Reframing the Fake News Problem: Social Media Interaction Design to Make the Truth Louder

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Abstract: This paper brings a new perspective in social media interaction design that reframes the problem of misinformation spreading on social platforms as an opportunity for UX researchers to design interactive experiences for social media users to make the truth louder. We focus on users’ interaction tendencies to promote 2 target behaviors for the social media users: 1. Users interact more with credible helpful information, and 2. Users interact less with harmful unverified information. The existing platform-based interventions assist users in getting context and making informed decisions about the information they consume and share on the platform, independently of users’ interaction tendencies on social platforms. But social media users exhibit different interaction behaviors - active users on social platforms tend to interact with content and other users often. In contrast, passive users prefer to avoid the interactions that produce digital footprints. This paper presents a theoretical basis and 3 design principles to pursue the new research perspective - it builds on the Fogg behavior model (FBM) to transform users’ interaction behaviors to mitigate the fake news problem, describes users’ active-passive interactions tendencies as a basis for design, and presents the 2 target interaction behaviors to prompt on social platforms.

1 INTRODUCTION

This paper presents a shift in focus for the mitigation of fake news that has the goal to encourage social media users to share more credible information rather than solely relying on stopping the spread of misinformation. Misinformation, one type of fake news that refers to unintentional spreading of false information, is responsible for increasing polarization and the consequential loss of trust in science and media (Lewandowsky et al., 2017). To reduce the spread of misinformation, social media platforms are removing the accounts that spread misleading information and the posts that contain false information. In addition to that effort, platforms are introducing new indicators that facilitate the process of getting contextual information about posts that have questionable veracity. The purpose of the indicators is to assist users’ information verification process while consuming or before sharing the information with other users. Though the intention of these indicators is to minimize the spread of questionable content [(Smith, 2017); (Roth and Pickles, 2020); (Nekmat, 2020)], the design aspects do not address users’ interaction behaviors to leverage the interaction tendencies in distributing credible information. In this paper, we present users’ active-passive interactions tendencies as the basis for design and provide 3 principles of designing social media interaction that combat fake news with a focus on making the truth louder on social platforms.

A focus on making the truth louder on social platforms means that the interaction designs nudge users toward distributing credible information and limiting the spread of unverified information. Nudges, in the form of suggestions or recommendations, intend to steer users’ behaviors in particular directions without sacrificing users’ freedom of choices [(Thaler and Sunstein, 2009); (Acquisti et al., 2017)]. We identify that users’ interaction abilities on social media can be described in the range from active to passive - active users have a strong tendency to interact with content and other users, whereas passive users have the tendency to refrain from interactions [(Gerson et al., 2017); (Chen et al., 2014); (Trifiro and Gerson, 2019)]. Users’ interaction behaviors could transform overtime. Shao (Shao, 2009) has suggested that users initially consume content and eventually start participating on the platform and produce content. The Reader-to-Leader Framework (Preece and Shneider-
man, 2009) indicates the evolution of a user from a reader to a leader. This paper builds on our understanding of the active-passive continuum presented in [ (Gerson et al., 2017); (Shao, 2009); (Preece and Shneiderman, 2009)] to develop a theoretical basis for nudging user behavior to adopt the 2 target interaction behaviors that combat fake news by making the truth louder:

- **Target Behavior 1 (TB1):** Users interact to increase the spread of verified and credible information.
- **Target Behavior 2 (TB2):** Users interact to reduce the spread of unverified and questionable information.

We present 3 principles for designing social media interaction that are grounded on users’ active-passive tendencies and intend to increase users’ likelihood of performing the 2 target behaviors. The design principles are inspired by the Fogg Behavior Model (FBM) (Fogg, 2009) that suggests a change of behavior happens when individuals have 2 factors: 1. the ability to change the behaviors and 2. the motivation to change the behaviors and overlays 3 types of prompts, 1. Signal, 2. Facilitator, and 3. Spark. In our design principles, the factor ‘ability’ refers to individuals’ interaction tendencies and the factor ‘motivation’ refers to individuals’ motivation to contribute in making the truth louder. The 3 design principles of social media interaction for combating misinformation are:

1. **Awareness on Making the Truth Louder:** The goal of this design principle is to remind users and nudge their attention to perform the target behaviors that can make the truth louder. This design principle is inspired from the Signal prompt in FBM (Fogg, 2009) and appeals to social media users who possess high ability to perform the behaviors and high motivation to contribute to making the truth louder.

2. **Guidance on Making the Truth Louder:** The goal of this design principle is to provide users the necessary interaction supports for performing target behaviors that lead to making the truth louder. This design principle is inspired from the Facilitator prompt in FBM (Fogg, 2009) and appeals to social media users who have low ability to perform the target behaviors but possess a high motivation to contribute to making the truth louder.

3. **Incentive on Making the Truth Louder:** The goal of this design principle is to provide incentives and encourage users to perform the target behaviors that can make the truth louder. This design principle is inspired from the Spark prompt in FBM (Fogg, 2009) and appeals to social media users who have the ability to perform the interaction behaviors but are not highly motivated to participate in making the truth louder.

The organization of this paper is as follows: Section 2 presents the related work and describes how the design principles contribute to the research on combating fake news. In Section 3, we discuss the differences between active and passive users’ interaction behavior and describe the connection of users’ interaction tendencies with the target behaviors that can make the truth louder. Section 4 presents the 3 design principles, provide prototypes to explain the principles and discusses the existing social media interventions in the lens of these design principles. Finally, we conclude the paper with a discussion of future research for making the truth louder.

2 RELATED WORK

Social media companies are taking steps to reduce the spread of fake news, such as misinformation (unintentional misleading information) and disinformation (intentional misleading information). They develop algorithms and work with third parties to detect fake content and the accounts who spread those fake information [(Rosen, 2021); (Rosen and Lyons, 2019)]. Platforms such as Facebook and Twitter remove fake content and the accounts that display inauthentic activities [(Roth and Harvey, 2018); (Gleicher, 2019)]. To reduce the spread of unverified information, the platforms demote flagged posts and the content that are detected to be spam or clickbait [(Babu et al., 2017); (Crowell, 2017)]. In the research communities, a wide range of algorithms have been developed to detect fake information by analyzing textual features, network structure, and developing propagation models [(Kumar and Shah, 2018)].

Despite the ongoing development of sophisticated algorithms, misleading information is still posted and spread on the platforms. Researchers have investigated effective ways of correcting the misinformation that has already spread, and identified the negative effects of fake information on individuals due to cognitive biases, such as confirmation bias, continued influence, backfire effect [(Lewandowsky et al., 2017); (Lewandowsky et al., 2012); (Mele et al., 2017)]. Studies have been conducted to understand how users seek and verify the credibility of news on social media [(Flintham et al., 2018); (Torres et al., 2018); (Bentley et al., 2019); (Morris et al., 2012)], how they interact with misinformation (Geeg et al., 2020), why and how users spread fake news [(Marwick, 2018); (Starbird et al., 2018); (Starbird, 2017); (Arif et al., 2016)].
Those investigations provide a broader context of the problem of fake news spreading on social media and add value in developing communication and mitigation strategies for platform-based interventions.

The platform-based interventions create indicators that assist users in making informed decisions on their choices of information consuming and information sharing on the platform. For example, Facebook provides an information (‘i’) button that shows details about the source website of an article, and places ‘Related Articles’ next to the information that seems questionable to the platform [(Hughes et al., 2018); (Su, 2017); (Smith, 2017)]. Twitter warns users about the information that could be misleading and harmful, and directs users to credible sources (Roth and Pickles, 2020); Twitter also introduces a community-driven approach, Birdwatch, to identify misleading information on the platform (Coleman, 2021). In addition to the platform-based attempts, there exist browser extensions [(Bhuiyan et al., 2018); (Perez et al., 2020)] and media literacy initiatives [(Roozenbeek and van der Linden, 2019); (Grace and Hone, 2019)] to assist users in identifying the credibility of content.

However, the primary focus of existing design interventions is to communicate to users about the credibility of the content. In this paper, we shift the focus to create intervention designs that consider the difference between active and passive users and are adaptive to individual’s interaction tendencies. Preece et al. (Preece and Shneiderman, 2009) have also suggested the importance of various interface supports to increase participation more generally, where our focus is on increasing participation to make the truth louder. We provide 3 design principles for the UX researchers to explore the design ideas with respective design goals and address users’ active-passive tendencies to increase users’ participation for combating fake news.

3 TARGET BEHAVIORS FOR THE USERS WITH DIFFERENT INTERACTION TENDENCIES

To make the truth louder, our design principles focus on promoting 2 target behaviors for social media users possessing interaction tendencies ranging from active to passive. In this section, we present the relationship between 2 target behaviors and users’ interaction tendencies on social platforms.

3.1 Users’ Interaction Tendencies on Social Platforms

Social media users have different interaction tendencies on social platforms. Some users play an active role by participating in various interactions, such as posting comments, sharing content and creating their own content and posts, uploading photos and videos. These users are known as active users [(Khan, 2017); (Chen et al., 2014)]. Chen et al. (Chen et al., 2014) identified 25 active users’ interactions on social media and categorized those into 4 dimensions: Content Creation, Content Transmission, Relationship Building, and Relationship Maintenance. Conversely, some social media users do not like to interact with social media that produces a digital footprint - they are known as passive users [(Gerson et al., 2017);(Nonnecke and Preece, 1999)]. Passive users prefer to seek information and entertainment on social platforms and they are more involved in the interactions that are required to consume information - that type of interactions can be identified as Content Consumption. According to (Shao, 2009), users first consume content, then start participating and become the members who can produce content. Shao’s (Shao, 2009) suggestion indicates that users are initially involved in the interactions related to content consumption, and over time, users start using interaction items related to the dimension of relationship building, relationship maintenance, and content transformation. When users develop relationships with other users and get habituated to interacting with content, they proceed using interaction items related to content creation.

The passive and active users have different preferences towards the interaction dimensions because of their interaction tendencies [(Gerson et al., 2017), (Trifiro and Gerson, 2019)]. Though the users are similar in the dimension of content consumption, the interaction preference between active and passive users starts to differ in other dimensions of interactions, such as content creation and content transmissions. In comparison to active users, passive users have less preference for interaction items that are not related to content consumption. The design affordance that helps users to get context and verify information are related to the interactions of content consumption dimension, where interaction preferences between active and passive users remain similar. We focus on the interactions of content transmissions where active users are more likely to participate than passive users and provide 3 design principles of social media interaction adaptive to users’ interaction tendencies.
3.2 Difference between Users’ Abilities to Perform the Target Behaviors

The ability to perform the 2 target behaviors will be different for the users due to their interaction tendencies. Active and passive users on social media demonstrate the opposite ability because of their online interaction tendencies, making target behavior 1 (TB1) easier for active users but difficult for passive users, and target behavior 2 (TB2) easier for passive users but difficult for active users.

The ability to contribute to the spread of verified information (TB1) demands interactions with content and other social media users - such ability is high for the active users but low for the passive users. Due to active users’ natural inclination, they are habituated to perform high levels of interactions, such as sharing information with other users, making comments, or sending love/like reactions to the content - these interactions contribute to the distribution of verified information. But passive users hesitate to perform such interactions and have low levels of interactions on social platforms, which makes adopting the target behavior 1 challenging for passive users.

In contrast, limiting the spread of unverified information (TB2) is easier for passive users to adopt compared to active users as it requires users to interact less with the unverified content. For target behavior 2, passive users get an advantage as they have the general tendency to interact less with social media content. However, active users have to be reflective about their activities on social platforms so that they do not interact with any unverified content because of their natural behavioral tendencies, which makes adopting target behavior 2 harder for active users.

Figure 1: The design principles addresses the differences between active and passive users to perform the target behaviors.

The design principles address the differences between active and passive users’ online interaction tendencies to direct their interactions to make the truth louder on social media, as illustrated in Figure 1. Active users have high interaction abilities, and passive users have low interaction abilities. As users’ interactions (e.g., shares, comments, likes) on social platforms lead to the distribution of the content in that platform, the principles intend to assist active users in adopting the target behavior to interact only with the credible information and not to interact with unverified or questionable information. Similarly, the principles intend to support passive users to increase their interactions with credible information that can make the truth louder on social platforms.

4 DESIGN PRINCIPLES THAT ADDRESS USERS’ INTERACTION TENDENCIES

We present 3 design principles that address users’ interaction tendencies: Awareness, Guidance, and Incentive on making the truth louder. In this section, we describe the design principles that appeal to the users of different levels of interaction abilities and motivation, and discuss the existing design interventions in reference to these principles.

4.1 Awareness on Making the Truth Louder

The purpose of the Awareness design principle is to assist social media users in recognizing verified and unverified content that appears in their social media feeds and remind users to perform the target behavior that can make the truth louder. This design principle is a Signal prompt in the FBM (Fogg, 2009) that is effective for individuals who have high motivation and high ability to perform the target behavior. When active users on the platform have the motivation to participate in making the truth louder, they can respond positively to the intervention designs that follow the Awareness design principle promoting the target behavior 1. Likewise, passive users can respond easily to the interventions that follow the Awareness design principle to promote the target behavior 2 - requesting limited interactions with the unverified and questionable content.

Most of existing interventions can be described using the Awareness design principle as the focus of these interventions is to inform users about the context and validity of the information. For example, social media platforms, such as Facebook and Twitter, provide related fact-checkers’ information so that users can get the context of the information.
Facebook shows an indicator to related articles when the platform detects any questionable content [(Su, 2017); (Smith, 2017)]. Twitter warns users if the platform identifies any harmful content (Roth and Pickles, 2020). The accuracy nudging intervention (Pennycook et al., 2020) draws users’ attention to the accuracy of the content, and NudgeFeed (Bhuiyan et al., 2018) applies visual cues to grab users’ attention to the credibility of the information source - whether the information source is mainstream or non-mainstream. These platform-based interventions educate users about the context of the information when users are involved in content consumption interactions. Some interventions, such as Facebook, alert users when they interact to share any questionable content (Smith, 2017). These interventions follow the Awareness design principle as the purpose is to make users aware of the context before they share the information on social media.

To describe the Awareness design principle, we present a design prototype that promotes the target behavior 1, illustrated in Figure 2. The prototype use the standard signifiers ‘Like’, ‘Comment’, and ‘Share’ buttons of Facebook that signal users can perform interactions to like the information, make comments about that information, and share that information with other users. The credible information in Figure 2 is collected from (Pennycook et al., 2020) study, and we add ‘More information about this link’ and ‘Related Articles’ sections that assist users in getting the context of the content. Figure 2 follows the Awareness design principle that uses texts in the ‘More information about this link’ section to communicate with users about the credibility of information and information source, and have related fact-checked articles in ‘Related Articles’ section to provide more contextual information. This prototype focuses on informing the active users about context of the information so that the subset of active users who possess the motivation to contribute in making the truth louder become aware to share the verified information.

![Figure 2: Prototype describing the Awareness design principle for promoting target behavior 1.](image)

### 4.2 Guidance on Making the Truth Louder

The purpose of the Guidance design principle is to simplify the interactions for the users to increase their ability to interact on social platforms and educate users about the interactions that can lead to the distribution of credible information and limit the spread of unverified harmful information. This design principle is a Facilitator prompt in the FBM (Fogg, 2009) that is effective for individuals who have high motivation but low ability to perform the target behaviors. This design principle focuses on promoting target behavior 1 among passive users by simplifying the interaction steps for them that assist their interactions for distributing credible information. Likewise, this design principle can promote target behavior 2 among the active users by designing interaction and affordance that assist them limiting their interactions with unverified content.

To describe the Guidance design principle, we present a design prototype that promotes the target behavior 1 by simplifying sharing interactions, illustrated in Figure 3. The prototype follows the Guidance design principle that increases users’ interaction ability with credible information by reducing the number of interaction steps required for sharing credible information. The Share button has the biggest impact on digital footprints as this functionality allows users to share the information with the users of their network; the Comments and Like buttons have smaller digital footprints compared to that. Facebook includes different sharing options, such as share publicly or privately, and users get those sharing options when they press the share button. In addition to the affordance presented in Figure 2, this prototype has different sharing options upfront and reduces the number of interaction steps for sharing. The prototype includes the privately sharing option to facilitate the motivated passive users’ interactions toward the credible information. As passive users have a natural inclination to avoid digital footprint, the motivated passive users will feel comfortable sharing credible information privately to their friends rather than sharing publicly with the whole network. The prototype also includes additional 2 sharing options that enable users to share the verified fact-checked information with a single step of interaction. The design can apply visual cues on those buttons or use text to guide users about the interactions that lead to the distribution of credible information on the social platform.
4.3 Incentive on Making the Truth Louder

The purpose of Incentive design principle is to encourage and motivate users to orient their interaction behavior in a direction that can make the truth louder on the platform. The Incentive design principle is a Spark prompt in the FBM that is proven effective for the individuals who have the high ability but low motivation to perform the target behaviors. This design principle can prompt the less motivated active users to perform target behavior 1 and the less motivated passive users to perform target behavior 2.

To describe the Incentive design principle, we present a design prototype that promotes the target behavior 1 by providing users badges, illustrated in Figure 4. The concept of ‘Community Service Badges’ can demonstrate a way to incentivize social media users to increase their motivation for performing the target behaviors. When users perform social media interactions for making the truth louder, they will receive badges. The platform can add benefits to the badges, such as prioritizing the content posted by users who have the badges, suggesting other users to follow the individuals who hold the badges due to the contribution in distributing credible information. Such platform-based benefits can attract active users to become reflective about their social media interactions and perform interactions only with credible information.

The platform-affordances can communicate with users and encourage them to participate in making the truth louder as a part of their responsibilities for creating personal, social, and societal impacts. Figure 4 includes the text “Please participate in distributing credible information; your friends may benefit” to communicate with social media users and inspire their motivation. As the community service badges indicate individuals’ effort to make the truth louder on social platforms, the badges can gather positive impressions from other social media users, which can attract the platform’s active users to attain the badges. The platform-based interventions can identify useful information and harmful information by relying on the fact-checking services and assist users in developing the interaction habits by rewarding them with the badges.

In summary, we present 3 design principles to make the truth louder that are adaptive to users’ interaction tendencies. The relationships between the design principles and the credibility of the post, the target behaviors, and the user’s interaction tendencies is shown in Table 1. These design principles encourage UX researchers to design and create affordances on the social media posts that are adaptive to individuals’ interaction tendencies.

5 FUTURE WORK

We are developing alternative design instances that follow these design principles as a basis for evaluating the effectiveness of those instances on users’ achieving the target behaviors considering their active passive tendencies. In our evaluation studies, we plan to collect information about participants’ social media usage and identify their interaction tendencies with a self report survey. We will ask participants to report their level of motivation to adopt the 2 target behaviors and compare their self-reported responses with the observations data that we collect in the study. In the study, participants will see social media posts containing both credible and questionable information and will be divided into experiment conditions so that we can compare the results between controlled and treatment conditions. The findings of the study can be the basis for developing an AI model that presents effective intervention designs in response to users’ interaction tendencies to optimize making the truth louder.
Table 1: The design principles can measure the effectiveness of intervention designs for making the truth louder.

<table>
<thead>
<tr>
<th>Factual status of the post that appears on user’s social media feed</th>
<th>Target behavior to promote</th>
<th>User’s interaction tendencies on the platform</th>
<th>User’s motivation to contribute in making the truth louder</th>
<th>Appropriate design principle to apply on the post to promote the target behavior for the user</th>
</tr>
</thead>
<tbody>
<tr>
<td>When information of the post is credible</td>
<td>Target behavior 1</td>
<td>High</td>
<td>Low</td>
<td>Incentive principle for active user</td>
</tr>
<tr>
<td></td>
<td></td>
<td>High</td>
<td>High</td>
<td>Awareness principle for active user</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Low</td>
<td>High</td>
<td>Guidance principle for passive user</td>
</tr>
<tr>
<td>When information of the post is questionable</td>
<td>Target behavior 2</td>
<td>Low</td>
<td>Low</td>
<td>Incentive principle for passive user</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Low</td>
<td>High</td>
<td>Awareness principle for passive user</td>
</tr>
<tr>
<td></td>
<td></td>
<td>High</td>
<td>High</td>
<td>Guidance principle for active user</td>
</tr>
</tbody>
</table>

6 CONCLUSION

This paper provides a theoretical basis for structuring the design space around misinformation interventions, which addresses users’ active-passive tendencies as behavior, develops design principles to transform the interaction behavior, and identifies 2 interaction behaviors to promote to make the truth louder on social media. We develop 3 design principles of social media interactions and present associated prototypes to explain the design principles - those principles can be used to evaluate the effectiveness of design instances for combating misinformation. We interpret the problematic issue of misinformation spreading on social platforms as a design challenge for UX researchers to create platform-based affordances that encourage users to adopt new interaction behaviors: interact more with credible content and interact less with harmful content. Instead of solely relying on reducing the spread of misinformation, we encourage UX researchers to explore design ideas of the 3 design principles and address the difference between active and passive users to create affordances that nudge users’ interactions to distribute credible information.

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