## **Predicting Second-Hand Housing Prices in Beijing: A Comparative Study of Machine Learning and Ensemble Models**

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Abstract:

In recent decades, the real estate market has always been an imperative force boosting China's economic development. Accurate housing price prediction plays a key role in policymaking and investment decisions. Nonetheless, the traditional models often fall short when dealing with complex and nonlinear relationships. This study focuses on predicting second-hand housing prices in Beijing using machine learning techniques. The web crawler is used to obtain historical transaction data, then yield a dataset that includes 56,793 records with 23 features after pre-processing in Beijing. Three models-Random Forest, XGBoost, and LightGBMwere trained using grid-search and five-fold cross-validation. A combined ensemble model was also built to improve the overall robustness. Evaluation and visualizations were used to compare performance. The ensemble model outperformed the single model, followed by XGBoost, Random Forest, and LighGBM. This paper aims to provide a new idea for house price prediction research through machine learning methods, hoping to bring some inspiration to theoretical research and practical applications in related fields.

## **INTRODUCTION**

In recent decades, the real estate industry has been a vital engine driving economic growth in China (Huang et al., 2021; Tang et al., 2016). Houses are not only important fixed assets for people for either residing or investing, but also the trading of houses motivates plenty of related industries. Therefore, accurate house price prediction plays a crucial role in policy making, investment strategies, and urban planning (Liu & Xiong, 2018). Nonetheless, due to the multiple and non-linear factors influencing the price--such as location, transportation convenience, and interior decoration, the traditional linear regression model cannot capture these features well and give people a meaningful reference. At the same time, with the rapid development and high reliability of computational power (Thompson et al., 2020), this study decides to utilize machine learning technology to tackle these issues.

This study focuses on predicting second-hand house prices in Beijing, the most energetic and variable real estate market in China. To achieve this, this study will construct advanced machine learning models and optimize them for predictive work,

including Random Forest, XGBoost, and LightGBM. Furthermore, considering each model cannot cover all situations when prediction and there must be flaws in some special facets, the paper will adopt an ensemble strategy, weighted-averaging, to enhance the overall behavior as a combined model. Eventually, the combined model will offer significant insight into the real estate market for homebuyers, real estate investors, and government agencies for future plans.

The paper proceeds with the following organization: Chapter 2 is Dataset obtained and preprocessed, explaining how to obtain data via web crawler, and data cleaning, feature generating, data encoding, and normalization. Chapter 3 is Method, presenting three models with their theories, including Random Forest, XGBoost, LightGBM, and the ensemble techniques. Chapter 4 is Experiment & Analysis, elaborating details about the experimental setup, and hyperparameter tuning by Grid Search optimization. Chapter 5 is Results, displaying the output of prediction. Chapter 6 is the Conclusion, summarizing the whole study.

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# 2 DATASET OBTAINED AND PREPROCESSED

#### 2.1 Dataset Obtained

In order to obtain reliable data, this paper chooses the Lianjia website to access historical records. Lianjia is one of the most influential real estate transaction companies in China, and its website includes tremendous data on houses.

Web crawler is a technique that can automatically traverse web pages and extract target information. Its basic process includes web requests, getting responses, analysing content, extracting data, and storage. In this study, the dataset comes from a web crawler program in Python.

Here is the explanation of the web crawler's working:

Step 1, setting the target website's URL list, making the program request them in turn. Step 2, sending a request to the website server with headers that include details of the terminal that sends requests, to decline the possibility of being recognized as a crawler. Step 3, sometimes the website requires passing a Captcha. By finishing it manually, the program can work continuously. However, Captcha will only show up several times at the beginning, and will not interrupt the program later. Step 4, receiving web source code. Decoding source code into HTML using the function of the Beautiful Soup package in Python. Step 5, Search and extract the needed information from HTML. Step 6, storing information

in Excel. Step 7, getting the next URL in the list and enter the next circulation. The following Figure 1 shows it directly:

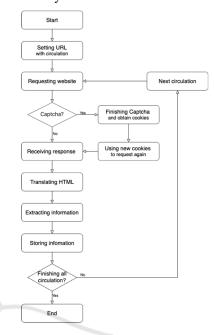


Figure 1: Flowchart of Crawler Program Operation (Picture credit: Original)

#### 2.2 Data Basic Information

After crawling, the dataset has 73,952 data. There are 20 features in total displayed in Table 1:

Feature	Explanation	Example
Region	Administrative district	Haidian
Business district	Surrounding commercial area	Jingsong
Community	Specific residential community	Jingkeyuan
Area	Overall residential floor area(m²)	132.0
Longitude	Geographic coordinate measuring east-west position of a community	116.475053
Latitude	Geographic coordinate measuring the north-south position of a community	39.885225
Layout	Housing arrangement	4 bedrooms, 2 living room, 1 kitchen and 2 bathrooms
Floor	Number of floor levels and label of it	High-floor (28 floor)
Orientation	The main light-receiving surface of the housing	North
Building type	Type of construction	Tower
Structure type	Structural material	Steel-concrete
Year	The time when the building was finished	2008
Decoration status	Interior finishing condition of housing	Hardcover
Heating method	How the housing is heated in winter	Centralized heating

Table 1: Features in Dataset

Feature	Explanation	Example	
Elevator	Whether or not the building has at least one elevator	Yes or No	
Transaction	Legal form of housing transaction	Commercial housing	
ownership			
Usage	Designated function of housing	Villas	
Years of holding	How long the current owner has held the property	More than 5 years	
Ownership	Nature of housing ownership rights	Non-shared	
Price	Total price of housing	328.0	
	(×10,000 RMB)		

#### 2.3 Data Cleaning

The obtained data needs to be cleaned. By filling in the data features, discarding partial incomplete records, and extracting the feature keywords, enhancing dataset quality for later data pre-processed and modelling.

The first step is filling in the data features. Especially, there are keywords No data shown in two columns-Year and Heating method. Considering that in one community, the time when the building was constructed and the Heating method are almost the same. For these data, searching for other data whose Community is the same. Then, firstly take the average number of their Year column, then replace No data with the number in the Year column. Secondly, taking the majority type in the Heating method column, then replacing No data with the type in the Heating method column.

The second step is deleting features. Given that Community has 5809 categories and each category has approximately 5 data only after pre-processing, this paper decides to delete this feature because Community will hardly offer a contribution to price prediction. Moreover, it is not meaning to analyse Latitude and Longitude in numerical form, so this study deletes these two features as well.

The third step is discarding data with missing values. The proportion of data with missing values is relatively low like 1.03% and 0.23% in the specific columns, so this study decides to discard these data.

Eventually, the remaining dataset has 56793 pieces of data, which is enough for training and testing models.

## 2.4 Generating Features

To improve models' behaviors significantly, this study generated 2 key features by utilizing the features Longitude and Latitude.

City ring zone: Refers to the housing location based on Beijing's ring road(e.g., 2nd Ring, 3rd Ring). By setting points and connecting them to outline each area on Google map, this study obtains each point's latitude and longitude precisely.

Therefore, we can judge each housing with their locations belonging to which city ring zone. The closer to the city center (inner rings), the more central and expensive the area tends to be.

**Subway**: How far is the housing from the nearest subway station. The closer to the subway station, the more expensive the housing is relative. To obtain each station's location, this study wrote Overpass Query Language and ran it on the Overpass Turbo website, searching for all subway stations in the area of Beijing and their latitude and longitude coordinates, and exporting and processing them as csy files.

Each housing's location is compared to a dataset including all subway stations over the coordinate of latitude and longitude, this study uses the Geodesic distance algorithm to transform longitude and latitude between two points into straight-line distance(meters), which is based on the WGS-84 ellipsoid.

For the column Layout, there are actually 4 features and this study decides to split them into 4 new features bedroom\_Layout, living\_room\_Layout, kitchen\_Layout, bathroom\_Layout. For example, 4 bedrooms, 2 living rooms, 1 kitchen and 2 bathrooms will be separated into 4 columns, reducing the dimensions of the dataset and increasing the interpretability of the models.

#### 2.5 Encoding

Map coding is a popular way to transform text into a number, facilitating building models later. This study adopts this way to encode every column, whose values are text.

Business district, Construction type, and Decoration status are encoded using the sequential encoding method(Zaraket et al., 2006). The remaining features are encoded by manual mapping.

There are 16 features required to be encoded. After encoding, all the values have been numbered now

#### 2.6 Normalization

In this study, Z-score normalization was employed to standardize feature values across various scales. The normalization formula is:

$$z = \frac{x - \mu}{\sigma} \tag{1}$$

Where x indicates the raw data point,  $\mu$  corresponds to the mean of the dataset, and  $\sigma$  refers to the standard deviation. Eventually, the data of each feature will be normalized to zero mean and unit variance.

This method eliminates the negative effect of the scale differences among variables, ensuring comparability among variables.

#### 3 METHOD

#### 3.1 Random Forest

Random Forest serves as a powerful ensemble method, which was originally introduced by Breiman (Breiman, 2001). The reason this study chose Random Forest is that, unlike parametric models, Random Forest is particularly effective in handling noisy data in high dimensions(Liaw & Wiener, 2002), keeping flexibility and reducing variance when predicting.

Figure 2 displays a basic schematic of how the Random Forest works:

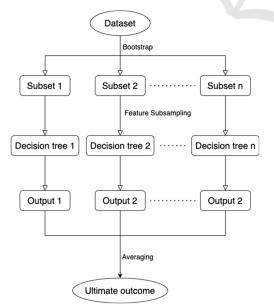


Figure 2: Flowchart of Random Forest (Picture credit: Original)

Each regression decision tree is trained using a bootstrap sample of the original data, and at each node, a random subset of features is selected to determine the best split, which decorates the trees and enhances generalization performance(Biau, 2012).

Random Forest derives continuous output through the aggregation of predictions by an array of decision trees:

$$\hat{y} = \frac{1}{T} \sum_{t=1}^{T} h_t(x)$$
 (2)

Where T is the total tree count, with  $h_t(x)$  being the prediction result from the t-th tree.

#### 3.2 XGBoost

Extreme Gradient Boosting (XGBoost) is a type of learning algorithm, recognized for its speed, accuracy, and avoidance of overfitting over regression tasks. Additionally, it is widely recognized for handling structured data(Chen & Guestrin, 2016), which is appropriate for the dataset in this study.

Unlike the method of building a decision tree in Random Forest, XGBoost adopts a sequential approach. The purpose of every subsequent tree is to capture the residuals left by the prior prediction round, which is the part that cannot be explained former. As the number of trees, XGBoost will gradually remedy the residuals, making the result more precise.

The model output  $\hat{y}_i$  is the sum of K regression trees applied to input  $x_i$ :

$$\widehat{y}_{l} = \sum_{k=1}^{K} f_{k}(x_{i}), f_{k} \in \mathcal{F}$$
(3)

Each tree  $f_k$  comes from a function space of decision trees  $\mathcal{F}$ . Moreover, XGBoost minimizes the objective function containing the loss term and the regularization term to prevent model overfitting:

$$\mathcal{L} = \sum_{i} l(y_{i}, \widehat{y}_{i}) + \sum_{k} \Omega(f_{k})$$
 (4)

Where  $\mathcal{L}$  is the overall objective function,  $l(y_i, \widehat{y}_i)$  is the loss between the true value  $y_i$  and predicted value  $\widehat{y}_i$ , and  $\Omega(f_k)$  is the regularization term that penalizes the complexity of tree  $f_k$ .

#### 3.3 LightGBM

A Light Gradient Boosting Machine (LightGBM) is a kind of high-efficiency framework based on decision trees. LightGBM utilizes histogram-based split finding, specializing in large-scale and high-dimensional data(Ke et al., 2017). It is widely applied in financial modeling and environmental forecasting for regression problems(Wasserbacher & Spindler, 2022).

Following is a simple flowchart of the LightGBM, shown in Figure 3:

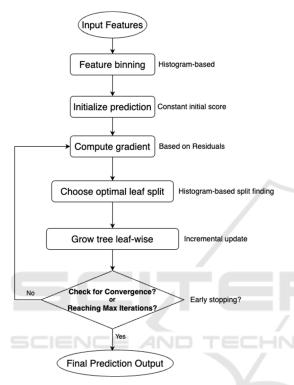


Figure 3: Flowchart of LightGBM (Picture credit: Original).

As the flowchart illustrates, LightGBM begins with feature binning and initial prediction, followed by computing gradients and selecting optimal splits. It grows the leaf with the highest loss, allowing the model to build deeper trees that reduce errors. Furthermore, the model checks whether convergence has been achieved. If not, it loops back to recompute gradients for the next round of training.

#### 3.4 Ensemble Method

This study uses weighted-average method to ensemble three models.

This method in ensemble learning combines multiple outputs by assigning each a weight based on its performance. In this way, the final output can generate or retain the best result from various angles of analysis, and decrease the impact of weaker models

Using a numerical strategy, this study minimized RMSE on the validation set to automatically adjust the weight.

#### 4 EXPERIMENT & ANALYSIS

## 4.1 Experimental Environment

The environment of this study includes a dataset, a laptop. All experiments were implemented using Pycharm and executed locally. Here is the information in Table 2 of the laptop:

Table 2 Experiment Environment.

Item	Details		
Computer	MacBook Air		
Chip	Apple M2		
Memory	8GB		
Storage	512GB		
Operating System	Sonoma 14.4		
IDE	PyCharm 2024.1.6		

## 4.2 Data Exploration

This study depicts the Histogram of House Prices, House Price Distribution by Region, and Feature Correlation Heatmap for a better understanding of the dataset

## 4.2.1 Histogram of House Prices



Figure 4: Histogram of House Prices (Picture credit: Original).

Figure 4 presents the house price distribution, measured in units of ten thousand RMB. The majority of houses are located between 200 and 800, with a prominent peak at around 400, showing a clear right-

skewed pattern. A fitted smoothed line emphasizes the decline in frequency as prices increase.

#### 4.2.2 House Price Distribution by Region

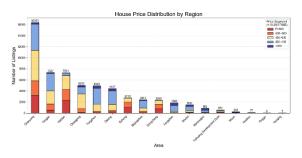


Figure 5 House Price Distribution Chart (Picture credit: Original).

Figure 5, a stacked histogram, vividly illustrates the distribution of houses across five price ranges within each region, with regions ranked from highest to lowest in total transactions.

Chaoyang records the highest number of transactions, with a relatively even distribution across all price ranges except the lowest. Moreover, in Haidian, Dongcheng, and Xicheng regions, high-priced houses dominate, reflecting their central location and well-developed infrastructure.

## 4.2.3 Feature Correlation Heatmap

Though Figure 6, is a correlation heatmap, it is clear to see the correlation coefficient between any two features. The price has a relatively high coefficient with Area, Layout, and Region, indicating these features influence price most.

#### 5 EXPERIMENT & ANALYSIS

## 5.1 Experimental Environment

In order to compare each model's performance, this study adopts uniformly three indicators,  $R^2$ , MAPE and RMSE, to evaluate.

Coefficient of determination  $(R^2)$  assesses the degree to which the variation in the target is explained by the model. A value closer to 1 indicates better predictive performance. Formula:

$$R^{2} = 1 - \frac{\sum_{i=1}^{n} (y_{i} - \widehat{y}_{i})^{2}}{\sum_{i=1}^{n} (y_{i} - \overline{y})^{2}}$$
 (5)

where  $\hat{y}_l$  is the predicted value,  $y_i$  is the mean of actual values, and n is the number of samples. All of them represent the same meaning in the formula down below.

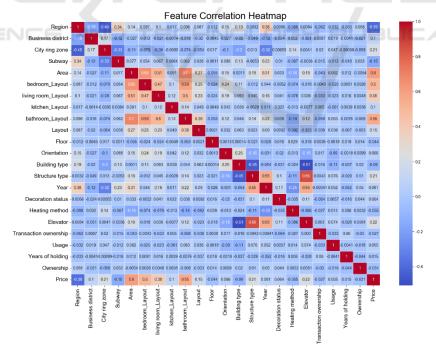


Figure 6: Feature Correlation Heatmap (Picture credit: Original).

Mean Absolute Percentage Error(MAPE) reflects the mean proportionate difference between forecasts and true values. It indicates how accurate predictions are in relative terms—a lower MAPE means higher accuracy. Formula:

$$MAPE = \frac{1}{n} \sum_{i=1}^{n} \left| \frac{y_i - \hat{y}_i}{y_i} \right| \times 100\%$$
 (6)

Root Mean Squared Error(RMSE), as a standard metric in regression analysis, evaluates model accuracy by measuring the square root of the mean squared discrepancy between predicted and actual values. RMSE reflects the extent of the error between the true value and the predicted value in numerical form. Formula:

$$RMSE = \sqrt{\frac{1}{n} \sum_{i=1}^{n} (y_i - \hat{y}_i)^2}$$
 (7)

## 5.2 Histogram of House Prices

For each model, this study uses the Grid Search optimized algorithm to find the best combination of parameters (Claesen & De Moor, 2015). Later, utilizing 5-Fold Cross Validation to evaluate fairly the hyperparameter combinations to identify the model that generalized best to unseen data (Soper, 2021). Table 3, Table 4, Table 5 are the hyperparameters of three models.

Table 3: Hyperparameters of Random Forest.

Hyperparameter	Value	Explanation
n_estimators	200	Number of decision trees
max_depth	10	Maximum depth of each tree
min_samples_split	2	Minimum samples to split node
min_samples_leaf	1	Minimum samples in leaf node

Table 4: Hyperparameters of XGBoost.

Hyperparameter	Value	Explanation	
n_estimators	400	Number of boosting rounds	
max_depth	9	Maximum tree depth	
learning_rate	0.2	Step size shrinkage	
subsample	0.9	Row sampling ratio	
colsample_bytree	ple_bytree 1 Column sampling per		

Table 5: Hyperparameters of LightGBM.

Hyperparameter	Value	Explanation	
n_estimators	150	Number of trees	
max_depth	-1	No tree depth limit	
learning_rate	0.1	Training step size	
num_leaves	70	Max leaves per tree	

Shown as three tables above, the key hyperparameters and values of Random Forest, XGBoost and LightGBM are different respectively.

## 6 RESULTS

## 6.1 Evaluating by Indicators

Table 6: Evaluation Results by Indicators.

Model	$R^2$	MAPE	RMSE	Execution Time(s)
Random Forest	0.9205	8.62%	95.92	175.18
XGBoost	0.9254	7.66%	92.90	850.21
LightGBM	0.9211	9.74%	95.58	42.46
Ensemble model	0.9317	7.54%	88.88	1072.24

The evaluation is shown in Table 6. In single model performance:

The  $R^2$  of XGBoost is the minimum, suggesting it has the best interpretation for the trend of housing price fluctuations

The MAPE and RMSE of XGBoost are the smallest in the single model's performance, suggesting it gives the best prediction of housing price.

The execution time of LightGBM is the least when losing little performance, suggesting it is the most appropriate for the quick prediction of numerous cases.

As expected, the ensemble model performs best in all cases. Notably,  $R^2$  and RMSE improves a lot, though the execution time is the longest.

## 6.2 Evaluating by Visualizing

Since there are over 10 thousand data points in the testing set, plotting all of them would make the charts too dazzling to see clearly. Therefore, this study divides these data into 100 groups and takes their average price to compare to the predicted price:

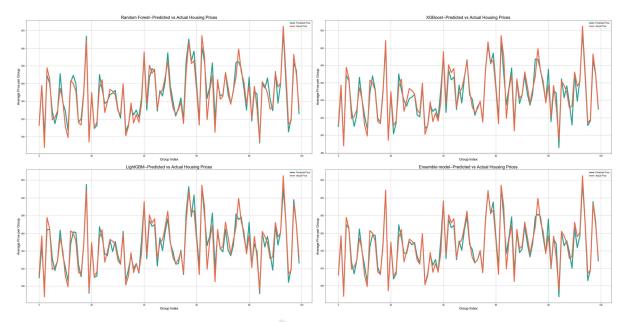


Figure 7: Evaluation Results by Visualizing (Picture credit: Original)

Figure 7 is a line chart between actual and predicted housing prices showing the performance of three models and the ensemble model directly. As the charts illustrate, the effects, from best to worst, are: Ensemble model, XGBoost, Random Forest and LightGBM.

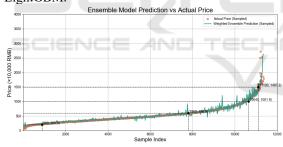


Figure 8 Ensemble Model Prediction (Picture credit: Original)

Here is the final result, Figure 8, with all samples in the testing set measured in units of ten thousand RMB. This chart shows that in the price range between 200 and 600, the prediction is fairly accurate. In the range of 600-1500, the prediction presents little fluctuations. And under 200 and beyond 1500, the prediction can only catch the basic trend due to fewer samples in this range.

The deviation of RMSE is mainly caused by high-priced housing with prices above 600.

## 6.3 Examples

The following Table 7 shows details about predictions on the testing set:

Table 7.

Id	Actual Price (×10,000 RMB)	Predicted Price (×10,000 RMB)	Absolute Error	Percentage Error
352 1	280.0	281.968126	1.968126	0.70%
784 3	580.0	514.600970	65.39903 0	11.27%
997 9	335.0	330.706546	4.293454	1.28%
4	218.0	224.593320	6.593320	3.02%
589 3	1080.0	1032.699834	47.30016 6	4.37%
214 0	163.5	203.736533	40.23653 3	24.60%
115 6	1700.0	1538.769007	161.2309 9	9.48%
893 4	800.0	822.051541	22.05154 1	2.756443%
381 2	485.0	482.632405	2.367595	0.48%

Table 7 above shows there are discrepancies between actual and predicted prices, with varying error rates.

#### 7 CONCLUSION

This study utilizes web crawler technology to obtain a dataset for historical transactions in Beijing. After the data is pre-processed, there are 56793 pieces of data with 23 features. With grid-search and 5-Fold Cross Validation, training Random Forest, XGBoost, LightGBM and the ensemble model to offer predictions for housing price. Afterward, this study evaluates each model by indicators and visualization.

The effects, from best to worst, are: Ensemble model, XGBoost, Random Forest and LightGBM. As the research results show, the ensemble method can outperform a single model in complex real estate prediction tasks. This study offers a comparison of various models and emphasizes the strengths of ensemble approaches.

This study offers a practical machine learning method for real estate market prediction. It offers meaningful insight for real estate analysts and policymakers. Moreover, it contributes to the growing body of research applying ensemble methods to China's housing prices.

Though the results are great, this study has the limitation that the omission of inflation effects in the time span of the dataset may constrain the model's interpretation to capture real-estate market trends years later. Future studies can explore deeper time-series models like ARIMA and introduce them into an ensemble model, promoting long-term stability in model outcomes.

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