

# Developing Cyber-risk Centric Courses and Training Material for Cyber Ranges: A Systematic Approach

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**Abstract:** The use of cyber ranges to train and develop cybersecurity skills and awareness is attracting more attention, both in public and private organizations. However, cyber ranges typically focus mainly on hands-on exercises and do not consider aspects such as courses, learning goals and learning objectives, specific skills to train and develop, etc. We address this gap by proposing a method for developing courses and training material based on identified roles and skills to be trained in cyber ranges. Our method has been used by people with different background grouped in academia, critical infrastructure, research, and service providers who have developed 22 courses including hands-on exercises. The developed courses have been tried out in pilot studies by SMEs. Our assessment shows that the method is feasible and that it considers learning and educational aspects by facilitating the development of courses and training material for specific cybersecurity roles and skills.

## 1 INTRODUCTION

A cyber range is an environment that simulates infrastructures and cyber-attacks the infrastructures are exposed to, for example, cyber-attacks carried out on critical energy infrastructure. The simulated infrastructure acts as a testbed on which real-world attack and defence scenarios can be applied for the purpose of cybersecurity training and response preparedness.

Cyber ranges have traditionally been developed and used by military institutions for cybersecurity training in the context of homeland defence strategy (Damodaran & Smith, 2015; Davis & Magrath, 2013; Ferguson, Tall, & Olsen, 2014). However, the use of cyber ranges to train and develop cybersecurity skills

and awareness is attracting more attention, both in public and private organizations.

Independent of the domain in which they are used, cyber ranges mainly provide hands-on exercises that are ready to be integrated as part of a security training programme. We refer to this as a bottom-up approach where exercises are first developed for training purposes and then integrated in various cybersecurity training programmes to teach about certain cyber-attacks. Although this approach is useful, the exercises are typically not developed based on the needs of specific cybersecurity roles. For example, a course that teaches about SQL injection may be different depending on the target role; a security manager may be interested in understanding the business impact of SQL injection attacks, while a vulnerability assessment analyst may be interested in



of cyber-risk centric courses and training material for specific set of roles to be trained. The courses and training material are packaged as Shareable Content Object Reference Model (SCORM) files and ready to be integrated in cyber ranges supported by learning management systems capable of processing SCORM files. The method reported in this paper stops with the completion of Step 4. As part of developing training material in context of cyber ranges, we also need to develop appropriate hands-on exercises for the courses. However, this is covered in our previous work where we explain how to develop training scenarios on cyber ranges based on cyber-risk models (G. Erdogan et al., 2020a). Developing hands-on training exercises for cyber ranges is therefore not covered in this paper.

The following sections describe in detail each step of the method outlined in Figure 1.

## 2.1 Step 1: Identify Target-user Roles and Skills to Train

There exist several cybersecurity communities and frameworks that may be used as a basis to identify and select cybersecurity roles and their expected skills, such as MITRE (MITRE, 2020), OWASP (OWASP, 2020), CIISec (CIISec, 2020b, 2020c), and SANS (SANS, 2020) to mention a few. We chose to use the CIISec Roles Framework and the CIISec Skills Framework for our method.

The CIISec Roles Framework by the Chartered Institute of Information Security (CIISec, 2020b) provides a list of security roles and associates these roles to certain skills and expected skill levels. The framework is mainly intended for organizations when they are looking to recruit into a role. However, in our approach we use these roles in combination with the skills described in the CIISec Skills Framework (CIISec, 2020c) to systematically identify the target users to train as well as to appropriately shape the courses and training material. The roles we selected from the CIISec Roles Framework are those that align with our risk-centric approach focusing on skills related to Threat Assessment and Information Risk Management. Based on these criteria, we selected the following roles:

- R1: Head of Information/Cyber Security
- R2: Information Security Risk Manager
- R3: Information Security Risk Officer
- R4: Threat Analyst
- R5: Vulnerability Assessment Analyst

According to CIISec, the Skills Framework (CIISec, 2020c) describes the range of competencies expected of Information Security and Information

Assurance Professionals in the effective performance of their roles. The framework may be used as a basis to assess the knowledge of certain security roles as well as to define skills expected of the security roles in practice. The CIISec Skills Framework is complementary to the CIISec Roles Framework described above. Each of the roles (R1–R5) have various relevant skills assigned to them. As mentioned above, the skills we selected for the above roles are related to threat assessment and information risk management. The relevant skills, based on the Skills Framework, are thus:

- S1: Threat Intelligence, Assessment and Threat Modelling
- S2: Risk Assessment
- S3: Information Risk Management

The rationales to why we chose the CIISec Roles Framework and the CIISec Skills Framework as the basis in our approach to identify target-user roles and skills are summarized by the following points.

- The CIISec Roles Framework and the CIISec Skills Framework are considering roles and skills that are well aligned with our risk-centric approach. For example, the role Information Security Risk Officer (R3) and the associated skills Risk Assessment (S2) and Information Risk Management (S3) are relevant for standard cyber-risk assessment processes.
- Each role defined in the CIISec Roles Framework are associated to certain skills and expected skill level, which provides a good indication to define course difficulty (level of advancement) in the next steps of our method.
- The CIISec Skills Framework describes six skill levels {Knowledge (level 1), Knowledge and Understanding (level 2), Apply (level 3), Enable (level 4), Advice (level 5), Initiate, Enable and Ensure (level 6)}. These six levels align well with the six levels of advancement in learning skills provided by the Bloom's taxonomy (Anderson & Bloom, 2001) which are {Remembering (level 1), Understanding (level 2), Applying (level 3), Analysing (level 4), Evaluating (level 5), Creating (level 6)}. As best practice, we use the action verbs provided by Bloom's taxonomy to help describe the learning goals and objectives of the courses when describing courses in the next steps. It is beyond the scope of this paper to describe the Bloom's taxonomy. The reader is referred to Anderson and Bloom (2001) for detailed description of the Bloom's taxonomy.
- The cyber-risk related roles and skills described in the CIISec frameworks are well

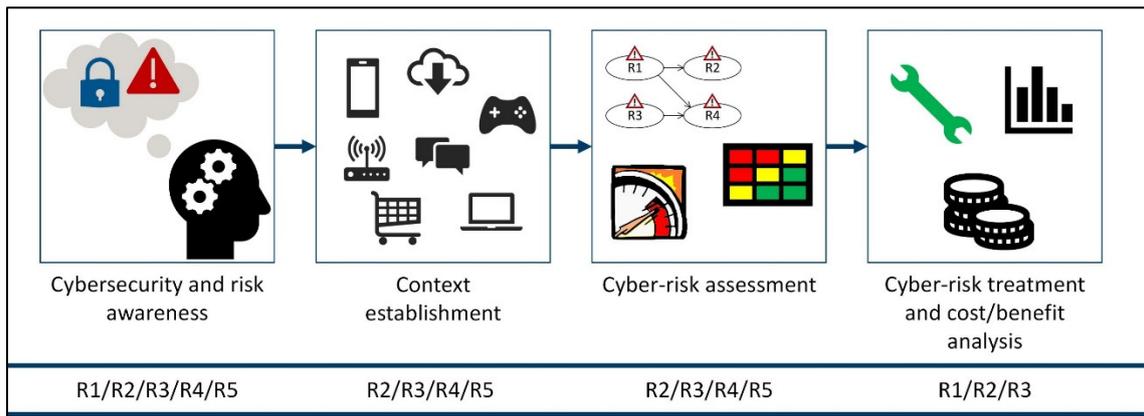


Figure 2: Roles (R1–R5) associated to the steps of cyber-risk management. This association acts also as a cyber-risk centric learning path.

- aligned with standard cyber-risk assessment, such as ISO 27005 (ISO, 2018), and therefore support our risk-centric approach.

## 2.2 Step 2: Associate the Roles and Skills to Standard Cyber-risk Assessment Process

As illustrated in Figure 2, the roles identified in Section 2.1 are associated to the following main parts of cyber-risk management:

- Cybersecurity and risk awareness
- Context establishment
- Cyber-risk assessment
- Cyber-risk treatment and cost/benefit analysis

We group the roles under these points based on their expected skills, which will later in the process help us shape courses and training material according to roles, skills, and the underlying cyber-risk management step.

The first step (Cybersecurity and risk awareness) is not part of a traditional cyber-risk management process, but we have included this point to create courses that prepare participants in becoming familiar with cybersecurity and cyber-risk related concepts before proceeding to the next three steps. The remaining three steps (context establishment, cyber-risk assessment, and cyber-risk treatment and cost/benefit analysis) are steps found in standard cyber-risk management processes such as in ISO 27005 (ISO, 2018). Moreover, the order in which the steps are listed above are typically carried out consecutively and we utilize this order as the overall risk centric learning path that participants can follow.

Although the cyber-risk management steps are illustrated as consecutive steps in Figure 2, the courses that later are linked to each step do not have

to be carried out consecutively. Depending on the previous knowledge and skills of the participants, a participant may choose to obtain training in one or more parts of the learning path captured in Figure 2 by selecting appropriate courses. Some courses may also cover more than one part of the learning path. For someone with little or basic cybersecurity knowledge, we suggest following the steps as illustrated in Figure 2.

The positioning of the roles in relation to the learning path illustrated in Figure 2 is based on the description of these roles as provided by the CIISec Roles Framework (CIISec, 2020b). As pointed out by the CIISec Roles Framework, the role descriptions, as well as the skills required by the roles, may vary because of factors such as the size of the organisation, complexity, sector, and business model. This means that the mapping in Figure 2 may also vary among different organizations. However, given that the CIISec Roles Framework has been "developed through collaboration between both private and public sector organisations and world-renowned academics and security leaders" (CIISec, 2020c) the mapping will apply in most cases.

All the roles mentioned in Section 2.1 need to be aware of the basics of cyber-risk management such as domain specific concepts and processes. All roles therefore fit under the first part of the learning path (cybersecurity and risk awareness).

Role R1 fit mainly under cyber-risk treatment and cost-benefit analysis because the role is typically at senior management level who decides, among other things, the value of certain security assets and whether certain risks that may harm the assets should be treated or not based on treatment cost.

The roles R2 and R3 fit in all parts of the learning path because these roles must ensure that

cybersecurity risks are identified and assessed. These roles must also make appropriate recommendations based on the risk assessment results and are typically in charge of leading cyber-risk management tasks such as context establishment, cyber-risk assessment, and cyber-risk treatment and cost/benefit analysis.

The roles R4 and R5 are more technical in nature and collect, process, analyse and disseminate threat assessments and cyber-risk indicators. These roles also identify weaknesses using known vulnerabilities and common configuration faults to obtain a risk picture. Thus, roles R4 and R5 fit under the context establishment and the cyber-risk assessment parts of the learning path.

### 2.3 Step 3: Describe Courses Considering Roles, Skills, and Risk Assessment Process

To organize courses in our method, we use the approach provided by the SANS institute (SANS, 2020), which is one of the largest sources for cybersecurity training and certification.

We structure the courses in two main layers, namely course and module. A course contains a set of modules. A module may be part of one or more courses. The idea behind this separation is to shape more complex courses using simpler modules, where each module brings smaller contributions. Moreover, modules will help participants increase their skills by progressing step by step in the learning path.

We describe courses using templates considering the roles, skills, and the risk assessment process described in previous sections. That is, each course is shaped for one or more of the roles listed in Section 2.1 and specifies which skill and skill level is trained as part of the course. A course may be relevant for one or more parts of the learning path depicted in Figure 2. The courses are described using the course and module templates shown in Table 1 and Table 2, respectively.

The left column of the course template in Table 1 represents all attributes needed to describe a course, while the right column consists of guiding text for each attribute. The users of this template need to replace the guiding text with relevant information to describe a course.

Table 1: Course template.

Course ID	Unique ID for the course.
Name	Name of the course.
Cybersecurity role	The cybersecurity role relevant to the course. These roles are based on the roles described by the CIISec Roles Framework (CIISec, 2020b).
Skill and expected skill level to be trained	The skill and the expected level of advancement of the skill. The skill is defined for the abovementioned role. These skills and skill levels are based on the CIISec Skills Framework (CIISec, 2020c).
Step in risk assessment process	Select which step of the risk assessment process depicted in Figure N this course addresses. You may select one or more options {Cybersecurity and risk awareness, Context establishment, Cyber-risk assessment, and Cyber-risk treatment and cost/benefit analysis}.
Difficulty	Difficulty level of the course. Possible options are {Easy, Medium, Hard, Challenging}. This value is provided based on expert judgment of the person developing the course.
Course Duration	Time needed to carry out the course in minutes. If the course contains several modules, then the duration of the course is the sum of the duration of the modules.
Learning Goals	Learning goals of the course. The learning goals are written using Bloom's Taxonomy (Anderson & Bloom, 2001) indicating the broad learning outcome course participants will acquire at the end of the course.
Learning Objectives	Measurable learning objectives. The learning objectives are written using Bloom's Taxonomy (Anderson & Bloom, 2001).
Prerequisites	List of prerequisites for the participant attending the course. Prerequisites may be degree level or skills.
Module list	List here all the modules related to this course or write "None" if there are no modules. <ul style="list-style-type: none"> <li>• Module 1</li> <li>• Module 2</li> <li>• Module N</li> </ul>

Like the course template, we use a module template to describe modules as shown in Table 2.

Table 2: Module template.

Module ID	Unique ID for the module.
Name	Name of the module.
Learning Objectives	Measurable learning objectives. The learning objectives are written using Bloom's Taxonomy (Anderson & Bloom, 2001).
Module Duration	Time needed to carry out the module in minutes.
Prerequisites	List of the module(s) that needs to be attended before this module, or other general knowledge the participant should have before carrying out this module. If no other modules are needed before this one, fill this field with "None".
Content list	List here all the contents related to this module. Contents will show a more granular division in the module's topic: <ul style="list-style-type: none"> <li>• Content 1</li> <li>• Content 2</li> <li>• Content N</li> </ul>

Table 3 shows an example usage of the course template in which we describe a course named *Introduction to cyber-risk assessment*. The roles and skills relevant for this course are described in Section 2.1. However, as can be seen from Table 3, we also identify a level for each skill to be trained. For the sake of completeness, we describe in the following the level of skills listed in Table 3.

For the roles R2 (Information Security Risk Manager) and R3 (Information Security Risk Officer), we have pointed out that the skill to be trained in course C-07 is S2 (Risk Assessment). Moreover, by taking this course, the participants will develop the skill S2 in Levels 1 and 2. Achieving Level 1 for Skill S2 means that the participant *can describe the concepts and principles of risk assessment*, while achieving Level 2 for Skill S2 means that the participant *can explain the principles of risk assessment. This might include experience of applying risk assessment principles in a training or academic environment, for example through participation in syndicate exercises, undertaking practical exercises, and/or passing a test or examination* (CIISec, 2020c).

For the roles R4 (Threat Analyst) and R5 (Vulnerability Assessment Analyst), we have pointed out that the skill to be trained in course C-07 is S1 (Threat Intelligence, Assessment and Threat Modelling). Moreover, by taking this course, the participants will develop the skill S1 in Level 1. Achieving Level 1 for Skill S1 means that the participant *can describe the principles of threat*

*intelligence, modelling, and assessment* (CIISec, 2020c).

Table 3: Course about introduction to cyber-risk assessment.

Course ID	C-07
Name	Introduction to cyber-risk assessment
Cybersecurity role	R2, R3, R4, R5
Skill and expected skill level to be trained	<ul style="list-style-type: none"> <li>• R2 – Skill S2, Level 1, Level 2.</li> <li>• R3 – Skill S2, Level 1, Level 2.</li> <li>• R4 – Skill S1, Level 1.</li> <li>• R5 – Skill S1, Level 1.</li> </ul>
Part in risk assessment process	Cyber-risk assessment
Difficulty	Medium
Course Duration	45 minutes
Learning Goals	It is expected that by the end of this course, participants in this course will understand the purpose of cyber-risk assessment and the activities typically covered within cyber-risk assessment. The participants will also understand the principles of model-based approaches to risk assessment.
Learning Objectives	To determine whether the participants have achieved the learning goals, it is expected that participants, by the end of the course, will be able to describe at high-level the activities typically carried out in cyber-risk assessment including: <ul style="list-style-type: none"> <li>• Risk identification</li> <li>• Risk estimation</li> <li>• Risk evaluation</li> </ul>
Prerequisites	<ul style="list-style-type: none"> <li>• Complete course C-01 <i>Introduction to cyber-risk analysis and cybersecurity</i>.</li> <li>• General knowledge within information technology is an advantage, but not a requirement.</li> </ul>
Module list	No modules for this course. The training material for <i>Introduction to cyber-risk assessment</i> consists of: <ul style="list-style-type: none"> <li>• PowerPoint presentation</li> <li>• Review questions as part of the presentation</li> <li>• Exam questions at the end of the presentation</li> <li>• Compendium</li> <li>• Audio support</li> </ul>

The course in Table 3 is one of 22 courses we developed as part of the international EU project named CYBERWISER.eu (CYBERWISER.eu, 2020)



Figure 3: A screenshot from our cyber range showing the course *Introduction to cyber-risk assessment*.

by applying the method documented in this paper. Due to space restrictions, we cannot describe all the 22 courses. We therefore refer the reader to our public report (Gencer Erdogan et al., 2020b) in which all 22 courses and their modules are described in detail.

#### 2.4 Step 4: Develop Training Material based on Course Descriptions

Finally, having identified and described a set of courses in Step 3, next we develop training material for the courses in Step 4.

The training material for a course is developed with respect to the learning goals and learning objectives defined for the course, as well as the cybersecurity roles and skills the course is intended for. The procedure of shaping courses according to learning objectives and goals is recommended by standard course design guidelines, such as Bloom's Taxonomy (Anderson & Bloom, 2001), which is also the framework we used to define learning goals and objectives as described in Section 2.3. We develop the learning material in terms of:

- PowerPoint slides for each course
- Supporting literature (compendium) for each course including references to external sources
- Audio support for the PowerPoint slides
- Questionnaires testing the participants during the course (review questions)
- Exam questionnaire at the end of the course (exam quizzes).

The training materials developed are packaged into SCORM files and then integrated in our online cyber range platform which we have reported in earlier work (Basile, Varano, & Dini, 2020; G. Erdogan et al., 2020a). Our cyber range platform makes use of Moodle, which is an open-source learning platform, to host a course.

Figure 3 is a screenshot from our cyber range in which we see the view a participant sees when taking a course. In this case, the course shown is *Introduction to cyber-risk assessment*, which is the course described in Table 3.

The complete learning material is accessible to the participant via this view. The slides of the course are selectable on the outline tab on the right-hand side. Each slide has integrated audio support that is possible to play as illustrated on the lower-left corner of Figure 3. The audio support is a voice-over narration explaining the content of the slide as a teacher (White Team). The participant may also download the accompanying compendium or view it on the notes tab on the right-hand side of Figure 3. The review questions and the exam quizzes are integrated as part of the course and provided to the participant half-way into the course and at the end of the course, respectively. The more advanced courses (see Table 5) have also a direct link to hands-on exercises on the cyber range.

### 3 RELATED WORK

As mentioned in previous sections, there is a lack of approaches that systematically starts by identifying roles and skills to be trained on a cyber range, and then shape the training material and exercises accordingly. According to Pfrang, Kippe, Meier, and Haas (2016), one of the main issues in early cyber ranges was that they did not consider learning and educational aspects such as courses, learning goals and learning objectives, specific skills to train and develop, etc. A recent literature review by Yamin, Katt, and Gkioulos (2020), shows that cyber ranges have advanced within the aspects of monitoring, scenario development and management, environment generation and hardware, teaming in terms of red/blue/white/green/autonomous teams, management of the cyber range, and learning in the sense of tutoring, scoring and evaluating student performance. However, there is still a gap to cover with respect to learning and educational aspects in terms of systematic development of courses and training material. Our method explicitly includes learning and educational aspects such as courses, learning goals and objectives, specific skills to train and develop, etc. as explained in previous sections.

To the best of our knowledge, the approach reported in this paper is a first attempt in providing a systematic "top-down" approach starting with roles and producing risk-centric courses and training material to be used in context of cyber ranges, specialized for certain cybersecurity roles and their skills. The approach most similar to our approach is a Learning Management System developed by Carnegie Mellon University named STEPfwd (CMU, 2020). STEPfwd provides both theoretical and practical cybersecurity skill set in a realistic environment. It achieves this by combining multiple choice questions with simulation/emulation labs. However, STEPfwd does not start by identifying specific cybersecurity roles as a basis for building and providing courses and training material as in our approach.

Regarding "bottom-up approaches", the literature reports on several approaches where exercises are first developed for training purposes and then integrated in various cybersecurity training programmes. Secure Eggs (Essentials and Global Guidance for Security) by NRI Secure (NRISecure, 2020), enPiT-Security (SecCap) (EnpitSecurity, 2020), and CYber Defense Exercise with Recurrence (CYDER) are approaches and security training programs focusing on basic cybersecurity hands on and awareness training (Beuran, Chinen, Tan, & Shinoda, 2016).

There are various approaches focusing on cybersecurity skills training within specific domains such as smart grid (Ashok, Krishnaswamy, & Govindarasu, 2016) and cybersecurity assurance (Somarakis, Smyrlis, Fysarakis, & Spanoudakis, 2019).

Several approaches focus mainly on the cyber range architecture and improving the efficiency and performance of cyber ranges. Pham, Tang, Chinen, and Beuran (2016) suggest a cyber range framework named CyRIS/CyTrONE focusing on improving the accuracy of the training setup, decreasing the setup time and cost, and making training possible repeatedly and for a large number of participants.

### 4 DISCUSSION

In the following, we discuss the feasibility of our approach as well as observations and lessons learned we believe is worth sharing with the community to further improve the development of courses and training material for cybersecurity training in context of cyber ranges. We also provide initial feedback from end users who have taken some of our courses using the platform as part of piloting exercises in the CYBERWISER.eu project (CYBERWISER.eu, 2020), which is also where we developed and applied the method reported in this paper.

As mentioned in above sections, we developed in total 22 courses including training material covering all parts of our risk-centric learning path depicted in Figure 2. The course developers using the method were people with different background grouped in academia, critical infrastructure, research, and service providers. This demonstrates the feasibility of our approach. Table 4 and Table 5 provide an overview of the 22 courses we developed using our method. The tables show the name of each course and relate the courses to the relevant parts of the cyber-risk centric learning path illustrated in Figure 2. We also see from the tables the roles that are trained in each course and the skills developed in the course. The rightmost column of Table 4 and Table 5 shows the skill level that is achieved for the corresponding skill after the successful completion of the course. Note that the courses C-02 to C-06 have no skill levels because these courses focus on the awareness of specific cybersecurity risks. Thus, the objective of courses C-02 to C-06 is to make participants aware of cybersecurity risks the society is often exposed to; not to develop certain security skills. Section 2.3 describes Level 1 of Skill S1, and Level 1 and 2 of Skill S2. For a complete descriptions of the courses, roles, skills,

Table 4: Courses developed using our method (C-01 to C-11).

Identifier	Course Name	Activity in the cyber-risk centric learning path	Role	Skill	Skill Level
C-01	Introduction to cyber-risk analysis and cybersecurity	Cybersecurity and cyber-risk awareness	R1, R2, R3, R4, R5	S1	L1
				S2	L1
C-02	Awareness of Phishing	Cybersecurity and cyber-risk awareness	R1, R2, R3, R4, R5	S1, S2, S3	N/A
C-03	Awareness of Password Weaknesses	Cybersecurity and cyber-risk awareness	R1, R2, R3, R4, R5	S1, S2, S3	N/A
C-04	Awareness of Ransomware	Cybersecurity and cyber-risk awareness	R1, R2, R3, R4, R5	S1, S2, S3	N/A
C-05	Awareness of Data Leakage	Cybersecurity and cyber-risk awareness	R1, R2, R3, R4, R5	S1, S2, S3	N/A
C-06	Awareness of Insider Threat	Cybersecurity and cyber-risk awareness	R1, R2, R3, R4, R5	S1, S2, S3	N/A
C-07	Introduction to cyber-risk assessment	Cybersecurity and cyber-risk awareness	R2, R3, R4, R5	S1	L1
				S2	L1, L2
C-08	Describe target of analysis, level 1	Context establishment	R2, R3, R4, R5	S1	L2
				S2	L2
C-09	Identify and describe security assets, level 1	Context establishment	R2, R3, R4, R5	S1	L2
				S2	L2
C-10	Identify and describe threat profiles and high-level risks, level 1	Context establishment	R2, R3, R4, R5	S1	L2
				S2	L2
C-11	Identify risks, level 1	Cyber-risk assessment	R2, R3, R4, R5	S1	L2, L3
				S2	L2, L3

and skill levels the reader is referred to the technical report in which we describe the courses, roles, skills, and skill levels in detail (Gencer Erdogan et al., 2020b).

As part of Step 1 in our method, we aimed to identify roles that typically conduct tasks related to cyber-risk assessment. To make sure we are aligned with general descriptions of security roles, we based ourselves on well-established standards. To the best of our knowledge, the only framework providing a set of widely used security roles is the CIISec framework (CIISec, 2020b, 2020c). The CIISec framework is mainly developed to be used as a tool when organizations are looking into recruiting certain security roles. Alternative frameworks do exist as pointed out in Section 2.1, but these alternatives are mostly commercial and not easily available. Thus, an observation worth noting is the clear need for more open and accessible frameworks classifying and describing cybersecurity roles to better shape the

future courses and training material in context of cyber ranges.

However, the fact that the CIISec framework breaks down the roles, assigns expected skills to the roles, and provides a scale of skill levels were very useful features to later identify learning goals and objectives to shape courses and training material. The scale of skills was especially useful because, as explained in Section 2.1, the CIISec Skills Framework provides six levels for each skill which correspond well to the six levels of advancement provided by Bloom's taxonomy (level 1 – Remembering, level 2 – Understanding, level 3 – Applying, level 4 – Analysing, level 5 – Evaluating, and level 6 – Creating) (Anderson & Bloom, 2001). Bloom's taxonomy is one of the most widely used standards to describe and develop courses in general.

Moreover, based on our experience in carrying our Step 1 of our method, we found it challenging to make a clear distinction of the roles although we

Table 5: Courses developed using our method (C-12 to C-22).

Identifier	Course Name	Activity in the cyber-risk centric learning path	Role	Skill	Skill Level
C-12	Awareness of Password Weakness with hands-on training	Cybersecurity and cyber-risk awareness	R2, R3, R4, R5	S1	L2
				S2	L2
C-13	Describe target of analysis, level 2	Context establishment	R2, R3	S2	L3
				S3	L3
C-14	Identify risk criteria	Context establishment, Cyber-risk assessment	R2, R3	S3	L3
C-15	Identify risks, level 2	Cyber-risk assessment	R2, R3	S2	L3
C-16	Estimate risks	Cyber-risk assessment	R2, R3	S2	L3
C-17	Treat risks, level 1	Cyber-risk treatment and cost/benefit analysis	R2, R3	S2	L3
C-18	Identify and describe security assets, level 2	Context establishment	R2, R3, R4, R5	S1	L3
				S2	L3
C-19	Identify and describe threat profiles and high-level risks, level 2	Context establishment	R2, R3, R4, R5	S1	L3
				S2	L3
C-20	Identify risks, level 3	Cyber-risk assessment, Cyber-risk treatment and cost/benefit analysis	R3, R4, R5	S2	L4
C-21	Evaluate risks	Cyber-risk assessment	R2, R3	S2	L3
C-22	Treat risks, level 2	Cyber-risk treatment and cost/benefit analysis	R1, R2, R3	S2	L3

made use of descriptions provided by the CIISec Roles Framework. This is also reflected in Tables 4 and 5 where we see that most roles are relevant for most courses. One possible explanation is that the descriptions of roles are too generic, but on the other hand, having very distinct and non-overlapping roles in practice is unlikely. Another possible explanation could be that the courses are too generic and approachable by many different roles. However, looking at Tables 4 and 5, we do see that some courses are relevant for only two or three roles, while other courses are relevant for all roles. It is therefore reasonable to argue that the courses are well balanced considering the spectrum of roles identified and used in our approach.

With respect to Step 2 of our method, Associate the Roles and Skills to Standard Cyber-Risk Assessment Process, we found it useful for the overall method to associate roles to one or more phases of cyber-risk assessment depicted in Figure 2, with respect to the description of the roles. This helped us to identify topics of courses for the roles and their associated skills to train. Moreover, this showed at an early stage the "path" a role may take to advance their

skills. Another possibility which we explored, but did not apply, is to associate a skill directly to a phase of cyber-risk assessment. However, the goal of our approach is to explicitly have roles defined as the entrance point to a set of relevant courses. We believe this "role-based" approach to training makes it more intuitive for participants to select appropriate training profiles to pursue certain cybersecurity careers corresponding to the cybersecurity roles in practice.

With respect to Step 3, Describe Courses Considering Roles, Skills, and Risk Assessment Process, people with different background grouped in academia, critical infrastructure, research, and service providers used our approach to develop the 22 courses reported in this paper. The development of these courses was carried out using the templates in Table 1 and Table 2. It is therefore reasonable to argue that our approach is feasible and easy to use. However, the course attributes related to skill and expected skill level to be trained, learning goals, and learning objectives in the course templates were not trivial to define. For example, one course (such as the one described in Table 3) could develop more than one skill level for different roles. For example, in

Table 3, we see that Roles R2 and R3 develop Skill S2 at Level 1 and 2, while Roles R4 and R5 develop Skill S1 at Level 1. This required a detailed understanding of each skill level and based on expert judgment we included the skill levels to be achieved by each role.

Regarding the description of learning goals and learning objectives, some of the course developers experienced initially a difficulty in distinguishing between the two. To overcome this, we defined learning goals as "broad learning outcomes" that may or may not be measurable, while learning objectives were defined as "measurable learning objectives", as explained in Table 1.

For the template attributes mentioned above, we experienced a somewhat steep learning curve regarding the usage of the CIISec Skills Framework and Bloom's Taxonomy. However, after the development of few courses these guidelines were easily applicable and did not cause significant overhead when developing courses using our method.

With respect to Step 4, Develop Training Material Based on Course Descriptions, the training materials were developed in terms of PowerPoint presentations, supporting literature (compendium), audio support, questionnaires, and exam quizzes. Not surprisingly, this step required most effort because of the time-consuming tasks. In particular, the development of audio support for each course was both time consuming and required effort from several people (narrator, sound technician, and IT personnel). It is therefore worth looking into the cost/benefit of having audio support in the courses presented in this paper. However, we view this as future work.

As part of pilot exercises, 4 companies have at the time of writing tried out some of the courses reported in this paper. More exercises are planned with other companies. In the following we report on two main lessons learned that will help us shape the courses and training materials in the future.

Participants with no prior experience in cybersecurity reported the need for additional theoretical lessons to be able to solve the exercises in the courses, while participants with 1-5 years of cybersecurity experience responded that the exercises were too easy. Thus, when having a very wide range of participants in terms of their skill level, it is very difficult, if not impossible, to prepare training material and exercises that fit all participants. It is therefore reasonable to expect the customization of courses depending on the target users of courses and their skill levels.

Prior to using our cyber range platform, all participants were expecting a basic eLearning

platform with simple questionnaires on basic concepts and cybersecurity topics. However, they appreciated the combination of courses and the possibility to use hands-on attack and defence mechanisms which was regarded as an added value to the whole training experience. However, the effect of audio support in the courses (positive or negative) as mentioned above, needs to be evaluated.

## 5 CONCLUSIONS

Most cyber ranges do not consider learning and educational aspects such as courses, learning goals and learning objectives, specific skills to train and develop, etc. We address this gap and propose a method for developing risk-centric courses and training material based on identified roles and skills to be trained in cyber ranges. Our approach is cyber-risk centric in the sense that we cluster courses, roles, and skills with respect to steps of standard cyber-risk assessment processes (ISO, 2018) to construct a cyber-risk centric learning path.

Our method consists of four steps. The first step is about identifying target-user roles and skills to train. The identified roles and skills act as a guiding factor throughout the method in the remaining steps, where the goal is to produce in the last step a set of cyber-risk centric courses and training materials. These courses and training materials are then uploaded to our cyber range CYBERWISER.eu ready to be used by people to obtain cybersecurity education and skills training for specific cybersecurity roles.

Our method has been used by people with different background grouped in academia, critical infrastructure, research, and service providers, who have developed 22 courses. Some of these courses have already been tried out in pilot studies by SMEs. Our assessment shows that the method is feasible and that it considers learning and educational aspects by facilitating the systematic development of courses and training material for specific cybersecurity roles and skills.

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