work performance, and response to ideas and opinions. One of the POS scale items is "the University assists me to optimally improve my achievement according to my ability". Work engagement scale used was adaptation of UWES (Utrech Work Engagement Scale) with 17 items based on the aspects formulated by Schaufeli et al. (2002), consisting vigor, dedication, and absorption. One of the items for work engagement scale is "I feel so ardent during my work".

Self-efficacy scale was composed by using the aspects formulated by Bandura (1977), such as: magnitude, generality, and strength, which consisted of 9 favorable items and 9 unfavorable items. One of the items in self-efficacy scale is "I am certain of my ability in completing my work, despite being under work pressure. Optimism scale used in this research, was arranged based on the optimism specifications formulated by Seligman (1990) with 17 items using the permanent, pervasiveness, and personalization aspects. One of the items in optimism scale is "I believe that the problem I faced can be well-solved in time".

All four scales mentioned were Likert-model scales, each having the characteristics of four alternative responses separated into favorable and unfavorable statements moving from very inappropriate to very appropriate. On the POS scale index, the discriminatory power of the items ranged from 0.468 to 0.799 with the Cronbach alpha of 0.965. In work engagement scale index, the items' discriminatory power ranged from 0.250 to 0.491 with the Cronbach alpha of 0.768. In self-efficacy scale index, the items' discriminatory power ranged from 0.404 to 0.655 with the Cronbach alpha of 0.899. In optimism scale, the index of the discriminatory power ranged from 0.348 to 0.625 with the Cronbach alpha of 0.874. By using the confirmatory factor analysis, the scales' items were found to be valid and reliable as shown in the table below

Table 1: Confirmatory Factor Analysis of Work Engagement Scale.

Indicat or	λ	tλ	1-ε	t1-ε	Note
E1	0.98	0.46	0,04	0.01	Valid, reliable
E2	0.62	0.28	0.61	0.12	Valid, reliable
E3	0.66	0.35	0.56	0.15	Valid, reliable

 Table 2:
 Confirmatory Factor Analysis Perceived

 Organizational Support Scale.
 Confirmatory Factor Analysis

U						
Ind	icat	λ	tλ	1-ε	t <sub>1-ε</sub>	Note
0	r					
PO	S1	0.79	18.61	0.37	12.49	Valid
						, reliab le
PO	S2	0.87	21.53	0.24	11.10	Valid
						, reliab le
PO	S3	0.93	24.20	0.13	7.62	Valid
						,
						reliab
						le
PO	S4	0.91	22.92	0.18	9.67	Valid
						,
				_IC/	4TIC	reliab
						le

Table 3: Confirmatory Factor Analysis Self-Efficacy Scale.

Indicat or	λ	tλ	1-ε	t1-e	Note
EFI1	0.83	19.07	0.32	9.70	Valid, reliable
EFI2	0.87	20.29	0.25	8.02	Valid, reliable
EFI3	0.85	19.78	0.28	8.76	Valid, reliable

Table 4: Confirmatory Factor Analysis Optimism Scale.

Indicator	λ	tλ	1-ε	t1-ε	Note
OPT1	0.7	17.	0.3	9.47	Valid,
	9	08	8		reliable
OPT2	0.8	19.	0.2	5.45	Valid,
	8	70	2		reliable
OPT3	0.7	19.	0.4	10.77	Valid,
	4	58	5		reliable

From all four Confirmatory Factor Analysis, data were found that to score manifest variable (observed) that forms latent variable, it can be done by testing structural coefficient that results from ttest. Other than through the t-test, a standardized solution was also used. The overall result of the ttest and standardized solution shows that the items were valid and reliable.

### **3** RESULT

Based on the performed model test, it shows that the occurred model was declared fit. Some characteristics for goodness of fit show that fit can be seen on the fit test model table below:

Tabel 5: Goodness of fit model.

Statistics	Value	Fit	Note
		Criteria	
Chi Square	0.000	p>0.05	Not
			fit
RMSEA	0.008	≤0.1	Fit
GFI	0.92	>0.9	Fit
SRMR	0.045	< 0.05	Fit
AGFI	0.88	>0.9	Not
			fit
PGFI	0.62	>0.9	Not
			fit
NFI	0.98	>0.9	Fit
NNFI	0.98	>0.9	Fit
PNFI	0.76	>0.9	Not
			fit
CFI	0.98	>0.9	Fit
IFI	0.98	>0.9	Fit
RFI	0.97	>0.9	Fit

From the result of fit model above, it can be seen that some criteria of fit model have been achieved, which are on the criteria of RMSEA, GFI, SRMR, NFI, NNFI, CFI, IFI, and RFI are indicated as fit. Ttest model can be seen from the figure below:



Figure 1: T-test Model.

Meanwhile, the standardized solution can be seen from the figure below:



Figure 2: Standardized Solution Model.

#### 4 **DISCUSSION**

The research we conducted looked at a number of theoretical constructs than can be related to work engagement, one of them is psychological capital. Psychological capital is a positive psychological condition of a person that consists the characteristics of self-efficacy in all tasks, optimism, hope, and resilience (Luthans et al., 2007).

The research result supports Schaufeli & Bakker (2003) who mentioned that work engagement is basically influenced by two factors, job demandresources model (JD-R) and psychological capital. JD-R Model consists of a number of aspects, such as physical condition, social, organization, salary, career opportunity, supervisor and colleagues' supports, and also performance feedback. Meanwhile, for psychological capital, it consists of self-efficacy, optimism, hope, and resilience.

Sweetman and Luthans (cited in Bakker and Leiter, 2010) discuss that there is a positive influence between efficacy, optimism, hope, and resilience with work engagement. Efficacy is widely known to come from 4 main sources that can be proposed according to employee engagement. An individual who has high efficacy is usually marked with their persistence to survive, driven by their belief in their future's success. Low efficacy appears to predict burnout, the opposite of engagement. Therefore, the higher the self-efficacy within an individual's self, then it is believed that employee engagement on an organization is also higher. According to Bandura (1977), self-efficacy is a belief that someone can fulfill the required behaviors to produce a successful result. Furthermore, Saks and Gruman's (2011) study mention that selfefficacy is an important factor to bind an individual. They found that there is a positive relationship between job fit perceptions, positive emotions and self-efficacy with employee engagement on new employees. A newly joining individuals with high self-efficacy in an organization tend to feel more secure and psychologically willing to bind themselves with their new roles (Saks and Gruman, 2011).

On the optimism side, our research is also in line with Seligman's (Seligman & Schulman, 1986) opinion that figures optimism as an attribute measured based on explanatory style. An optimistic individual who believe they can achieve their success will have a more general (I can be successful from one scope to another), consistent (I can always succeed), and internal (I created this success) attitudes. When they face failure, the individual will have a specific, inconsistent, and external attitude. Another explanation on optimism was discussed by Carver and Scheier (2003) that an optimistic individual expects for good thing to happen to themselves, they have significant attitude and cognitive. It is important to notice that psychological capital sets for a realistic value of optimism, since an unrealistic optimism may lead to a negative result (Seligman, 1998). An optimistic individual is responsible on what has been done and hopes for a positive result. A good psychological availability will improve engagement (Kahn, 1990). Overall, the optimism component of psychological capital is directly related to service and absorption component of work engagement.

In its relationship with education institution, the result of this research shows that optimism is needed to improve and develop education institutions. Current human resources in education institution is also expected to have optimism attitude.

The studies of Christian and Slaughter (2007); Halbesleben (2010) (cited in Albrecht et al. (2010) mention some predictors of engagement, such as social supports, self-efficacy, optimism, and organization climate. Self-efficacy and optimism have the roles to improve employee engagement with the support of conducive organization climate. A conducive climate is acquired if the employees perceived their organization to provide supports on the work performed by the employees. The studies above show strong influence between self-efficacy and optimism that support our research.

Wiley et al. (2010, cited in Albrecht, 2010) also found some facts that work engagement can be wellformed when the individuals within the organization are highly motivated and have the opportunity to develop. An organization has the participation in providing opportunity for an individual to improve, and without it there is no way an individual has an engagement their organization. The study's result also has a relationship with our research results. One of the efforts made by the organization to maximize the potentials within the organization is by providing the opportunity for the individuals to develop well, so the individuals will maximize their all potential abilities to develop their organization.

Sweetman and Luthans (2010, cited in Baker and Leiter, 2010) mention that their preliminary research indicated that between self-efficacy, optimism, hope, and resilience in their relationships with work engagement, there was a mediator variable, which is positive emotion. Specifically, a high positive emotion will improve the influence of self-efficacy, hope, optimism, and resilience on work employee engagement. Sweetman and Luthans (2010) mention that this positive emotion is related to employees' behavior within the organization. Halbesleben (2010), Baker and Leiter (2010) contend that their hypotheses related to social support, autonomy, feedback, positive climate of an organization, and self-efficacy have been proven. From their research results, there is a relationship between autonomy and self-efficacy that has a high relationship with work engagement. Xanthopoulou et al. (2009a, cited in Baker and Leiter, 2010) argue that personal resources, which consists of self-efficacy, optimism, and work resources such as work autonomy, supervisory coaching, performance feedback, and employee development opportunity has a high relationship with work engagement. Both personal resources and work resources complete each other in providing positive contributions for the development work engagement. In another research, of Xanthopoulou et al. (2009b) investigate that selfefficacy and optimism are two of a number of criteria to make meaning out of work engagement.

# REFERENCES

- Albrecht, Simon L. 2010. Handbook of Employee Engagement: Perspectives, Issues, Research and Practice, pp: 3-19. UK: Edward Elgar Publishing Limited.
- Bakker, Arnold B. 2010. Engagement and Job Crafting: Engaged Employees Creat Their Own Great Place to Work. Edited by Albrecht, *Handbook of Employee* Engagement: Perspectives, Issues, Research and Practice, pp: 229-244. UK: Edward Elgar Publishing Limited.

- Bakker, Arnold B., Albrecht, Simon L and Leiter, Michael P. 2011. Key Questions Regarding Work Engagement. *European Journal of Work and Organizational Psychology*, Volume 20, No. 1, pp: 4-28.
- Bakker, Arnold B and Demerouti, Evangelia. 2008. Towards a Model of Work Engagement. *Career Development International*, Volume 13, No. 3, pp: 209-223.
- \_\_\_\_\_. 2011. The Job Demands-Resources Model: Challenges for Future Research. *Journal of Industrial Psychology*, Volume 37, No. 2, pp: 974-982.
- Bakker, Arnold B., Demerouti, Evangelia and Schaufeli, Wilmar B. 2003. Dual Processes at Work in A Call Centre: An Application of the Job Demands-Resources Model. *European Journal of Work and* Organizational Psychology, Volume 12, No. 4, pp: 393–417.
- Bakker, Arnold B., Demerouti, Evangelia., Taris, Toon W., Schaufeli, Wilmar B and Schreurs, Paul J.G. 2003. A Multigroup Analysis of the Job Demands-Resources Model in Four Home Care Organizations. *International Journal of Stress Management*, Volume 10, No. 1, pp: 16-38.
- Baker, AB., Schaufeli, W.B. 2008. Positive Organizational Behavior: Engaged Employee in flourishing Organizations. *Journal Of Organizational Behavior*: 29, 147-154
- Bakker, Arnold B., Gierveld, J.H and Rijswijk, K Van. 2006. Succesfactoren Bij Vrouwelijke Schoolleiders in Het Primair Onderwijs: Een Onderzoek Naar Burnout, Bevlogenheid en Prestaties (Success Factors among Female School Principlas in Primary Teaching: A Study on Burnout, Work Engagement and Performance), pp: 3-28.Diemen: Right Management Consultants.
- Bakker, Arnold B and Leiter, Michael P. 2010. Work Engagement: A Handbook of Essential Theory and Research, pp: 181-196. New York: Psychology Press.
- Bakker, AB., Schaufeli, W.B., Leiter, M.P., & Taris, T.W. 2008. Work engagement: An emerging concept in occupational health psychology. *Work and Stress:* An International Journal of Work, Health and Organizations. Volume 22. Issue 3, 187-200
- Bandura, Albert. 1977. *Social Learning Theory*, pp: 79-85. New Jersey: Prentice Hall.
- \_\_\_\_\_. 1982. Self-Efficacy Mechanism in Human Agency. *American Psychologist*, Volume 37, No. 2, pp: 122-147.
- \_\_\_\_\_. 1994. *Self-efficacy*, pp: 2-15. New York: Academic Press.
- \_\_\_\_\_. 1997. Self-Efficacy in Changing Societies, pp: 1-45. New York: Cambridge University Press.
- Carver, Charles S and Scheier, Michael F. 2002. Optimism. Edited by Snyder and Lopez, *Handbook Of Positive Psychology*, pp: 231-243. New York: Oxford University Press.
  - \_\_\_\_\_. 2003. Optimism. Edited by Lopez and Snyder, Positive Psychological Assessment: A handbook models

and measures, pp: 75-89. US: American Psychological Association.

- \_\_\_\_\_. 2009. Optimism. Edited by Lopez, *The Encyclopedia of Positive Psychology*, pp: 656-663. United Kingdom: Willey Blackwell.
- Eisenberger, Robert., Armeli, Stephen., Barbara, Rexwinkel., Patrick D. Lynch., Linda, Rhoades. 2001. Reciprocation of Perceived Organizational Support. *Journal of Applied Psychology*. Vol. 86. No. 1. 42-51.
- , Robin Huntington, Steven Hutchison, Debora Sowa. 1986. Perceived Organizational Support. Journal of Applied Psychology. Vol. 71. No. 3. 500-507.
- Kahn, William. A. 1990. Psychological Conditions of Personal Engagement and Disengagement at Work. *Academy of Management Journal*, Volume 33, No.4, pp: 692-724.
- Kahn, William. A. 2010. The Essence of Engagement: Lessons from The Field. Edited by Albrecht, *Handbook of Employee Engagement: Perspectives, Issues, Research and Practice*, pp: 20-30. UK: Edward Elgar Publishing Limited.
- Luthans, Fred. 2002. Positive Organizational Behavior: Zdeveloping and managing psychological strenght. *Academy Of Management Executive*, 16, 57-72
- Luthans, F., & Peterson, S. J. 2002. Employee Engagement and Manager Self-efficacy. Implication for Managerial Effectiveness and Development. *The Journal of Management Development*, 21, 376-387.
- Luthans, F.& Jensen, Susan M. 2002. *Hope: A New Resource Development Review*, 1, 304-322.
- Luthans, Fred. 2011. An Evidence-Based Approach: Organizational Behavior, pp: 204-205. New York: McGraw-Hill Companies
- Luthans, Fred., Avey, James B., Avolio, Bruce J., Norman, Steven M and Combs, Gwendolyn M. 2006. Psychological Capital Development: Toward a Micro-Intervention. *Journal of Organizational Behaviour*, 27,pp: 387-393.
- Luthans, Fred., Luthans, Kyle W. and Luthans, Brett C. 2004. Positive Psychological Capital:Beyond Human and Social Capital. *Business Horizons*, Volume 47, No. 1, pp: 45-50.
- Luthans, Fred., Youssef, Carolyn M., and Avolio, Bruce J. 2007. Psychological Capital: Developing the Human Competitive Edge, pp: 3-54. UK: Oxford University Press.
- Luthans, Fred and Youssef, Carolyn M. 2004. Human, Social, and Now Positive Psychological Capital Management: Investing in People for Competitive Advantage. *Organizational Dynamics*, Volume. 33, No. 2, pp: 143-160.
- McBain, R. 2007. The Practice Of Engagement: Research Into Current Employee Engagement Practice. *Strategic HR Review*, Vol. 6 Iss: 6, Pp.16 - 19
- Rhoades, Linda., Eisenberger. Robert., Stephen Armeli. 2001. Affective Commitment to the Organization: The

Predicting Faculty Member's Work Engagement in Indonesia: Testing the Role of Optimism, Perceived Organizational Support and Self-efficacy

Contribution of Perceived Organizational Support. Journal of Applied Psychology. Vol. 86. No. 5. 825-836.

- \_\_\_\_\_, Eisenberger, Robert. 2002. Perceived Organizational Support: A Review of the Literature. *Journal of Applied Psychology*. Vol. 87. No. 4. 698-714.
- Saks, A.M. 2006 Antecedents And Consequences Of Employee Engagement. *Journal Of Managerial Psychology*. Emerald Group Publishing Limited.Vol. 21 No. 7.Pp. 600-619
- Saks, Jamie A and Gruman, Alan M. 2010. Performance Management and Employee Engagement. *Human Resource Management Review*, 21, 123-136.
- . 2011. Getting Newcomers Engaged: The Role of Socialization Tactics. *Journal of Managerial Psychology*, Volume 26, No. 5, pp: 383-402.
- Schaufelli, Wilmar B., Salanova, Marisa., Roma, Vicente Gonzalez and Bakker, Arnold B. 2002. The Measurement of Engagement and Burnout: A Two Sample Confirmatory Factor Analytic Approach. *Journal of Happiness Studies*, 3, pp: 71-92.
- Schaufeli, Wilmar B., Bakker, Arnold B and Salanova, Marisa. 2006. The Measurement of Work Engagement with a Short Questionary. *Educational and Psychological Measurement*, Volume 66, No. 4, pp: 701-716.
- Schaufeli, WB and Baker, A.B. 2004. Job Demands, Job resources, and their relationship with burnout and engagement: A multi-sample study. *Journal of Organizational Behavior*, 25, 293-315
- Schaufeli, W.B & Bakker, A.B. 2003. UWES.Ultrecht Work engagement Scale.Preliminary Manual. Occupational Health Psychology Unit. Ultrecht University
- Scheier, Michael F., Carver, Charles S and Bridges, Michael W. 1994. Distinguishing Optimism from Neuroticism (and Trait Anxiety, Self-Mastery, and Sel-Esteem): A Reevaluation of the Life Orientation Test. Journal of Personality and Social Psychology, Volume 67, No. 6, pp: 1063-1078.
- Seligman, Martin E. P. 1990. Learned Optimism: How to Change Your Mind And Your Life, pp: 44-51. New York: A Division of Random House.
  - . 2004. Authentic Happiness: Using the New Positive Psychology to Realize Your Potential for Lasting Fulfillment, pp: 30. New York: Free Press.
- \_\_\_\_\_. 1998. Learned Optimism. New York: Pocket Books
- Sweetman, David and Luthans, Fred. 2010. The Power of Positive Psychology: Psychological Capital and Work Engagement. Edited by Bakker and Leiter, Work Engagement: A Handbook of Essential Theory and Research, pp: 54-68. New York: Psychology Press.
- Xanthopoulou, Despoina., Bakker, Arnold B., Demerouti, Evangelia and Schaufeli, Wilmar B. 2007. The Role of Personal Resources in the Job Demands-Resources Model. *International Journal of Stress Management*, Volume 14, No. 2, pp: 121-141.

. 2009. Work Engagement and Financial Returns: A Diary Study on the Role of Job and Personal Resources. *Journal of Occupational and Organizational Psychology*, 82, pp: 183-200.