

# PROBABILISTIC NEURAL NETWORKS FOR CREDIT RATING MODELLING

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**Abstract:** This paper presents the modelling possibilities of probabilistic neural networks to a complex real-world problem, i.e. credit rating modelling. First, current approaches in credit rating modelling are introduced. Then, probabilistic neural networks are designed to classify US companies and municipalities into rating classes. The input variables are extracted from financial statements and statistical reports in line with previous studies. These variables represent the inputs of probabilistic neural networks, while the rating classes from Standard&Poor's and Moody's rating agencies stand for the outputs. Classification accuracies, misclassification costs, and the contributions of input variables are studied for probabilistic neural networks compared to other neural networks models. The results show that the rating classes assigned to bond issuers can be classified accurately with probabilistic neural networks using a limited subset of input variables.

## 1 INTRODUCTION

Credit rating can be defined as an independent evaluation in which the aim is to determine the capability and willingness of an object to meet its payable obligations. This is based specifically on complex analysis of all the known risk factors of the assessed object. The assessment is realized by a rating agency. Credit rating is a result of a credit rating process. It is represented by the  $j$ -th rating class  $\omega_j \in \Omega$ ,  $\Omega = \{AAA, AA, \dots, D\}$ , where  $\Omega$  is a rating scale. The rating class  $\omega_j \in \Omega$  is assigned to assessed objects. Credit ratings are used by bond investors, debt issuers, and governmental officers as a measure of the risk of an object. Bankers and companies considering providing credit rely on credit ratings to make important investment decisions. Credit ratings are costly to obtain due to the large amount of time and human resources invested by rating agencies to perform the credit rating process. There is a great deal of effort made to simulate the credit rating process of rating agencies through statistical (Hwang and Cheng, 2008), and artificial intelligence (AI) methods (e.g. Brennan and Brabazon, 2004; Huang, Chen, Hsu, Chen and Wu, 2004). The difficulty in designing such models lies in the subjectivity of the credit rating process.

Such a complex process makes it difficult to classify rating classes through statistical methods. However, AI methods can be applied for the modelling of such complex relations.

Probabilistic neural networks (PNNs) defined by Specht (1990) are neural networks (NNs) for classification which combines the computational power and flexibility of NNs, while managing to retain simplicity and transparency. So far PNNs have been applied in only a few studies in finance such as liquidity modelling (Li, Shue and Shiue, 2000) or audit reports qualifications (Gaganis, Pasiouras and Doumpos, 2007). In this paper I will demonstrate that they represent a suitable architecture for credit rating modelling.

The paper is structured as follows. First, related literature on corporate and municipal credit rating modelling will be reviewed. Then, the basic notions of PNNs will be presented. The models of PNNs will be used for the modelling of corporate and municipal credit rating. The input variables for the modelling are designed based on all the aspects of economic and financial performance of companies and municipalities. Most input variables used in this study have also been applied in previous works. In this paper, however, financial market indicators have been applied for the first time. An optimum set of input variables will be obtained by using a

combination of correlation based approach (Hall, 1998) and genetic algorithms (GAs). The contribution of input variables will be studied using sensitivity analysis. Finally, the gained results will be compared across selected models of NNs.

## 2 LITERATURE REVIEW

Recently, AI methods such as NNs (Brennan and Brabazon, 2004; Moody and Utans, 1995), support vector machines (SVMs) (Huang et al., 2004; Lee, 2007), artificial immune systems (Delahunty and O'Callaghan, 2004), evolutionary algorithms (Brabazon and O'Neill, 2006), and case based reasoning (Lee, 2007) have been used for corporate credit rating modelling. Usually, AI methods are compared to statistical methods such as multiple discriminant analysis (MDA) or linear regression (LR).

As a result, high classification accuracy has been achieved by NNs (Brennan and Brabazon, 2004) and SVMs (Lee, 2007). Neural networks make it possible to model complex relations as they learn the dependencies in training data. The learnt knowledge can also be applied for unknown input data which were not used in the training process. Prior studies in modelling credit rating were aimed at quantifying the effect of input variables for classification, i.e. to find out which input variables are crucial for credit rating process. Mostly, sensitivity analysis has been employed for this purpose.

Input variables are mostly represented by financial ratios. Given the results of the previous studies, it appears that the level of information available in financial data is bounded (Brennan and Brabazon, 2004). Although NNs are capable of detecting non-linear structures in input data, it does not appear that this has noticeably improved the results, as the classification power of NNs is only slightly better than that recorded by traditional statistical methods. This suggests that additional inputs are required to obtain significantly better results. This is in line with the claims of rating agencies who emphasise the importance of qualitative factors in their rating decisions.

The specific position of municipalities associated with their financial management, requires the use of different input variables than for companies. Further, municipalities have rarely financial resources to pay for the credit rating. As a result, there has been less attention paid to municipal credit rating modelling in the literature. Small data sets make it difficult to get consistent results. Therefore, conventional statistical

methods have been mostly used so far in the modelling (Loviscek and Crowley, 2003).

There have been several attempts made to overcome the problem concerning small municipal data sets in the literature. One of the possibilities consists in the design of an expert system based on the knowledge acquired from the rating agencies' experts (Olej and Hajek, 2007). Further, it is possible to extend the training and testing set using unsupervised methods (Hajek and Olej, 2008). In this case only low proportion of municipalities are labelled with rating classes  $\omega_j \in \Omega$  a priori. The other municipalities can be then labelled with the rating classes  $\omega_j \in \Omega$  belonging to the most similar labelled municipality. Then it is possible to apply supervised methods like NNs on such pre-processed data sets (Hajek and Olej, 2008), or to use semi-supervised methods (Hajek and Olej, 2009).

Except for the municipalities, credit ratings of sub-national entities were also analyzed in the literature. Ordered probit method was applied by Gaillard (2009) for the modelling of non-US sub-national credit ratings. The model explained more than 80% of Moody's sub-sovereign credit ratings.

## 3 PROBABILISTIC NEURAL NETWORKS

Probabilistic neural networks are based on Bayes classifiers. They learn to approximate the probability density function of the training objects (i.e. underlying objects' distribution). They are regarded as a special type of RBF NNs (Wasserman, 1993). The PNN consists of neurons allocated in four layers, Figure 1.

There is one neuron in the input layer for each input variable. The pattern layer has one neuron for each object in the training data set. The neuron stores the values of the input variables for the object along with the target value. When presented with the  $\mathbf{x}_i$ ,  $i=1,2, \dots, m$ , vector of input values from the input layer, a pattern neuron  $k$ ,  $k=1,2, \dots, n$ , computes the Euclidean distance of the object  $\mathbf{x}_i$  from the neuron's centre  $\mathbf{x}_k$ , and then applies the RBF kernel function using the sigma value. There is one neuron for each class  $\omega_j \in \Omega$  in the summation layer. The actual target class of each training object is stored with each neuron. The neurons add the values for the class they represent. For an input vector  $\mathbf{x}_i$ , the output  $f_j(\mathbf{x}_i)$  of the summation layer is calculated in this way:

$$f_j(\mathbf{x}_i) = \frac{1}{n_j} \sum_{\forall \mathbf{x}_k \in \omega_j} o_{i,k}, \quad (1)$$

where  $n_j$  is the number of training objects belonging to the  $j$ -th class  $\omega_j$  and  $o_{i,k}$  is the output of the exponential activation function. Assuming that all data vectors are normalized to unit length, the following equation holds:

$$f_j(\mathbf{x}_i) = \frac{1}{n_j} \sum_{\forall \mathbf{x}_k \in \omega_j} \exp\left(\frac{\mathbf{x}_k \mathbf{x}_i^T - 1}{\sigma^2}\right). \quad (2)$$

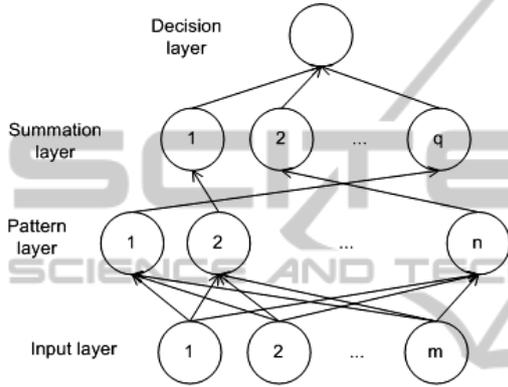


Figure 1: Structure of a probabilistic neural network.

The decision layer compares the weighted votes for each target class and uses the largest vote to predict the target class  $\omega_j \in \Omega$ . The outputs of the summation neurons can be transformed to posterior class membership probabilities:

$$P(\omega = j | \mathbf{x}_i) = \frac{f_j(\mathbf{x}_i)}{\sum_{j=1}^q f_j(\mathbf{x}_i)}. \quad (3)$$

Based on these probabilities, the  $j$ -th class  $\omega_j \in \Omega$ , for which  $P(j|\mathbf{x}_i)$  is maximum, is assigned to the  $i$ -th input vector  $\mathbf{x}_i$  in the decision layer.

According to Specht (1990), the most obvious advantage of the PNN is that training is trivial and instantaneous. It can be used in real time because as soon as one pattern representing each class has been observed, the PNN can begin to generalize to new patterns. As additional patterns are observed and stored into the network, the generalization will improve and the decision boundary can get more complex. One of the disadvantages of the PNN compared to the FFNNs is that PNN models are large due to the fact that there is one neuron for each pattern. This causes the model to run slower than FFNNs when using it to predict classes for new

objects. Therefore, unnecessary neurons will be removed from the model after the model is constructed in this study. As a result, the size of the stored model will be reduced, the time required to apply the model for new patterns will be reduced, and the classification accuracy of the model will be improved.

## 4 DATASETS

Data for US companies and municipalities are used for credit rating modelling. Datasets cover input variables for 852 companies in the year 2007, and for 169 municipalities in 2003-2007 (766 objects). The companies are labelled with Standard&Poor's rating classes, while the municipalities are labelled with Moody's rating classes.

Rating agencies do not give publicity to their credit rating factors. In the literature (Brennan and Brabazon, 2004; Singleton and Surkan, 1995) the main factors considered in assigning a rating class  $\omega_j \in \Omega$  to companies are company size, its character, industry risk, and financial indicators. However, some factors have either not been monitored yet (industry, reputation), or so far only little attention have been paid to them (asset management, market value ratios). As there are plenty of corporate credit rating input variables referred in the literature, the design of the variables used in this paper contained originally a set of 52 input variables drawn from the Value Line Database and Standard&Poor's database. The original set of input variables was optimized using correlation based approach and GAs so that only significant input variables remained in the datasets. For more information see Hall (1998). The GA optimizes the set of input variables so that it evaluates the worth of a subset of variables by considering the individual predictive ability of each variable along with the degree of redundancy between them. The parameters of the GA are set as follows: crossover probability=0.6, mutation probability=0.03, population size=20, maximum number of generations=20.

The obtained results show that the size of companies is characterized by size class (SC) and market capitalization (MC). Corporate reputation is represented by the number of shares held by mutual funds (IH). Profitability ratios are represented only indirectly by ETR. Moreover, liquidity ratios are not presented at all. The structure of assets (fixed assets/total assets (FA/TA) and intangible assets/total assets (IA/TA)) is related to industry (sector). The input variable market debt/total capital

(MD/TC) stands for leverage ratios. The rest of input variables are associated with financial markets. Beta coefficient and correlation of stock returns with market index (Cor) show the relation between corporate and market risk. The risk of stocks is further represented by high/low stock price (HiLo), while the dividend yield (Div/P) shows the return of shareholders. The mean values for the input variables show that the higher is the size of company the better is the credit rating. On contrary, higher debt and financial risk indicate worse credit rating. The effect of other input variables is ambiguous. Companies from manufacturing, services, and transportation industries prevail in the dataset. Frequencies of companies ( $f_{comp}$ ) and municipalities ( $f_{munic}$ ) in rating classes are presented in Table 1.

Table 1: Frequencies of companies and municipalities in rating classes.

$\omega_i$	AAA	AA	A	BBB	BB	B	CCC	CC	D
$f_{comp}$	7	26	129	261	233	164	18	2	4
$\omega_i$	Aaa	Aa	A	Baa					
$f_{munic}$	60	241	436	29					

Municipal credit rating is based on the analysis of four categories of variables, namely: economic, debt, financial, and administrative (Loviscek and Crowley, 2003). Economic variables include socio-economic conditions such as population, unemployment, and local economy concentration. Debt variables include the size and structure of the debt. Financial variables inform about the scope of budget implementation. Administrative factors comprise of qualitative variables concerning qualification of employees, municipal strategy, etc. The original set of input variables included 14 variables. Again, this set was optimized by the GA in order to obtain the final set of 3 significant input variables, i.e. population (PO), median of family income (FI), and the share of tax revenue on total revenue (TAXR/TR). The values of the proposed input variables were obtained for 169 US municipalities (State of Connecticut) in years 2003-2007. What becomes apparent from the mean values of input variables is that municipalities with Aaa rating class tend to be larger and in general in better position either in terms of average family income (FI) or fiscal autonomy (TAXR/TR).

## 5 EXPERIMENTAL RESULTS

Probabilistic neural networks are compared to other benchmark classifiers, i.e. NNs (FFNN, SVM, RBF,

group method of data handling polynomial NN (GHMD) and cascade correlation NN (CCNN)), and statistical methods (LR, MDA). For all the methods, 10-fold cross-validation is used for testing. Thus, overfitting is avoided. The average accuracies and standard deviations for the given datasets are reported in bold text in Table 1. Where a runner-up does not differ at the 5% confidence level (using a paired t-test), it too is recorded in bold. The experiments were realized for different settings of NNs' parameters. The resulting settings of NNs' parameters are as follows: PNN (Gaussian kernel function), FFNN (m-1 neurons in the hidden layer, logistic activation functions, learning rate of 0.05), RBF (100 neurons in the hidden layer), SVM (RBF kernel function), GHMD (quadratic function with two variables), and CCNN (2 Gaussian neurons in the hidden layer, 1 output neuron).

Table 2: Results of credit rating classification.

Model	comp.		munic.	
	$CA_{test}$ $\pm sd[\%]$	$MC_{test}$ $\pm sd$	$CA_{test}$ $\pm sd[\%]$	$MC_{test}$ $\pm sd$
PNN	<b>58.47±0.94</b>	<b>0.501±0.012</b>	<b>98.80±0.93</b>	<b>0.012±0.010</b>
FFNN	51.71±2.24	0.525±0.023	86.30±1.68	0.144±0.021
RBF	<b>58.28±3.08</b>	<b>0.489±0.025</b>	92.80±1.88	0.072±0.019
SVM	55.63±1.52	0.551±0.012	96.00±2.16	0.045±0.021
GHMD	54.46±0.42	0.510±0.004	83.00±1.28	0.176±0.010
CCNN	<b>57.69±2.16</b>	<b>0.503±0.018</b>	91.10±1.76	0.092±0.019
MDA	55.83±1.32	0.554±0.009	78.60±3.35	0.226±0.031
LR	53.28±0.69	0.543±0.005	74.40±2.62	0.285±0.034

Legend:  $CA_{test}$  is classification accuracy on testing data,  $MC_{test}$  is misclassification cost on testing data, sd is standard deviation.

For the corporate credit rating problem, PNN shows best results concerning classification accuracy ( $CA_{test}=58.47\%$ ). Similar results are obtained also for RBF and CCNN as classification accuracies of higher than 57% were obtained. A considerably worse classification was realized by the FFNN model. The rating scale  $\Omega$  with more than  $q=9$  rating classes was used only by Moody and Utans (1995) with the classification accuracy of  $CA_{test}=36.2\%$  on US data. Furthermore, in the case of six-class credit rating problem, the classification accuracy of 66.7% (Maher and Sen, 1997) was obtained.

For the municipal credit rating problem, the highest classification accuracy  $CA_{test}$  of 98.8% is obtained using PNN. The comparison to prior studies is possible to realize only with the MDA method, as it was mostly used for municipal credit rating modelling. For a three-class problem,

classification accuracy on testing data  $CA_{test}$  was 66% (Serve, 2001) on European data, and 62% for a four-class problem (Farnham and Cluff, 1982) on US data. In this study the results obtained for the four-class problem using statistical methods (78.6% for MDA, 74.4% for LR) are slightly better than previous results, while PNNs (98.8%) and SVMs (96.0%) achieved significantly better classification quality.

More accurate information on classification can be presented using misclassification cost  $MC_{test}$  which takes into account the fact that the rating classes are ordered from the best one to the worst one. The cost matrix for companies is designed in Table 3. The greater the difference between actual and predicted class is, the higher is the misclassification cost. Accordingly, the cost matrix is proposed also for municipalities. The results are similar to those measured by classification accuracies. For companies, RBF shows the least misclassification cost ( $MC_{test}=0.489$ ), while PNN outperforms other classification models in case of municipalities.

Table 3: Misclassification cost matrix.

Rating class		Predicted				
		AAA	AA	A	...	D
Actual	AAA	0	1	2	...	8
	AA	1	0	1	...	7
	A	2	1	0	...	6
	...	...	...	...	...	...
	D	8	7	6	...	0

For a user, it is also important to get information about the process of classification, i.e. how the NNs obtain the results. The goal of the model's interpretation consists in the evaluation of input variables' effects on the results of classification. In this study the calculation of variables' importance is performed using sensitivity analysis. The values of each input variable are randomized and the effect on the quality of the model (classification accuracy) is measured. Finally the contributions of input variables are standardized so that the contribution of the most important input variable is 100%, and the contributions of other input variables are related to this variable. The resulting relative contributions of input variables on corporate and municipal rating classes are presented in Table 4.

For the nine-class corporate credit rating problem, the size of the company is the most important input variable (SC, MC). Further, the input variables MD/TC and SIC play important roles. As a result, I can declare that the size of

companies, their debt, and industry are the most important factors in corporate credit rating process realized by Standard&Poor's rating agency. However, there are several other factors including asset management, shareholder structure, profitability, and financial risks which serve for improving credit rating evaluation process.

In the case of municipalities, the size of the municipality represented by its population (PO), and the wealth of its population (FI) show the highest contribution. However, municipal financial autonomy is also important in municipal credit rating process.

Table 4: Relative contributions [%] of input variables.

	PNN	FFNN	RBF	SVM	GMDH	CCNN
comp.						
SC	100.0	100.0	100.0	62.2	74.2	100.0
MC	23.4	48.8	23.0	100.0	100.0	51.7
FA/TA	10.0	55.1	10.8	19.6	3.1	13.9
IA/TA	1.5	35.0	10.8	25.2	1.0	5.3
IH	3.7	45.9	10.8	11.9	0.2	3.7
ETR	16.7	49.4	13.7	27.7	25.9	16.3
MD/TC	54.4	54.1	57.6	31.2	16.4	70.0
Beta	14.5	51.6	6.5	19.7	3.9	17.6
HiLo	10.1	59.8	21.6	17.1	11.1	27.6
Div/P	41.7	26.2	12.9	31	10.4	4.1
Cor	28.1	49.7	32.4	24.4	31.9	36.7
munic.						
PO	10.0	100.0	100.0	100.0	100.0	100.0
FI	100.0	54.0	69.0	58.0	51.0	58.0
TAXR/TR	5.0	51.0	33.0	70.0	49.0	70.0

## 6 CONCLUSIONS

The paper introduces the problem of municipal credit rating process. The results of the prior studies show that several crucial problems are involved with credit rating modelling. First, data availability was a critical point of concern in earlier studies. A sufficient number of objects assessed by rating agencies and, at the same time, the values of important input variables must be available when modelling credit rating. Without a large data set, the use of these input variables is also limited. The next point lies in the selection of input variables, as rating agencies do not publish the details of their credit rating process, which would emphasise the subjectivity of the evaluation process. Further, the appropriate method has to be applied in order to model the complex relations among the input variables.

In this paper PNNs are proposed in order to realize the presented problems. Data were collected

for US companies and municipalities. The assessed objects were labelled by rating classes from rating agencies. The selection of input variables was realized as a two-step procedure. First, the original sets of input variables were proposed based on previous studies. Then correlation based approach together with GA was employed with the aim of reducing the original sets. The PNNs showed best results for both the corporate and the municipal credit rating problem. The results conform to prior research results (Brennan and Brabazon, 2004; Huang et al., 2004) indicating that the models of NNs based on publicly available financial and nonfinancial information could provide accurate classifications of credit ratings. The sets of variables identified in this study captured the most relevant information for the credit rating decision.

In future research, the sets of input variables can be extended in order to involve also the qualitative factors of credit rating process. So far, these variables have been either ignored or replaced with alternative quantitative input variables.

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