

Collaborative Filtering based on Sentiment Analysis of Guest Reviews for Hotel Recommendation

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Abstract: Collaborative filtering (CF) identifies the preference of a consumer/guest for a new product/hotel by using only the information collected from other consumers/guests with similar products/hotels in the database. It has been widely used as filtering techniques because it is not necessary to apply more complicated content analysis. However, it is difficult to take users criteria into account. Some of the item-based collaborative filtering take users preferences or votes for the item into account. One problem of these approaches is a data sparseness problem that the user preferences were not tagged all the items. In this paper, we propose a new recommender method incorporating the results of sentiment analysis of guest reviews. The results obtained by our method using real-world data sets demonstrate a performance improvement compared to the four baselines.

1 INTRODUCTION

Collaborative filtering is the process of filtering for information or patterns using techniques involving collaboration among multiple agents, viewpoints, data sources and so on. It has been widely studied (Huang et al., 2004; Park et al., 2006; Liu and Yang, 2008; Yildirim and Krishnamoorthy, 2008; Li et al., 2009) and many systems such as Amazon and Expedia for recommending books and hotels have been developed. These systems have been demonstrated to be an effective framework to generate recommendations. It identifies the potential preference of a consumer/guest for a new product/hotel by using information collected from other consumers/guests with similar products/hotels in records. Therefore, it is very simple technique, *i.e.*, it is not necessary to apply more complicated content analysis compared to the content-based filtering framework (Balabanovic and Shoham, 1997).

Item-based collaborative filtering is one of the most popular recommendation algorithms (Deshpande and Karypis, 2004). It is a similarity-based algorithm that assumes the consumers are likely to accept product/hotel recommendations that are similar to what they have bought/stayed before. The task is to predict the utility of items to a particular user based on a database of user records. However, it is difficult to take users criteria/preferences into account. For instance, one guest thought that the hotel was not com-

fortable, while it was good for another guest. Similarly, if two guests may have different criteria: *e.g.*, service may be very important to one guest such as business traveler whereas another guest is more interested in good value for selecting a hotel for her/his vacation, it can not reflect these criteria to recommend hotels. Breese *et al.* presented several prediction algorithms including techniques based on correlation coefficients, vector-based similarity calculations, and statistical Bayesian methods (Breese et al., 1998). Instead of using items, they used users preference patterns, *i.e.*, the method calculates similarity in item space where each value of the item space refers to users preferences or votes for the item. While item-based collaborative filtering has shown good performance, its performance is still limited. One problem is data sparseness problem, *i.e.*, some items were not assigned a label of user preferences. Another problem is that it is impossible to explore transitive associations between the products that have never been co-purchased but share the same neighborhoods.

In this paper, we present a collaborative filtering method for hotel recommendation incorporating guest review. We used a set of score results that whether the hotel is good or not. The score was obtained by using sentiment analysis with guest reviews. It can solve the problem of data sparseness because we can utilize a large amount of guest reviews. Several efforts have been made to utilize the results of sentiment analysis to recommend products (Cane et al.,

2006; Niklas et al., 2009). Cane *et. al* proposed a method to elicit user preferences expressed in textual reviews, and map such preferences onto some rating scales that can be understood by existing collaborative filtering algorithms. The results using movie reviews from IMDb for the movies in the MovieLens dataset show the effectiveness of the approach, while the sentiment analysis they used is limited, *i.e.*, they performed only adjectives or verbs. We used the results of sentiment analysis to calculate review similarity between users. Moreover, we used random walk based recommendation technique to explore transitive associations between the hotels that have never been stayed but share the same neighborhoods.

2 SYSTEM DESIGN

The method for hotel recommendation consists of two steps: (i) hotel similarities by using transition probability and guest reviews based on sentiment analysis, and (ii) scoring hotels based on link analysis.

2.1 Hotel Similarities based on Transition Probability

We used first-order transition probability presented by (Liu and Yang, 2008) and calculated hotel similarities. Let the set of guests be $G = g_1, g_2, \dots, g_{|G|}$, and the set of hotels be $H = h_1, h_2, \dots, h_{|H|}$. Let also the set of lodging frequencies be $F = f(1,1), f(1,2), \dots, f(|G|, |H|)$. We can represent the data as $N = \{G, H, F\}$ as shown in Figure 1.

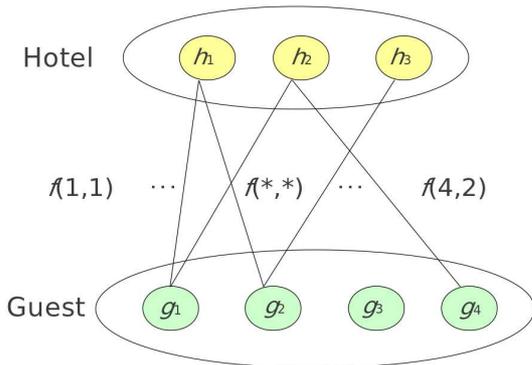


Figure 1: Network for hotel data.

Each edge in the network in Figure 1 refers to a guest's lodging frequency of a hotel. The conditional probability of h_j given h_i can be interpreted as the transition probability $P(h_j | h_i)$ for a random surfer to jump once from the product node i to product node j

via all the connected guest nodes g_k . Thus, the transition probability $P(h_j | h_i)$ is defined by formula (1).

$$P(h_j | h_i) = \sum_{k=1}^{|G|} P(h_j | g_k)P(g_k | h_i). \quad (1)$$

$P(g_k | h_i)$ is the probability that a random surfer jumps from the hotel node h_i to the guest node g_k , $P(h_j | g_k)$ is the probability that this surfer then jumps from g_k to the hotel node h_j . Formula (1) shows the preference voting for target hotel h_j from all the guests in G who stayed at h_i , where every vote $P(h_j | g_k)$ from the k -th guest is weighted proportionally to his/her share of total lodging frequency of h_i , *i.e.*, $P(g_k | h_i)$. The conditional probabilities used in Formula (1) are defined as follows:

$$P(h_j | g_k) = \frac{f(g_k, h_j)}{(\sum f(g_k, \cdot))}. \quad (2)$$

$$P(g_k | h_i) = \frac{f(g_k, h_i)}{(\sum f(\cdot, h_i))}. \quad (3)$$

$f(g_k, h_j)$ in formula (2) refers to the lodging frequency of the guest g_k at the hotel h_j . $P(h_j | h_i)$ in Formula (1) is the marginal probability distribution over all the guests. We used the transition probability shown in Formula (1) to compute similarity between hotels h_i and h_j .

2.2 Hotel Similarities based on Reviews

We note that the transition probability shows that a similarity between hotels i and j is made by hopping from the original hotel node to the target hotel node only via the guests who stayed both hotels. However, the similarity based on transition probability can not reflect guest criteria that whether the hotel is comfortable for the guest or not as it is based on whether the guest stayed or not. Several approaches using users preference patterns existed while its performance is limited because of data sparseness problem. We thus utilize the results of sentiment analysis to calculate review similarity between guests. We set the sentiment classes to positive and negative. Each sentence of the reviews can be classified into these classes.

Generally, each sentence in the reviews is not assigned a label of positive or negative. Manual annotation for these sentences is costly, as the size of reviews is usually very large. Hence automatic tagging is necessary. Like much previous work on sentiment analysis based on corpus-based statistics or supervised machine learning techniques (Turney, 2002), we used support vector machine (SVM) to annotate automatically. SVM is applied successfully to many natural language processing tasks (Joachims, 1998).

We used content words as a feature of a sentence. Each sentence consisting of reviews is a vector of each content word and its value is a frequency of the word in a sentence. The classification of each sentence can be regarded as a two-class problem: positive or negative. We obtained similarity between two hotels via their review similarities. To this end, we computed review similarity for each type, positive and negative. Let $r_k^{(i)}$ ($k = 1, 2, \dots, m$) and $r_l^{(j)}$ ($l = 1, 2, \dots, n$) be reviews of the hotel h_i and h_j , respectively. m and n denote the number of sentences consisting review $r_k^{(i)}$ and $r_l^{(j)}$, respectively. The similarity measure is shown in Formula (4).

$$sim_{p/n}(h_i, h_j) = \frac{1}{m \cdot n} \sum_{k=1}^m \sum_{l=1}^n \cos(r_k^{(i)}, r_l^{(j)}). \quad (4)$$

$sim_{p/n}(h_i, h_j)$ shows the similarity between hotels i and j concerning to the reviews which consist of a set of positive (negative) sentences. We calculated $sim_p(h_i, h_j)$ by using $r_k^{(i)}$ and $r_l^{(j)}$ with only positive sentences. Similarly, we calculated the negative similarity between hotels i and j by using only negative sentences included in the reviews, $r_k^{(i)}$ and $r_l^{(j)}$.

2.3 Scoring Hotels by Link Analysis

The final procedure for recommendation is to score each hotel according to the transition probability and hotel similarity based on reviews. We used the MRW model, which is a ranking algorithm that has been successfully used in Web-link analysis, social networks (Xue et al., 2005), and more recently in text processing applications. This approach decides the importance of a node within a graph based on global information drawn recursively from the entire graph (Bremaud, 1999). The essential idea is that of ‘‘voting’’ between the nodes. A link between two nodes is considered a vote cast from one node to the other. The score associated with a node is determined by the votes that are cast for it, and the score of the vertices casting these votes. We applied the algorithm to recommend hotels.

Given a set of hotels H , $G = (H, E)$ is a graph reflecting the relationships between hotels in the set. H is the set of nodes, and each node h_i in H refers to the hotel. E is a set of edges, which is a subset of $H \times H$. Each edge e_{ij} in E is associated with an affinity weight $f(i \rightarrow j)$ between hotels h_i and h_j ($i \neq j$).

Figure 2 illustrates the procedure for recommendation. As shown in Figure 2, we created three graphs: One is transition probability graph, *i.e.*, the weight of each edge is a value of transition probability $P(h_j | h_i)$ between h_i and h_j . The second and the

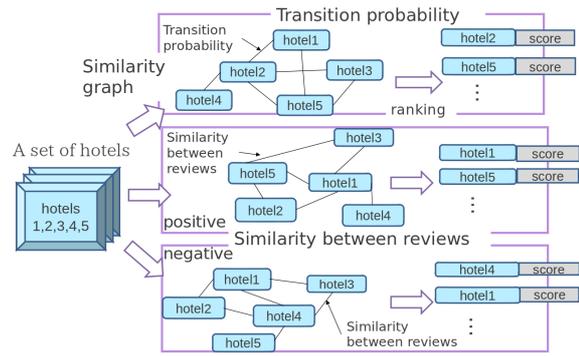


Figure 2: Recommendation by link analysis.

third are positive review graph, and negative review graph, respectively. The weight $w(h_i \rightarrow h_j)$ is a value of positive/negative similarity between h_i and h_j , *i.e.*, $sim_{p/n}(h_i, h_j)$. Two nodes are connected if their affinity weight is larger than 0 and we let $w(h_i \rightarrow h_i) = 0$ to avoid self transition. The transition probability from h_i to h_j is then defined as follows:

$$p(h_i \rightarrow h_j) = \begin{cases} \frac{w(h_i \rightarrow h_j)}{\sum_{k=1}^{|H|} w(h_i \rightarrow h_k)}, & \text{if } \sum f \neq 0 \\ 0, & \text{otherwise.} \end{cases} \quad (5)$$

We used the row-normalized matrix $U_{ij} = (U_{ij})_{|H| \times |H|}$ to describe G with each entry corresponding to the transition probability, where $U_{ij} = p(h_i \rightarrow h_j)$. To make U a stochastic matrix, the rows with all zero elements are replaced by a smoothing vector with all elements set to $\frac{1}{|H|}$. The matrix form of the recommendation score $Score(h_i)$ can be formulated in a recursive form as in the MRW model.

$$\vec{\lambda} = \mu U^T \vec{\lambda} + \frac{(1-\mu)}{|V|} \vec{e}. \quad (6)$$

where $\vec{\lambda} = [Score(h_i)]_{|H| \times 1}$ is the vector of saliency scores for the hotels. \vec{e} is a column vector with all elements equal to 1. μ is the damping factor. We set μ to 0.85, as in the PageRank (Brin and Page, 1998). The final transition matrix is given by formula (7), and each score of the hotel is obtained by the principal eigenvector of the matrix M .

$$M = \mu U^T + \frac{(1-\mu)}{|V|} \vec{e} \vec{e}^T. \quad (7)$$

We applied the algorithm for each graph. We note that we have two types of scores: positive and negative. The higher score based on transition probability and positive similarities the hotel has, the more suitable the hotel is recommended. On the other hand,

the higher score based on negative similarities the hotel has, the less suitable the hotel is recommended. We obtained three eigenvectors corresponding to each graph. Each element of the eigenvector corresponds to each hotel. The final score for the hotel h_i is calculated by using formula (8).

$$\text{score}(h_i) = \text{tr}(h_i) + \text{pos}(h_i) - \text{neg}(h_i). \quad (8)$$

$\text{tr}(h_i)$, $\text{pos}(h_i)$ and $\text{neg}(h_i)$ indicate a value of the eigenvector corresponded to the hotel h_i which is obtained by transition probability-based graph, positive and negative similarity-based graph, respectively. We chose the topmost k hotels according to rank score calculated by using Formula (8) as a recommendation hotel.

3 EXPERIMENTS

3.1 Data and Evaluation Measure

We had an experiment to evaluate our method. We used Rakuten travel data¹. We used SVM-Light (Joachims, 1998) for classifying reviews. We used linear kernel and set all parameters to their default values. All Japanese data were tagged by using a morphological analyzer Chasen (Matsumoto et al., 2000). We selected content words and used them as a feature of a vector used in SVM and link analysis. We used the topmost 10 guests who stayed at a large number of different hotels². Moreover, we created two types of data: one is the data to recommend hotels located in the whole area of Japan, and another is the data with a specific area, *i.e.*, the data to recommend hotels from Hokkaido area.

We had an experiment to classify review sentences into positive or negative. We chose the topmost 300 hotels whose number of reviews are large. We manually annotated these reviews and obtained 1,800 sentences consisting 900 positive and 900 negative sentences. 1,800 sentences are trained by using SVM, and classifiers are obtained. We randomly selected another 10,000 test review sentences from the topmost 300 hotels and used them as the test data of sentiment analysis evaluation. Each of the test data was classified into positive or negative by SVM classifiers. For evaluation of the sentiment analysis, we randomly chose 100 sentences from 10,000 test sentences and manually evaluated. The process is repeated three times. The evaluation is made by two humans. The

¹<http://rit.rakuten.co.jp/rdr/index.html>

²As a result, each guest stayed at more than 17 hotels.

classification is determined to be correct if two human judges agree. As a result, the macro-averaged F-score concerning to positive in each trial was 0.924, 0.923, and 0.905, and the average was 0.917. Similarly, the F-score for negative was 0.714, 0.811, and 0.794, and the average was 0.773. We used these 1,800 review sentences to classify test review sentences which are used to recommend hotels.

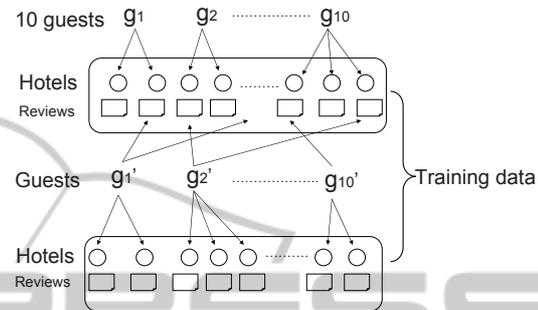


Figure 3: Training data used in recommendation system.

We created the data which is used to test our recommendation system. More precisely, for each of the 10 guests, we sorted hotels in chronological order. We divided it into two: training and test data. The training data consists of hotel reviews with chronological order except for the latest three hotel reviews, and the test data with the latest three hotels is used to examine whether the system is correctly recommend these hotels or not. Moreover, in order to evaluate how the method can recommend hotels to a guest that has not been stayed at, we collected all the hotels that the 10 guests have stayed at, as shown in the first layer of Figure 3.

Next, we picked up all the guests who have stayed at one of the collected hotels (“Guests” in Figure 3). Finally, we obtained all the hotels that these guests stayed at, and added these to the training data. The size of the data we used is shown in Table 1.

Table 1: Data used in the experiments.

	Whole area	Hokkaido area
Hotels	604	54
Different hotels	208	18
Guests	33,641	4,357
Training data	2,675	119
Reviews	201,576	5,998

“Hotels” and “Different hotels” in Table 1 refers to the total number of hotels and the number of different hotels that the topmost 10 guests stayed at. “Guests” shows the total number of guests who stayed at one of the “Hotels”. “Training data” stands for the number of hotels used in the experiments and “Reviews” shows

the number of test review sentences with these hotels.

For evaluation measure used in recommendation, we used MAP (Mean-Averaged Precision) (Yates and Neto, 1999). For a given set of guests $G = \{g_1, \dots, g_n\}$, and $\{h_1, \dots, h_{m_j}\}$ be a set of hotels that should be recommended for a guest g_j , the MAP of G is defined by Formula (9).

$$MAP(G) = \frac{1}{|G|} \sum_{j=1}^{|G|} \frac{1}{m_j} \sum_{k=1}^{m_j} Precision(R_{jk}). \quad (9)$$

R_{jk} refers to the set of ranked retrieval results from the top result until we get hotel h_k . *Precision* indicates precision that is the ratio of correct recommendation hotels by the system divided by the total number of recommendation hotels.

3.2 Recommendation Results

We compared the results obtained by our method with four baselines: link analysis by using (1) transition probability, (2) similarities of positive reviews, (3) similarities of positive and negative reviews, and (4) transition probability and similarities of positive reviews. The results are shown in Table 2.

Table 2: MAP for each method.

Method	MAP
Tr	0.061
Rev (<i>pos</i>)	0.044
Rev (<i>pos&neg</i>)	0.067
Tr & Rev (<i>pos</i>)	0.172
Tr & Rev (<i>pos&neg</i>)	0.267

Table 2 shows MAP for each method. As we can see from Table 2 that Rev (*pos*) and Rev (*pos & neg*) were 0.044 and 0.067 MAP, respectively. This indicates that not only the use of positive reviews but also negative reviews improve overall performance, while the averaged F-score for classification of negative sentences was 0.773 and it was worse than that of positive sentences (0.917). The results obtained by combining transition probability and review similarities are better than that obtained by using each method only. Moreover, the results obtained by our method was 0.267 and it was the best performance compared with other baselines.

Table 3 shows a ranked list of the hotels for one guest (guest ID: 7630) obtained by using each method. Each number shows hotel ID, and bold font refers to the correct hotel, *i.e.*, the latest three hotels that the guest stayed at. As can be seen clearly from Table 3 that the result obtained by our method, Tr&Rev (*pos&neg*) includes all of the three correct

hotels, "15056", "931", and "5146" within the top-most 6 hotels, while Rev (*pos&neg*) and Tr & Rev (*pos*) was only one, "15056". Tr and Rev (*pos*) did not include any correct hotels within the topmost 6 hotels. The results show the effectiveness of our method.

We note that some recommended hotels are very similar to the correct hotels, while most of the 6 hotels did not exactly match these correct hotels except for the result obtained by our method. Therefore, we examined how these hotels were similar to the correct hotels. To this end, we used seven criteria points that were provided by Rakuten travel. These are (1) service, (2) location, (3) guest room, (4) facilities, (5) bath room, (6) meal, and (7) overall. These criteria are scoring from 1 to 5, where 1 (bad) is lowest, and 5 (good) is the best score. We represented each ranked hotel as a vector where each dimension of a vector is these seven criteria and the value of each dimension is its score value. The similarity between correct hotel and other hotels within the rank for each method X is defined by Formula (10).

$$sim(X) = \frac{1}{|G|} \sum_{i=1}^{|G|} \operatorname{argmin}_{j,k} d(R_{H_{ij}}, C_{H_{ik}}). \quad (10)$$

$|G|$ refers to the number of guests, *i.e.*, $|G| = 10$ in the experiment. $R_{H_{ij}}$ refers to a vector of the j -th ranked hotels except for the correct hotels. Similarly, $C_{H_{ik}}$ stands for a vector representation of the k -th correct hotel. d shows Euclidean distance. Formula (10) shows that for each guest, we obtained the minimum value of Euclidean distance between $R_{H_{ij}}$ and $C_{H_{ik}}$. Then averaged summation of the number of guests (10 guests) are calculated. The results are shown in Table 4.

The smaller value shown in Table 4 indicates a better result. Table 4 shows that the hotels except for the correct hotels obtained by our method are more similar to the correct hotels than those obtained by four baselines. The results again clearly support the usefulness of our method.

4 CONCLUSIONS

We have developed an approach to hotel recommendation by incorporating the results of sentiment analysis of guest reviews. The results using real-world data sets showed the effectiveness of the method compared with four baselines. Future work will include: (i) applying the method to a large number of guests for quantitative evaluation, (ii) comparison to other recommendation techniques incorporating methods

Table 3: Hotel recommendation list for guest ID 7630.

Rank	Tr	Rev (<i>pos</i>)	Rev (<i>pos&neg</i>)	Tr & Rev (<i>pos</i>)	Tr & Rev (<i>pos&neg</i>)
1	28506	1529	80549	1529	15056
2	943	15683	8298	25110	1633
3	4929	25110	8298	15056	70194
4	54491	8298	1989	1633	931
5	1529	1633	15683	15683	11019
6	52322	80549	15056	80549	5146

Table 4: Similarities between the ranking hotel and correct hotel.

Method	sim
Tr	2.65
Rev (<i>pos</i>)	2.17
Rev (<i>pos&neg</i>)	2.30
Tr & Rev (<i>pos</i>)	2.04
Tr & Rev (<i>pos&neg</i>)	1.87

such as word-based sentiment analysis and Basket-Sensitive Random Walk (Li et al., 2009), and (iii) applying the method to other data such as grocery stores: LeShop³, TaFeng⁴ and movie data: MovieLens⁵ to evaluate the robustness of the method.

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³www.beshop.ch

⁴aiia.iis.sinica.edu.tw/index.php?option=com_docman&task=cat_view&gid=34&Itemid=41

⁵http://www.grouplens.org/node/73