# Can SKOS Ontologies Improve the Accuracy of Measuring Semantic Similarity of Purchase Orders?

#### Steven B. Kraines

Future Center Initiative, The University of Tokyo, Kashiwa-No-Ha, Kashiwa-Shi, Japan

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Abstract: The effect of additional domain knowledge provided by a SKOS ontology on the accuracy of semantic similarity calculated from product item lists in purchase orders for a manufacturer of modular building parts is examined. The accuracy of the calculated semantic similarities is evaluated against attribute information of the purchase orders, under the assumption that orders with similar attributes, such as the industrial type of the purchasing entities and the type of application of the modular building, will have similar lists of items. When all attributes of the purchase orders are weighted equally, the SKOS ontology does not appear to increase the accuracy of the calculated item list similarities. However, when only the two attributes that give the highest correlation to item list similarity values are used, the strongest correlation between item list similarity and entity attribute similarity is obtained when the SKOS-ontology is included in the calculation. Still, even the best correlation between item list and entity attribute similarities yields a correlation coefficient of less than 0.01. It is suggested that inclusion of semantic knowledge about the relationship between the set of items in the purchase orders, e.g. via the use of description logics, might increase the accuracy of the calculated semantic similarity values.

### **1 INTRODUCTION**

A key element of any knowledge management system is the ability to measure the semantic similarity between two entities in a knowledge base, e.g. personnel records in a human resources knowledge base, knowledge experts in an expertise knowledge base, research papers in an academic knowledge base, or miscellaneous facts in a common sense knowledge base (Bizer et al.2005, Bleier et al.2011, Kraines et al. 2011). To assess the semantic similarity, one must be able to identify when the descriptors of two entities in a knowledge base mean the same thing even if they do not say the same thing, which requires the ability to "understand" the entity descriptors and to reason about what they This in turn requires that the system be mean. provided with background knowledge in a form that the system can reason with. Ontologies are often used to provide this background knowledge (Zhong et al., 2002, Oldakowski et al., 2005).

Recently high expectations have been placed on the ability of SKOS (simple knowledge organization system) ontologies to handle problems such as the semantic gap (www.w3.org/2004/02/skos, Bizer et al., 2009, Bechhofer et al., 2008, Aleman-mesa et al., 2007). Unlike "heavy weight ontologies" that have a framework for defining a wide range of semantic relationships based on some form of logic, a SKOS ontology uses only three kinds of semantic relation-ships between concepts: "broader", "narrower", and "related to". SKOS ontologies take the form of hierarchical classifications if the "broader/narrower" relationships are used, or thesauri if only the "related to" relationships are used.

Semantic searches using thesauri generally use the "concept expansion" approach, where a search query is augmented by adding terms that are a specified number of "related to" links from one of the original search terms. The "broader/narrower" semantic relationships used in hierarchical classifications can improve the accuracy of this expansion by selectively adding only "broader" concepts and optionally weighting a concept match by the concept depth in the classification hierarchy. However, even a hierarchical classification provides limited capability to create queries and knowledge descriptors that enable semantic inference. For example, one cannot describe the specific semantic

248 B. Kraines S..

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nature of a relationship between two concepts.

The question we address in this paper is whether or not the limited semantics provided by a SKOS ontology is enough to improve the accuracy of evaluating the similarity between pairs of purchase orders for products manufactured for assembly of modular buildings. The purchase orders that we consider here are complete lists of building components purchased together for the fabrication of a modular building. The similarity between a pair purchase orders can be described as the number of similar components in the two orders.

We use a SKOS ontology, which describes a "broader/narrower" classification of the building component products, to calculate similarity between items in two different purchase orders. We measure the accuracy of the semantic similarity calculation results against attributes of the purchase orders, based on the assumption that similar purchase orders will tend to have similar item lists.

In formal terms, we test the following hypothesis: "The additional information from SKOS semantic relationships between items in different sets can increase the accuracy of similarity scores calculated for those sets," where the accuracy of the similarity scores is assessed based on the assumption that sets (in our case "purchase orders") having similar attributes will tend to have similar items.

The article is organized as follows. Section 2 describes related work. Section 3 outlines the methodology used. Section 4 describes the results, and section 5 discusses how much the SKOS ontology contributes to the accuracy of the calculated semantic similarity. Section 6 proposes some future directions for this work.

# 2 RELATED WORK

Semantic web technologies such as ontologies have been used in e-commerce and "order fulfillment process" (Breslin et al. 2010, Li and Horrocks 2003). Fard et al. (2013) measured the semantic similarity between individual products purchased by users using content-based filtering based on a "user profile ontology" and an "items ontology". Evaluating their method against bills of a construction materials supplier with 2581 products, they found that accuracy of content-based filtering based on semantic similarity is higher than that based on cosine similarity.

Pan et al. (2008) studied automated ontologymapping approaches using three different types of concept features: corpus-based, attribute-based, and name-based. They demonstrate in an evaluation against two ontologies from the architecture, engineering and construction industry that attributebased features, which most closely correspond to our work, outperform the other two types of features in terms of precision and F-measure.

Much of the previous work on using ontologies to measure semantic similarity between sets of concepts has been done in the area of semantic web service match-making and ontology mapping. Dong et al. (2013) give a comprehensive review of semantic web service matchmaking techniques that employ some degree of semantic reasoning based on ontologies. Almost all of the matchmakers that they review just divide matches into four discrete types: exact matches, plug-in (exact inheritance) matches, subsumption matches, and intersection matches. Cai et al. (2011) describe the semantic matchmaking methodology in their ManuHub system for managing manufacturing services with ontologies. Like the systems reviewed by Dong et al., ManuHub also gives an "all or nothing" evaluation of the semantic matches between the matching parameters.

The problem of assessing the similarity of two lists of items is related to market basket analysis (Agrawal et al., 1993). Bellandi et al. (2007) used ontologies to reduce the "search space" of the association rule mining algorithm by abstracting items in a particular basket to a higher ontological class. They describe their ontology as a full description logics ontology. However, for the "abstraction constraints", they simply generalize the class of a basket item to a predefined level of the hierarchical structure of the ontology, which is essentially equivalent to using a SKOS model of the ontology. Won et al. (2006) also used the hierarchical structure of an "items" ontology to abstract items in market baskets to more general classes in order to reduce the number of association rules that are generated. Wang et al. (2007) demonstrated that an ontology in the form of a commodity classification hierarchy can increase the effectiveness of association rule mining in obtaining useful and meaningful association rules from the FoodMart2000 dataset. In all three studies, the original classes of the basket items were replaced with the higher level classes, so the information given by the original more specific classes was lost. As a result, a match between two beverages might be scored the same as between two Budweiser beers.

INI

#### other option product

equipment option product booth product water heater product equipment light product electrical product ventilation product wash room product equipment window product

indoor option product indoor light product frame product sheet product partition product indoor window product door product floor product

outdoor option product shutter product color variation product entranceway product outdoor window product

deck unit product cover product window roof product panel product

#### window product

window screen product window sash product window rail product window lace product window grill product window glass product window film product window drape product window blinds product

#### light product

other other option product Other Internal Options Other special order parts Other equipment options Other External Option

Figure 1: Upper levels of the product classification schema.

#### **3** METHODOLOGY

We apply a technique for calculating semantic similarity between two items that considers the specificity of the most specific class which subsumes the classes of the two items.

We obtained data for 520 purchase orders from a manufacturer of modular buildings. The data contains the list of product items in the purchase order together with several attributes of the purchase, including the industry class of the purchaser and the type of use application of the modular building. In consultation with the manufacturer, we constructed a classification of the item types in the category "other option products." This category contains building components that have more specialized roles and that were therefore thought to have the most specificity for the general type of a purchase order. The classification, which we constructed manually, has a maximum depth of five. The upper levels of the classification are shown in Figure 1. : **A**' ΓΙΟΝΞ

From the 520 original purchase orders we automatically filtered out the ones that included less than 10 types of items because we want to obtain strong semantic similarities that are not just coincidental matches of a few items. This resulted in a set of 135 purchase orders that we have used in the analysis.

We then calculate the similarity between a search purchase order A and a target purchase order B, including the reflective similarity of the same order with itself. To assess the similarity of indirect matches between items in two different purchase orders that have similar but not identical classes, we apply the SKOS ontology as follows.

First, we calculate the match score of each class in the ontology as a function of the depth of the class and the inverse of the total number of occurrences in the entire data set as suggested by Resnik (1997):

match score of class i =

depth of class i / (# instances of class i)<sup>k1</sup>

where k1 is greater than or equal to zero.

Next, for each item in the search order A, we find all item classes that subsume both the search item class i and the class j of at least one item in the target order B:

match score of search class i to target class j = k2(match score of class subsuming i and j)

where k2 is a penalty for an indirect match that is set to some pre-selected value between 0.0 and 1.0 if class i is not the same as class j, and 1.0 otherwise. A k2 value of 0.0 corresponds to the case where the SKOS ontology is replaced with a simple controlled list of terms.

We then find the subsuming class for item i having the highest score:

match score of search class i to target order B = max(match score of class i to class j) for all j in target order B

The match score between search order A to target order B is the sum of these maximum scores:

match score of search order A to target order B = sum(match score of class i to order B) for all i in search order A

We originally included a final step where the similarity scores of a search order with each target order are normalized to the maximum possible similarity score for the search order, which is the similarity score of the search order with itself. However, we decided not to use this normalization step for the following two reasons. First, the normalization results in a large number of matches with nearly indistinguishable similarity scores. Second, we judged that the normalization process itself may not be justified by the problem we are addressing. Normalization acts to score a match of a small number of items between sets having few total items equal or higher than a match of a larger number of items between sets having many items. This is the desired behaviour for a matching system that must handle matches between item sets created "in the wild", such as meta-tag lists on webpages. However, as noted earlier in this section, here we want to find matches that have a strong absolute level of semantic similarity, so we want to assign higher scores to matches that have larger numbers of items in common even if the item sets are larger.

Finally, we rank all of the matches by similarity score and examine the correlation of the similarity score with the similarity of the attributes of the purchase orders.

## 4 RESULTS

We show the results of the matching and ranking for the six conditions for the similarity scoring coefficients shown in Table 1.

The top 20 non-self matches for each of the six conditions are listed in Table 1. The top 20 matches for the case where k1 is 2, corresponding to a strong exponential weighting for the uncommonness of an item class, are identical for all values of k2. Therefore, it appears that when the scoring is

weighted more heavily for matches between uncommon items, the classification from the ontology does not affect the results very much. However, when k1 is 1, which corresponds to a weaker linear weighting for class use frequency, the rankings are no longer identical. Although the top scoring matches, such as the match between orders 32 and 51, occur in all of the top 20 lists, the value of k2 influences the ranking of the matches. This means that the classification information has a stronger influence when the scoring is less highly weighted towards uncommon item matches.

To assess the accuracy of each of the semantic similarity calculation conditions, we examine how closely the similarity scores based on the item lists reproduce the similarity of three attributes of the purchases: the industry type of the purchaser, the application area for the purchase (e.g. event facility, temporary facility, on-site facility, etc.), and the application type (e.g. office, shop, learning facility, etc.).

We scored the similarity between the purchase order attributes as follows:

Attribute similarity score = a1\*attributeMatch1 + a2\*attributeMatch2 + a3\*attributeMatch3

where attributeMatch1 is 1 if the industry type of the two orders is the same and 0 if it is different, attributeMatch2 is 1 if the application area of the two orders is the same and 0 if different, and attributeMatch3 is 1 if the application type of the two orders is the same and 0 if different. The values for a1, a2, and a3 are set as shown in Table 2.

We then applied a smoothing filter to the ranked attribute similarity scores and plotted the smoothed scores against the item list similarity scores. The plot having the strongest correlation between item list similarity scores and attribute-based similarity scores is shown in Figure 2. The correlation coefficients for all combinations of item list similarity calculation conditions and attribute-based similarity score formulations are summarized in Table 2.

When all of the purchaser attributes are weighted equally, the best correlation is 0.0046, which is given by condition 6. This is the formulation that ignores product classification and favours the item types that appear least frequently. However, a higher correlation coefficient of 0.0089 is obtained when the application area attribute is ignored. Interestingly, this correlation is given by condition 2, which is the formulation that gives some weight to the product classification and less weight to the Table 1: Top matches for each similarity calculation condition. The purchase order used as the query for the similarity calculation is labelled "search", and the purchase order used as the matching target is labelled "target". Note that while in most cases the score for two orders is the same irrespective of which is the search and which is the target, there are some exceptions, such as the case of orders 32 and 51.

Condition 1			Condition 2			Condition 3			Condition 4			Condition 5			Condition 6		
(k1=1, k2=1.0)		(k1=1, k2=0.5)		(k1=1, k2=0.0)		(k1=2, k2=1.0)			(k1=2, k2=0.5)			(k1=2, k2=1.0)					
search	target	score	search	target	score	search	target	score	search	target	score	search	target	score	search	target	score
32	51	10.9	32	51	10.8	32	51	10.7	81	62	34.9	81	62	34.9	81	62	34.9
81	62	10.6	81	62	10.5	81	62	10.5	98	33	34.8	98	33	34.8	98	33	34.8
98	33	9.0	98	33	8.8	98	33	8.7	33	98	34.8	33	98	34.8	33	98	34.8
33	98	9.0	33	98	8.8	33	98	8.7	32	51	34.4	32	51	34.4	32	51	34.4
71	6	8.6	71	6	8.4	71	6	8.2	51	32	28.2	51	32	28.2	51	32	28.1
6	71	8.6	6	71	8.4	6	71	8.2	71	6	28.1	71	6	28.1	71	6	28.1
51	32	8.4	51	32	8.3	51	32	8.1	6	71	28.1	6	71	28.1	6	71	28.1
106	35	8.4	98	35	7.9	117	63	7.7	13	23	27.1	13	23	27.1	13	23	27.1
35	106	8.4	35	98	7.9	63	117	7.7	98	35	26.9	98	35	26.8	98	35	26.6
98	35	8.3	117	63	7.8	13	23	7.5	35	98	26.9	35	98	26.8	35	98	26.6
35	98	8.3	63	117	7.8	98	35	7.4	23	13	26.4	23	13	26.4	23	13	26.4
117	63	7.9	106	35	7.6	35	98	7.4	117	63	26.4	117	63	26.3	117	63	26.3
63	117	7.9	35	106	7.6	117	104	7.4	63	117	26.4	63	117	26.3	63	117	26.3
13	23	7.7	13	23	7.6	104	117	7.4	117	104	26.3	117	104	26.3	117	104	26.3
117	104	7.5	117	104	7.4	106	35	6.9	104	117	26.3	104	117	26.3	104	117	26.3
104	117	7.5	104	117	7.4	35	106	6.9	126	90	26.2	126	90	26.2	126	90	26.2
129	35	7.2	126	90	7.0	126	90	6.9	90	126	26.2	90	126	26.2	90	126	26.2
35	129	7.2	90	126	7.0	90	126	6.9	101	98	25.5	101	98	25.5	101	98	25.4
126	90	7.2	23	13	6.8	23	13	6.7	98	101	25.5	98	101	25.5	98	101	25.4
90	126	7.2	51	35	6.7	99	106	6.6	107	71	25.3	107	71	25.3	107	71	25.3
98	90	7.0	35	51	6.7	51	35	6.5	71	107	25.3	71	107	25.3	71	107	25.3
90	98	7.0	129	35	6.6	35	51	6.5	23	18	25.2	106	12	25.2	106	12	25.1
23	13	6.9	35	129	6.6	106	99	6.4	18	23	25.2	12	106	25.2	12	106	25.1
51	35	6.9	99	106	6.6	101	98	6.3	106	12	25.2	23	18	25.1	116	45	25.1
35	51	6.9	-	90	6.5		101	6.3	-	106	25.2		23	25.1	45	116	25.1
99	106	6.6		98	6.5		71	6.1	106	35	25.2		45	25.1		18	25.0
101	98	6.4	-	98			107	6.1	35	106	25.2		116	25.1		18	25.0
		•						•							,		_0.0

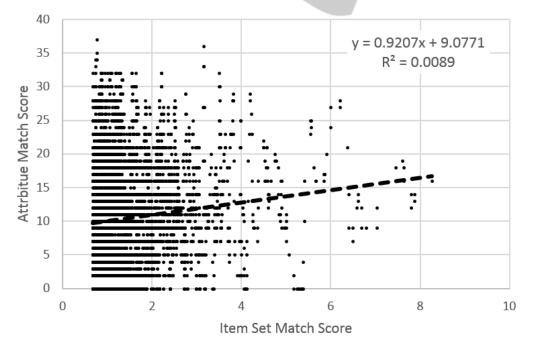


Figure 2: Correlation between smoothed attribute similarity score for the orders and item list similarity score calculated using condition 2.

	Condition 1	Condition 2	Condition 3	Condition 4	Condition 5	Condition 6
k1	1	1	1	2	2	2
k2	1.0	0.5	0.0	1.0	0.5	0.0
a1=1,a2=0,a3=0	0.00380	0.00300	0.00240	0.00390	0.00390	0.00460
a1=0,a2=1,a3=0	0.00150	0.00220	0.00140	0.00120	0.00100	0.00090
a1=0,a2=0,a3=1	0.00490	0.00630	0.00480	0.00390	0.00360	0.00380
a1=1,a2=1,a3=0	0.00001	0.00020	0.00007	0.00004	0.00002	0.00006
a1=1,a2=0,a3=1	0.00820	0.00890	0.00680	0.00710	0.00660	0.00710
a1=0,a2=1,a3=1	0.00040	0.00050	0.00060	0.00040	0.00040	0.00060
a1=1,a2=1,a3=1	0.00180	0.00160	0.00160	0.00180	0.00180	0.00220

Table 2: Correlation coefficients for the smoothed attribute similarity score calculated for different combinations of purchase order attributes and the item list similarity score calculated using each of the similarity calculation conditions.

frequency of appearance. Although, it is difficult to make any strong conclusions from the weak correlations shown in Table 2, they suggest that while the naïve approach of using all of the purchaser attributes equally does not seem to benefit correlations of item list similarity scores with other from the SKOS ontology, a more informed selection of attribute weights may bring out the benefits of the SKOS ontology for similarity calculation. More experiments with other data sets would be necessary to quantify how much the hierarchical classification structure provided by the SKOS ontology can actually improve the accuracy of semantic similarity estimates in industrial applications.

#### 5 DISCUSSION

The results of our analysis in the previous section suggest that our hypothesis that the SKOS ontology increases the accuracy of the similarity scores is supported when the entity attributes are selected to give the best correlation and when item matches are weighted as a linear rather than an exponential function of how uncommon they are.

However, even in the similarity calculation formulation showing the strongest correlation between item list similarity score and purchase order attribute similarity score, the SKOS ontology appears to contribute only a small amount to the accuracy of the semantic matching. The low correlation between the item list similarity scores and the entity attribute similarity scores could be due to problems in one or both of the following assumptions.

A1: Purchase orders having similar attributes will tend to have similar product lists.

A2: Matching of set contents using SKOS ontologies is an accurate measure of that similarity.

We can address assumption A1 by examining entity attributes. Some possibilities include the time and place of the purchase, and whether the purchaser is a first-time or repeat customer.

We can test assumption A2 by using a more powerful form of semantic reasoning, e.g. by using a "heavy weight" ontology based on description logics that supports semantic reasoning based on logical inference to assess the similarity of the particular relationships between the items in each purchase order (Bellandi et al., 2007; Guo and Kraines 2008a).

#### **FUTURE DIRECTIONS** 6

The work reported here is part of a long-term effort to assess the feasibility of getting human creators of knowledge resources to create descriptors of those resources in a form that can be "understood" by a computer in the sense that we described in the introduction (Kraines et al. 2006). It is usually assumed that the people creating knowledge resources are doing so for reasons unrelated to computer-based knowledge sharing tasks such as searching and matching, and therefore, the creators of knowledge resources cannot be expected to do additional work to create computerany understandable descriptors.

However, in the increasingly consumerdominated knowledge sharing marketplace where eyes have become the scarce resource (Dzbor et al. 2007), we believe that in a growing number of

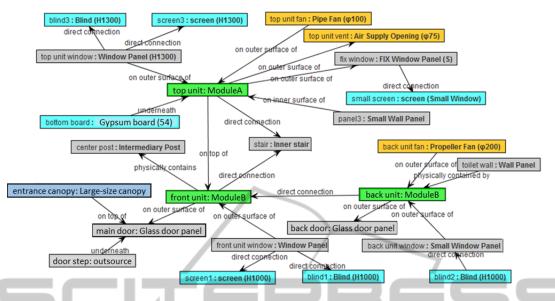


Figure 3: An example of a computer-understandable description of a modular building sale in the form of a semantic graph grounded in a "heavy-weight" ontology. Boxes show instances of the ontology classes, with the class name on the right and the instance name on the left. Box colors indicate types of classes. Arrows show object properties between instances.

knowledge sharing areas, individual knowledge sharers perceive significant value from efforts to make their shared resources easier for information systems to process (a well-known and somewhat notorious example of this is Search Engine Optimization). In the context of the study reported here, this might involve requiring salespersons from the company to enter information about a particular sale in a prescribed form that ensures that the semantics of the sale order is preserved in a form that can be "understood" by a computer.

For example, salespersons rely more and more on tablet computers to provide information about a particular purchase order to a new client. In the modular building sector, a software application might be available that enables the salesperson to construct a 3D virtual representation of the building that the client is considering. If the computer stores the information on how the different parts of the modular building are fitted together in a form that is clear and rich enough to support semantic similarity calculation using inference based on a heavy-weight ontology, then when the salesperson works with the client to design a new modular building, he or she would be automatically creating a "computerunderstandable" description of the sale order, such as the one shown in Figure 3.

The other side of getting creators of knowledge resources to make computer-understandable descriptors is to develop applications in areas that directly benefit the knowledge creator, a concept termed "instant gratification" by McDowell et al.

al knowledge om efforts to or information and somewhat earch Engine (2003). One example is natural language generation, which can be used to generate accurate representations of the semantic graphs in any language that is handled by the generator (Kraines and Guo, 2009; Androutsopoulos et al. 2007).

> Another is the application of knowledge mining techniques to extract frequently occurring semantic motifs from the knowledge base describing common combinations of products (Guo and Kraines, 2010; Guo and Kraines 2008b). Motifs, such as knowing that most clients who selected a particular kind of building module tended to purchase and directly connect a particular kind of window to the building modules, could help a salesperson identify additional parts that should be included with a design selected by the user but that might have been overlooked. Additionally, we are considering how the semantic similarity reported in this paper could be used as a similarity measure for clustering item sets.

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