

# A Test of Structured Threat Descriptions for Information Security Risk Assessments

Henrik Karlzén, Johan Bengtsson and Jonas Hallberg

*Department for Information Security and IT Architecture, Swedish Defence Research Agency, Linköping, Sweden*

**Keywords:** Information Security, Risk Assessments, Threat Descriptions, Risk Perception, Structure.

**Abstract:** Assessing information security risks has proven difficult, with prevalent methods lacking clarity and resulting in assessments that vary with the rater. In this paper, we use a questionnaire based approach to investigate whether a more structured method, partitioning threat descriptions into smaller parts, can be useful. Although the new method did not result in less cognitive load, lower uncertainty, or overall reduced rater-dependency, there were strong indications that it lowered rater-dependency among raters with the highest expertise, reaching the consensus levels of experts in the intrusion detection domain. Conversely, non-experts seem to perform better with the traditional descriptive method. Caution is needed when interpreting this, as the Dunning-Kruger effect may have skewed the self-reporting of expertise. Further, the less certain raters were more prone to rate severity lower, indicating the missing variable of risk aversion. Moreover, other kinds of bias are discussed, and further structuring is proposed.

## 1 INTRODUCTION

Information security risk assessments (ratings) have been shown to vary depending on the rater, and even among experts (Karlzén et al., 2017; Sommestad et al., 2017). In some cases, raters may even differ by as much as several orders of magnitude (Abrahamsen et al., 2013). This is further supported by the perception of information security risk assessment methods as "only as good as the person executing it" with low confidence in precision (Wangen, 2016). The implication is that objective truth is not reached, or that it may only be reached in a small subset of certain super-experts. Indeed, in the general case it appears experience and training alone do not seem to be enough to make experts (Kleinmuntz, 1990). Moreover, it lends support to questioning the reliance on risk assessments in information security, e.g., in (ISO/IEC, 2011).

As flawed information security assessments and highly qualified personnel can both be costly for almost any organization, it is an interesting research topic to establish how to improve the ratings in a cost-efficient way, and in part if it is at all possible. Since the objective truth is hard to come by, reducing the rater-dependency seems a suitable surrogate. If rater-dependency is to be reduced, there

must be higher reliability between the ratings of one rater and the ratings of another rater, i.e. higher inter-rater reliability. Another factor is how certain a rater is of its ratings. For example, two raters may rate a risk at the same level, but with differing confidence intervals. In fact, it is a common critique against risk assessments that there is no communication of uncertainty (Hassenzahl, 2006; Goerlandt and Reniers, 2016). Cost-efficiency may be gauged via raters' cognitive load, i.e. the mental effort and time required, as well as task difficulty.

To increase inter-rater reliability, while keeping cognitive load and uncertainty low, it seems rational to mimic the general problem solving technique of decomposition into the underlying constituents. This approach is supported by (Kahneman et al., 1982; Kleinmuntz, 1990) who investigate general expert assessments in the presence of uncertainty. Furthermore, it has been shown that raters cannot easily reason in terms of the overall risk related to a threat, and their inter-reliability improves when the risk is instead assessed separately for each of its factors probability (of threat realization) and severity (of the attached consequences) (Weinstein, 2000; Sommestad et al., 2017). Additionally, (Hansson and Hirsch Hadorn, 2017) posited that increased structure and decreased complexity is one of the critical aspects for improving risk assessments.

To achieve this, this paper uses a structured presentation of information security threat descriptions based on terminology in (ISO/IEC, 2012), partitioning threats into agent; vulnerability; action; asset; along with the possible undesirable incidents and consequences.

The objective of this paper is to compare the structured presentation of risks with the more traditional and less structured (*descriptive*) approach of natural language descriptions, not only in terms of inter-rater reliability but also evaluating whether the use of structured presentations lowers the cognitive load and the margins of error of the ratings (i.e. the rater uncertainty). The five hypotheses were:

- H1. Inter-rater reliability for severity ratings is higher when threats are described using structured tables rather than descriptively.
- H2. Certainty in severity ratings is higher when threats are described using structured tables rather than natural language descriptions.
- H3. Inter-rater reliability for probability ratings is higher when threats are described using structured tables rather than descriptively.
- H4. Certainty in probability ratings is higher when threats are described using structured tables rather than descriptively.
- H5. Cognitive load is lower when rating probability and severity with threats described using structured tables rather than descriptively.

The paper continues with a description of the method in Section 2, results in Section 3, and finally a discussion of the results in Section 4.

## 2 METHOD

Two paper-based questionnaires were used to conduct the study, both comprising three parts and filled out by each participant.

The first part consisted of eight questions about the respondent, and were identical between questionnaires, and answered only on whichever questionnaire the respondent filled out first.

The second part consisted of 23 threats that were assessed for both probability and severity. One questionnaire described the threats descriptively, whereas the other used structured tables.

The third part of the questionnaires concerned the cognitive load of filling out the questionnaires and the certainty of the answers.

Fourteen respondents – all researchers, mostly with PhDs – were randomly sampled from the

information security and IT management, human factors, and robust telecommunications departments, of the authors' organization. Apart from doing academic research, they also produce reports with a more practical approach for the benefit of specific customers. As such, the respondents may be somewhat more similar to practitioners than most academic researchers. Further, the departments were chosen to reflect the general background of practitioners, albeit purposefully with some departments more likely to be particular experts than others. This allows analysis of how large a part expertise plays and if it is enough to be an expert in a similar field to information security, or indeed if even outright information security expertise is enough. It may be noted that while the respondents and authors are from the same organization, ethical reasons dictated that data were not made available to superiors (other than in the form of this paper).

The respondents were divided into two equal groups. The members of the groups (individually) assessed the items using both methods, but in reverse order from one another and with one to two weeks between questionnaires to limit recollection. To avoid influencing the respondents' assessments, they were not told the specific purpose of the study.

### 2.1 Threat Descriptions

The 23 potential information security threats were elicited based on a brainstormed scenario, with a description of a fictional corporation in the global financial services sector and its new internal software for paying suppliers. Quite a lot of thought went into the scenario to make it realistic and possible for the respondents to relate to, as well as to produce an unambiguous setting for rating threats. Two experienced risk raters were asked to provide feedback on the threats with ensuing suitable adjustments.

Apart from roughly describing the organization and business area of the fictional corporation, the scenario construction consisted of a general system description with its inputs and outputs; the assets (the part of the organization affected by a threat); possible undesirable incidents (possible immediate threat impact on an asset); consequences (of a threat and for the organization); as well as agents (who actively cause a threat to be realized); vulnerabilities (enabling the threat); and actions (the path leading to a realized threat, i.e. such as an attack vector). This terminology is based on (ISO/IEC, 2012). An example threat is described in Figure 1, using a) the descriptive method and b) the structured method.

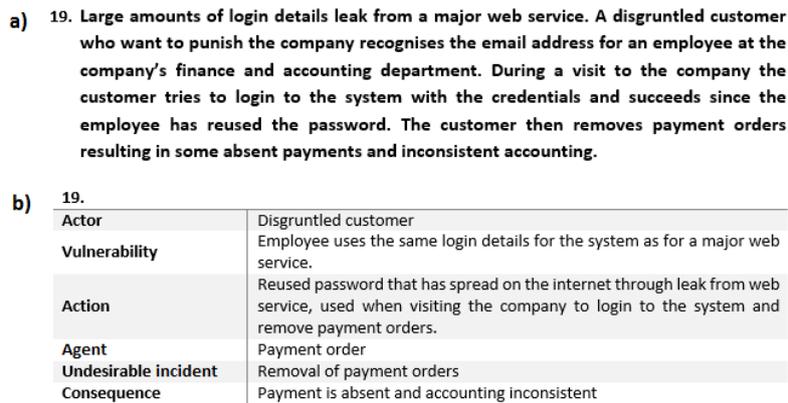


Figure 1: Example threat using a) the descriptive method, and b) the structured method.

In some cases a threat did not have an explicit agent (e.g., a mistake caused by incompetence) and/or an explicit vulnerability (e.g., when the flaw is unclear or general such, as insufficient training of personnel). In such cases, the respective fields were left blank in the structured questionnaire.

### 2.2 Severity and Probability

In both questionnaires, the respondents were asked to provide the severity and probability of each threat.

The perceived severity of threats was indicated by circling the suitable part of a 1–5 Likert scale.

The perceived probability of a threat occurring during the next year was indicated by circling either 1 (None identified or < 1%), 2 (Low or 1–5%), 3 (Increased or 6–25%), 4 (High or 26–50%), or 5 (Very high or > 50%). Hence, the probability scale did not have equidistant items, but threats are rarely both highly severe and highly probable (Weinstein, 2000) and so for threats with non-negligible severities, probabilities will be low.

To mimic the mentioned threat analysis process, discrete scales were used instead of visual analogue scales. The difference in precision should have negligible impact on the results.

### 2.3 Cognitive Load and Uncertainty

While there are benefits to security for assessing risks, it can also be a resource demanding task and one must make sure that the drawbacks do not outweigh the benefits. To measure the impact on the participants when assessing, three aspects of cognitive load, as detailed in (Deleeuw and Mayer, 2008), were gauged at the end of each questionnaire, in line with a previous study (Karlzén, 2017).

Intrinsic cognitive load was measured by an item concerning the mental effort for filling out the questionnaire, using a Likert scale 1–7.

Germane cognitive load was measured by an item about assessment difficulty (Likert scale 1–7).

Extraneous cognitive load was (objectively) measured by timing questionnaire completion, excluding the non-threat related items.

Jointly, these cognitive load measures cover the inherent complexity of the task; the cognitive room for learning; and the redundancy of presentation.

Finally, each questionnaire gauged respondents' assessment certainty with two items (Likert scale 1–7). These items did not specify whether the rater's (un)certainty was due to e.g., lacking knowledge, or due to a flawed approach. Indeed, both uncertainties are important for overall reliability (Gardoni and Murphy, 2013). After all, if one does not use a ruler with millimetre precision properly, the overall precision will be worse than at the millimetre level.

### 2.4 Cognitive Style and Expertise

Cognitive style was measured using four items relating to rationality in decision making, i.e. with a focus on objective information and logic, and four items relating to intuitive decision making, i.e. relying on gut feeling and instinct. These items were adapted from (McShane, 2006) and the Cognitive Style Index (Allinson and Hayes, 1996) and were identical to a previous study (Karlzén, 2017). Self-ratings for expertise (including training and experience) were also provided.

### 2.5 Measuring Inter-Rater Reliability

For the computation of the inter-rater reliability values, the intraclass correlation coefficient (ICC)

was used, as appropriate when similar measurements from the same “class” are being compared (e.g., two different stockbrokers’ recommendations) rather than using Pearson correlations as with different types of measurements (e.g., income and health).

In this paper, four two-way random model ICCs are used, each a combination of two different binary categories, with terminology per (Trevethan, 2017).

One category (type) determines if systematic differences (bias) of an additive form between raters should lower reliability. Absolute agreement ICC penalizes for this bias, while consistency agreement ICC does not. If one does not penalize for this bias, the measured reliabilities may be misleadingly high (Lombard et al., 2002). However, part of this bias may in practice be mediated by calibrating the raters, and a measure penalizing for this bias could thus underestimate the reliability achieved in practice.

The other ICC category (form) determines if the measure should reflect one single rater (single measures) representing all others, or an all-rater-average (average measures), as more appropriate for when more than one rater will be used in practice.

All four combinations are of interest in this study, as applicable. It may be noted that none of these measures compensate for the case of raters not using the entire scale, and because of this some care is taken in the description of the results.

### 3 RESULTS

Table 1 presents the inter-rater reliability for severity. Natural language consistently produces higher inter-rater reliability for severity, but confidence intervals (CIs) overlap with those of the structured method, so hypothesis H1 could not be supported.

ICCs for the severity ratings are fairly high (> 0.7) for both methods, when averaging for the fourteen raters, but single measures shows that one random rater on its own would likely not be expert enough to produce sufficient reliability. Values for absolute agreement are about 0.1 lower than those for consistency agreement, although CIs overlap. This is similar to the difference in a comparable study (Karlzén et al., 2017) and an indication that raters do not begin and end their internal scales in the same places, producing a constant additive difference, i.e. a type of bias. This may be because of their style of filling out questionnaires in general, or it may be due to differing levels of risk aversion.

Table 2 provides the inter-rater reliability values for probability. Natural language consistently produced higher inter-rater reliability also for probability, but CIs again overlap with those of the structured method, so hypothesis H3 could not be supported. A previous study found average measures consistency agreement ICCs for natural language of 0.817 to 0.897 compared to this study’s 0.459 to 0.846 (or 0.580 to 0.880 when interpreting the scale as a more regular monotone one). The lower figures here may be due to more fine-grained threats, and in more specific situations general knowledge will be less applicable, the variables greater in number, and so the decision making more prone to error. In fact, there was an obvious floor effect, with almost all threats rated a 1 or a 2 (79% of ratings were in the range 0–5%) but this still produced low inter-rater reliability. On the other hand, coarse-grained threats may be a double-edged sword as the more information given, the more precise the formulation of the threat and thus the less likely for error due to ambiguity.

ICCs for the probability ratings are extremely low for single measures (i.e. one random rater) but also quite low when taking the fourteen raters together.

Table 1: Intraclass coefficients for severity (95% CI).

	Consistency agreement		Absolute agreement	
	Descriptive	Structured	Descriptive	Structured
Single measures	0.338–0.663	0.204–0.518	0.215–0.548	0.149–0.440
Average measures	0.877–0.965	0.782–0.938	0.794–0.944	0.711–0.917

Table 2: Intraclass coefficients for probability (95% CI).

	Consistency agreement		Absolute agreement	
	Descriptive	Structured	Descriptive	Structured
Single measures	0.057–0.281	0.039–0.244	0.042–0.229	0.034–0.217
Average measures	0.459–0.846	0.365–0.819	0.383–0.806	0.328–0.795

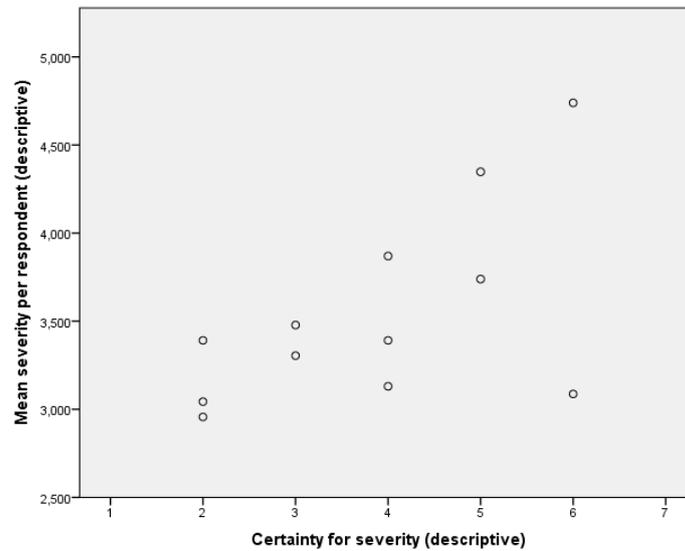


Figure 2: Severity for the descriptive method and certainty in the severity ratings (with two raters omitted due to missing certainty data).

Clearly rating probability is much harder than severity, at least for the threats in the present study. Absolute agreement values for the inter-rater reliability of probability are slightly lower than those for consistency agreement, although CIs overlap. Thus, raters seem to treat the scale similarly, without additive bias.

### 3.1 Cognitive Load and Uncertainty

There was no support for H5, even at the  $p < 0.100$  level. Meanwhile, raters with higher certainty in their severity ratings on the descriptive questionnaire rated severity higher. The half of the respondents with higher certainty, had a mean severity rating of 0.008 to 1.282 (95% CI, measured by the independent t-test with equal variance not assumed, i.e. a Welch test) higher than the half of the respondents with low certainty of severity ratings.

As illustrated by Figure 2, standard deviations were also higher for more certain raters ( $p = 0.078$  in Levene’s test of homogeneity). This may be interpreted as the less certain being more prone to keep their ratings to the middle of the scale, while those with confidence are certain enough to use more of the scale. Since increased severity is connected to a likely increase in protection cost, and individuals uncertain in valuations typically want to spend less (Champ et al., 2009), it is natural that the less certain here also have slightly lower mean severity ratings. However, there was no significant correlation between uncertainty and difficulty,

which could have supported this, nor any significant correlation between uncertainty and expertise.

There was no correlation between the severity ratings and the certainty of the same for the structured method, nor any correlation on either questionnaire for probability and certainty of probability ratings. Importantly, there was no support for the hypotheses (H2 and H4) that the structured method would result in lower uncertainty for each of the severity and probability ratings (a t-test saw  $p = 0.821$  for the mean method difference for severity and  $p = 0.863$  for probability). Possibly an order effect concerning which questionnaire the respondents started with played a part. But if that was the case, then it was only to the detriment of the hypotheses (see also 3.3 Order effects).

### 3.2 Cognitive Style and Expertise

Cronbach’s alpha for the eight cognitive style items had 95% CI of 0.521 to 0.913, with only one item having very low item reliability, which has not been seen in similar studies (Karlzén et al., 2017; Sommestad et al., 2017) and does not have any major impact on the further analysis of the results.

The self-reported cognitive style of the respondents varied only slightly with the average rating for each respondent between 2.25 and 4.25 (mean for all respondents 3.58) for the five point scale with higher numbers indicating a more logical and less intuitive decision making style.

Cognitive style had no statistically significant impact on inter-rater reliability. However, for

probability for the structured questionnaire, there was an indication that more intuitive raters were more inter-rater reliable, than logical raters were with one another, and this is not due to using only part of the scale (per Levene’s test).

There was an indication that respondents with a more logical cognitive style were more prone to taking longer answering ( $p = 0.089$ ). Although not statistically significant, it would make sense that gut feeling produces quicker responses.

For the three expertise items, Cronbach’s alpha had a highly satisfactory 95% CI of 0.779 to 0.969. Average self-reported ratings for each respondent’s expertise varied across the entire scale (1–5) between respondents, with a mean of 2.4. Three respondents rated their expertise particularly highly (4.67, 4.67, and 5.00 respectively).

While expertise did not play any statistically significant role when considering probability, it did for severity. Table 3 compares the 95% CI of ICC (single-measures) for severity of two different groups: among the three raters scoring highest on expertise on one hand; and among the rest on the other. Since there were 14 respondents in total, the second group is considerably larger and care should be taken when interpreting any differences between the groups. Nevertheless, for the structured method the CIs overlap only very slightly and a t-test in fact shows a significant difference ( $p < 0.05$ ), with experts being clearly more inter-rater reliable in this case. There is also a hint that experts are better with the structured method than the descriptive one, while the reverse may be true for non-experts. This could be important to keep in mind if one does not have access to experts for one’s assessments and thus adjust the method accordingly. Furthermore, it lends support for hypothesis H1 in the case of experts.

Table 3: 95% CI of ICCs consistency single measures for severity ratings grouped by experts/non-experts.

Questionnaire (severity)	Experts	Non-experts
Descriptive method	0.282–0.740	0.355–0.686
Structured method	0.420–0.811	0.141–0.449

Experts rated severity higher with the structured method than the descriptive one (means 4.07; 3.55). It should be noted that self-ratings of expertise can be ambiguous, since experts are more humble about their abilities (Dunning, 2011). There was no correlation between expertise and time usage.

### 3.3 Order Effects

It is possible that one learns more from one type of questionnaire. Indeed, starting with the descriptive one led to much higher certainty of severity ratings (0.440 to 2.760 out of maximal 7, 95% CI,  $p = 0.01$ , adjusted for minimally missing data, using independent samples t-test, equal variance not assumed). This may be related to most respondents (non-experts) being more inter-rater reliable (as per the previous section) when using the descriptive form, and starting with that one may heighten certainty throughout. Still, there was no significant correlation between certainty and expertise.

## 4 DISCUSSION

The results show that experts are more inter-rater reliable than non-experts, when considering severity ratings using the structured method. Furthermore, our results hint at the structured method actually being best for experts, and the descriptive method being best for non-experts. Since the number of respondents was fairly low, the results seem to indicate a rather strong effect for expertise.

Furthermore, there may be other kinds of experts, than those included here, who may be better at parts of the assessments. One could include e.g., specialists in system engineering or business executives who may have better grasp of overall impact of the realization of a threat and the possible organizational countermeasures that may be employed. More training and education may also be needed for risk assessments in general, to decrease the impact of bias such as overestimating the importance of fresh information, i.e. the availability bias (Montibeller and von Winterfeldt., 2015).

Another aspect is that higher uncertainty in measurements lead to threats being assessed as less severe and likely. This may also be connected to the fact that experts rated severities higher for the structured method than the descriptive one.

The relationship between uncertainty and risk aversion would be interesting to investigate.

Further, there was no significant correlation between expertise and uncertainty. This may seem counter-intuitive since there should be less uncertainty in the ratings of experts. However, it is common for experts to be more humble of their skills than for non-experts to be the same, i.e. the Dunning-Kruger effect (Dunning, 2011). This effect may have skewed the uncertainty results and future research should try to find a way to compensate for

it. Moreover, it speaks against the simple idea of letting respondents assess threats in an interval (as an indication of the level of uncertainty for each assessment, or at least of the overall assessments).

There may well be other aspects that differ between respondents, such as their views, the tendency to worry, long-term orientation, or introversion. These aspects would be useful to study.

There was a surprising indication that respondents more keen to use logic are less inter-rater reliable than those relying on intuition. Thus, it may be that raters need structured presentations of threats, but will then proceed to always make an immediate decision based on that presentation, or waste time trying an explicit logical approach, as supported by (Ashton et al., 2016). Indeed, structuring in one's head only, can lead to worse results than applying intuition (Kleinmuntz, 1990).

It may be that the structured method was not structured enough. For instance, it may be too coarse to ask for overall severity, rather than separately for its parts, such as threat agent capacity and asset vulnerability. This would make raters explicitly rate each part separately. Admittedly, more specific threats likely make probabilities harder to assess. For this reason, severity may need more structure while probability less. Still, dependencies between threats and recurring threats may complicate matters.

Another issue is whether scales should be equidistant, or if e.g., the probability scales should be more detailed at lower levels (as here). On the one hand, lower probability threats are rarer; on the other hand, they have less impact on overall risk.

Furthermore, the utility of inter-rater reliability for probability and severity can only be established depending on how useful the measurements are for decisions about the cost-efficiency of possible protective measures and the ultimate requirements elicitation and system. The more useful the assessments – the lower the inter-rater reliability is likely to be, and the greater the need for specialists.

## 5 CONCLUSIONS

In conclusion, the hypotheses tested in this study were not supported (at  $p < 0.05$ ). Thus, no support was found for structured methods resulting in increased inter-rater reliability or certainty compared to descriptive ones. Also, structured descriptions did not result in any benefits considering the cognitive load experienced by the participants.

Still, further analyses indicate that experts are more inter-rater reliable with the structured method

rather than the descriptive one. Further, structure makes experts' significantly more inter-rater reliable than non-experts, and comparably so to that of experts in the intrusion detection domain (Holm et al., 2014). The effect seems to be strong as it was seen in a fairly small sample.

It seems promising to not only structure the threats more, but also to force raters to rate each part of the threat separately, achieving an even more structured process. Connected to this, one could let some kinds of experts, e.g. information security specialists, take care of some kinds of partial threat ratings (i.e. those closely related to the system), and leave the rest to other experts, e.g., business executives (who know more about consequences for the organization as a whole). Furthermore, different structures could be used for different experts, or a more detailed structure for severity and less detail for probability (which is low enough to begin with, without needing a more fine-grained structure).

Non-experts seem to perform better with the descriptive method and this should be considered when experts are few, i.e. be wary of trying to imitate the experts.

As less certain raters were more prone to rate severity lower, the link between certainty and risk aversion seems to hold an important piece of the puzzle. This begs further research.

Even though expertise, cognitive style, and uncertainty influence assessments, they do not seem to be enough to explain all of the lacking inter-rater reliability, at least not as operationalized here. For example, some raters may not want to face the reality of a threat, if the appropriate security response would have an impact on their (bad) habits.

More importantly, subjective bias likely played a role – as always. For instance, the Dunning-Kruger effect may have skewed the certainty ratings. Unfortunately it is not known how to mitigate bias. Nevertheless, many suggestions have been made, such as increasing training and education; rewarding creativity; and – conversely to the approach of lowering inter-rater reliability – using more than one rater (Montibeller and von Winterfeldt, 2015).

There is good reason to be cautious when interpreting, and relying on, ratings of severity and probability. Structured methods show promise in improving this, perhaps with even more structure. Still, many things are not yet settled. Indeed, it is not even clear that the typical scales and the overall method are conducive to the main outcome of risk analysis – choosing countermeasures.

## REFERENCES

- Abrahamsen, E.B., Røed, W., Jongejan, R., 2013. A practical approach for the evaluation of acceptable risk in road tunnels, *Journal of Risk Research*, Vol. 16, Issue 5, pp. 625–633.
- Allinson, C., Hayes, J., 1996. The Cognitive Style Index: A Measure of Intuition-Analysis for Organizational Research, *Journal of Management Studies*, Vol. 33, Issue 1, pp. 119–135.
- Champ, P.A., Moore, R., Bishop, R.C., 2009. A Comparison of Approaches to Mitigate Hypothetical Bias, *Agricultural and Resource Economics Review*, Vol. 38, Issue 2, pp. 166–180.
- Deleuw, K., Mayer, R., 2008. A Comparison of Three Measures of Cognitive Load: Evidence for Separable Measures of Intrinsic, Extraneous, and Germane Load, *Journal of Educational Psychology*, Vol. 100, Issue 1, pp. 223–234.
- Dunning, D., 2011. The Dunning-Kruger effect. On being ignorant of one's own ignorance, *Advances in Experimental Social Psychology*, Vol. 44, pp. 247–296.
- Gardoni, P., Murphy, C., 2013. A Scale of Risk, *Risk Analysis*, Vol. 34, Issue 7, pp. 1208–1227.
- Goerlandt, F., Reniers, G., 2016. On the assessment of uncertainty in risk diagrams, *Safety Science*, Vol. 84, pp. 67–77.
- Hansson, S.O., Hirsch Hadorn, G., 2017. Argument-based decision support for risk analysis, *Journal of Risk Research*. (Accepted).
- Hassenzahl, D.M., 2006. Implications of Excessive Precision for Risk Comparisons: Lessons from the Past Four Decades, *Risk Analysis*, Vol. 26, Issue 1, pp. 265–276.
- Holm, H., Sommestad, T., Ekstedt, M., Honeth, N., 2014. Indicators of expert judgement and their significance: an empirical investigation in the area of cyber security, *Expert Systems*, Vol. 31, Issue 4, pp. 299–318.
- ISO/IEC, 2011. 27005 International Standard, Information technology — Security techniques — Information security risk management, *ISO/IEC*, 2nd edition.
- ISO/IEC, 2012. 27032 International Standard, Information technology — Security techniques — Guidelines for cybersecurity, *ISO/IEC*, 1st edition.
- Kahneman, D., Slovic, P., Tversky, A., (Eds.), 1982. *Judgments under uncertainty: Heuristics and biases*. Cambridge, England: Cambridge University Press.
- Karlzén, H., Bengtsson, J.E., Hallberg, J., 2017. Assessing Information Security Risks using Pairwise Weighting, In *Proceedings of the 3rd International Conference on Information Systems Security and Privacy, ICISSP*, Vol. 1, pp. 318–324.
- Kleinmuntz, B., 1990. Why we still use our heads instead of formulas: Toward an integrative approach. *Psychological Bulletin*, Vol. 107, Issue 3, pp. 296–310.
- Lombard, M., Snyder-Duch, J., Campanella Bracken, C., 2002. Content Analysis in Mass Communication: Assessment and Reporting of Intercoder Reliability, *Human Communication Research*, Vol. 28, Issue 4, pp. 587–604.
- McShane, S., 2006. Activity 8.8: Decision Making Style Inventory, In *Canadian Organizational Behaviour*, McGraw-Hill Education.
- Montibeller, G., von Winterfeldt D., 2015. Cognitive and Motivational Biases in Decision and Risk Analysis. *Risk Analysis*, Vol. 35, Issue 7, pp. 1230–1251.
- Sommestad, T., Karlzén, H., Nilsson, P., Hallberg, J., 2017. An empirical test of the perceived relationship between risk and the constituents severity and probability, *Information and Computer Security*, Vol. 24, Issue 2, pp. 194–204.
- Trevethan, R., 2017. Intra-class correlation coefficients: clearing the air, extending some cautions, and making some requests, *Health Services and Outcomes Research Methodology*, Vol. 17, Issue 2, pp. 127–143.
- Wangen, G., 2016. An initial insight into Information Security Risk Assessment practices, In *Proceedings of the Federated Conference on Computer Science and Information Systems, ACSIS*, Vol. 8, pp. 999–1008.
- Weinstein, N.D., 2000. Perceived probability, perceived severity, and health-protective behavior, *Health Psychology*, Vol. 19, Issue 1, pp. 65–74.