# WAGE Returns to Education under Different Levels of Higher Education based on Big Data Analysis

Jing Wang<sup>1,2</sup><sup>(D)</sup> and Hui Zhang<sup>1</sup><sup>(D)</sup>

<sup>1</sup>School of Economics and Management, Wuhan University, Luojia Street, Wuhan, China <sup>2</sup>Economics, The University of Sheffield, Sheffield, UK.

Keywords: Wage, Higher Education, 2SLS, Endogeneity Test, Big Data.

Abstract: In recent years, the rapid growth of the internet has brought about an era of big data, bringing opportunities, challenges and changes to both higher education and people's income levels. The labour market and the education market are closely linked and the level of education is crucial to a country's economic development. This paper uses data from CLDS 2018 and regression analysis method in big data analysis to argue for a relationship between them and to test for endogeneity. The findings show that there is a significant positive correlation between the level of higher education and wage, and this feature will be maintained over time. Therefore, the country and government should focus on how to make higher education more accessible and should make higher levels of higher education accessible to those in the labour market.

# **1** INTRODUCTION

The current era is the era of big data, in which artificial intelligence is becoming more and more developed. In addition to driving economic growth, it also poses a huge challenge to the modern labour market, which requires people in the labour market to have a higher level of education in order to take advantage. According to the National Bureau of Statistics of China, since 1995, when the development strategy of "developing the country through science and education" was proposed, the national financial expenditure on education has risen from RMB 1,411,523,300,000 in 1995 to RMB 400,465,500,000 in 2019, that is, an increase of 183.79%. Figure 1 shows the number of students who received higher education for the six years from 2015 to 2020, from which it can be found that the number of people who can receive higher education in China is increasing year by year, and the scale of higher education is expanding rapidly, which makes Chinese higher education change from elite education to mass education and increases people's access to receive higher education, which can satisfy the needs of the development of the times. Figure 2 shows the number of graduates who have received higher education

from 2010 to 2021, with the number of higher education graduates in 2021 being approximately 1.58 times that of 2010, and the overall trend predicts that in the future labour market, the number of the graduates who have received higher education in the labour force is expected to increase in the future.

However, the quality of higher education has become one of the major concerns of scholars. According to the National Bureau of Statistics of China, as of 2019, the number of doctoral graduates in China is 625,780,000, the number of master's graduates is 577,088,000, the number of undergraduate graduates is 3,947,157,000, and the number of college graduates is 3,638,142,000, and from the analysis of the data, the college graduates account for 44% of the total graduates who have received higher education, undergraduate graduates account for 48% of the total graduates, the number of master's degree graduates accounts for 7% of the total number of university graduates, while doctoral graduates only account for 1% of the total number of university graduates. This shows that although there are many graduates with higher education in the labor market, the higher the level of education, the smaller the number of graduates, and the doctor degree is definitely at the top of the education pyramid.

Wang, J. and Zhang, H.

In Proceedings of the International Conference on Big Data Economy and Digital Management (BDEDM 2022), pages 979-985 ISBN: 978-989-758-593-7

<sup>&</sup>lt;sup>a</sup> https://orcid.org/0000-0003-2338-4444

<sup>&</sup>lt;sup>b</sup> https://orcid.org/0000-0003-2377-4000

Wage Returns to Education under Different Levels of Higher Education based on Big Data Analysis. DOI: 10.5220/0011360600003440

Copyright © 2022 by SCITEPRESS - Science and Technology Publications, Lda. All rights reserved

Currently, most of the papers on the study of higher education attainment levels and their income in China are from the perspective of the theoretical foundations of pedagogy, with less empirical research on the relationship between the two. Therefore, this paper will analyse and study the relationship between people with higher education levels and their wage in China based on the context of big data analysis, using data from the 2018 China Labour Force Dynamics Survey and an empirical research approach.

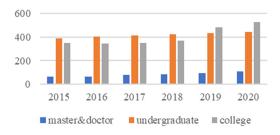


Figure 1: The number of higher education enrolment.

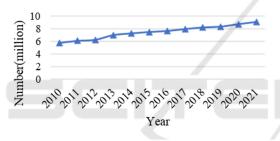


Figure 2: The number of college graduates in China.

#### **2** LITERATURE REVIEW

With the development of the Big Data era, higher education institutions can use this opportunity to enhance the education of their students and provide innovative educational experiences (Huda, et al., 2016). In his thesis, Kang (Kang 2004) integrated and summarised the whole process of higher education reform in China since the founding of New China, in which the state also focused on the balanced development of quantity and quality among regions, for example, transferring educational resources to the western region, and at the same time, the reform of higher education also brought about rapid economic development. Lee et.al. (Lee, et.al, 2015) argued that access to higher education may actually be a risky investment. They develop a model in which they state that the income return to higher education is not the same for each individual, as it is a continuum: firstly, to determine whether it is possible to enter university for higher education, and secondly, whether it is

possible to successfully complete higher education and obtain the corresponding degree. Walker and Zhu (Walker, Zhu, 2008) used cross-sectional data from the 1994-2006 Quarterly Labour Force Survey in the UK to examine how the sharp increase in higher education graduates in the UK would affect the level of the wage premium and conclude that, although there are large fluctuations in the results of the empirical study, the relatively small scale of the significant increase in university higher education graduates The increase in the number of graduates from university higher education did not result in a significant wage premium due to their relatively small size. In the study, Fortin (Fortin 2006) pointed out that there is a strong link between policies on higher education, the number of students enrolled in higher education and wages between states, as there is some variation between states in the US. Livanos and Nunez (Livanos, Nunez, 2012) comparatively analysed differences in earnings returns to higher education by gender using data from case and labour force surveys in Greece and the UK and using Oxaca-Blinder's decomposition method. The results of the study found that most of the differences in higher education graduates in Greece and the UK could be explained, with only a very small number of unexplained reasons. In his study, Zhong (Zhong 2011) pointed out that most of the studies on higher education and return on income nowadays have mostly used people's years of schooling as a measure of the level of education received, and few have studied the relationship between the quality of higher education and return on income from higher education, and most of the studies have focused on developed countries such as the UK and the US. In his study, he therefore examines the relationship between the quality of higher education and its return to income using OLS regression analysis, using the quality of higher education as an indicator, in the context of China, the world's largest developing country. Fang (Fang 2012) conducted an empirical study of higher education schools with transnational higher education programmes in China, comparing the differences between research and teaching universities. Colclough et.al. (Colclough, et.al, 2010) pointed out that although education does not have a direct interest in the market, it can help people to be more productive and earn more in the labour market, thus indirectly creating social productivity and generating wage returns for people. Asadullah et.al. (Asadullah, et.al, 2020) studied the returns to education in the Chinese labour market using data from two rounds of the Chinese General Social Survey and based on Mincer's income equation and

the least squares (OLS) method, which showed that those with higher education degrees had higher earnings from education.

From the above studies, it can be tentatively concluded that there exists a strong link between higher education and wage returns, and that the two are positively related. Most of the existing studies have examined the relationship between years of education and wage return earnings, and there is some literature on the relationship between education levels and labour market wage earnings in China, but most studies have compared the difference in wage returns between primary and tertiary education. With the reform of higher education in China in recent years, more and more people have been able to access higher education, higher education has become universal, and the wage income levels of those who have received higher education are significantly higher than those who have only received primary education, so more attention should be paid to studying the relationship between higher education and wage income returns. However, there are different classifications and standards for the quality of higher education in China, and existing studies do not take into account the actual national context of China. Therefore, this thesis classifies the level of higher education according to four different levels: college, undergraduate, master and doctor, according to the actual situation in China. In addition, the traditional 'education-income' model does not take into account the endogeneity of education, so this paper uses an instrumental variables approach to correct for endogeneity.

# **3 DATA AND METHODOLOGY**

#### 3.1 Data

The data used in this paper is the China Labour Force Dynamics Survey data included in the 2018 survey by the Social Science Research Centre of Sun Yat-sen University, referred to as CLDS 2018. The China Labour Force Survey is a project started by Sun Yatsen University since 2012, and this project is a biennial tracking survey of urban and rural residents in China, covering individuals, households and communities in almost all provinces of China (except Taiwan Province and Tibet), and the coverage of the survey includes the education level, employment and income of the respondents, and the data are crosssectional. The CLDS study used a round-tripping questionnaire in which the sample was randomly divided into four sections, which were followed for a total of six years and then updated. The data structure of this survey can be roughly divided into six layers: information about the individual's community, information about the individual's family, basic information about the individual and his/her parents, information about the individual's work, information about the individual's work, information about the individual's history and some other information about the individual. The relationship between higher education qualifications and wage returns is the subject of this study, and the survey includes the qualifications of the individual respondents, which meets the needs of this study. A total of 16,537 respondents were included in the CLDS2018 data, and after excluding some missing samples, the study data for this paper is 1,480.

#### 3.2 Methodology

The underlying model used in this paper is the Mincer income equation model, which can be expressed by the following equation.

 $lnwage = \alpha + \beta_0 E + \beta_1 S + \beta_2 exp + \beta_3 exp^2 + \gamma Z + \varepsilon$  (1)

The following are the meanings of the expressions in the formula. The first variable lnwage represents the logarithm of the respondent's wage and the wage chosen is the wage level given in the database for 2017. S indicates the number of years of education of the respondent, but the database chosen does not give the number of years of education of the respondent directly, so it should be calculated using equation (3).  $\beta_0$  represents the wage returns to different higher education qualifications,  $\beta_1$  is a coefficient on years of education,  $\beta_2$  is a coefficient on years of work, and  $\beta_3$ is a coefficient on the square of years of work. E represents the different levels of education in higher education and exp represents the work experience of the respondents, but as work experience is not measurable, the number of years the respondents have worked was chosen as a measure of work experience, and exp2 represents the squared term of work experience, Z is some other control variable and  $\varepsilon$  is the residual term. However, the years of work is also not given directly in the database of CLDS2018. Therefore, it needs to be calculated by equation (4) to obtain it.

$$age=2018$$
-birth year (2)

S=Highest degree graduation year-birth year-6 (3)

Of the three additional equations, equation (2) is used to calculate the age of the respondents, as the database used in this paper is from 2018, and therefore the age of the respondents in the context of the prevailing environment is 2018 minus their respective year of birth, which is represented in this paper as birth year. Equation (3) is used to calculate the years of education of the respondents. In China, people's formal education starts at the age of 6, so the years of education need to be subtracted by 6 from the end of the highest education minus the year of birth. Equation (4) is used to calculate the years of work of the respondent, the principle is to use the respondent's age first minus the years of education, as the years of education does not include the period of time before the individual is 6 years old, so you need to calculate the result on the result minus 6, so the final result to get the years of work of the respondent, used to represent the work experience of the respondent.

Overall, the idea of this paper is to use a stepwise regression approach, adding the four control variables in turn to obtain the best-fit equation, and then observe the validity of the model and the change in the coefficients to obtain a relationship regarding the relationship between higher education qualifications and wage returns. Finally, as education is somewhat endogenous, the paper subsequently uses the educational attainment of the respondent's mother as an instrumental variable to correct for endogeneity.

#### **3.3 Descriptive Statistics**

Table 1 provides the summary statistics of the dataset. As can be seen from the table 1, the mean of the logarithm of wage returns is 10.855, a figure that is not significantly different from the median figure, a result that indicates a relatively even distribution of income return receipts among the respondents in the database. Figure 3 shows a box plot of the logarithm of higher education levels on wage returns for different levels of education, from which the following results can be found. The first is that it is clear from the figure that the average level of wage returns by qualification tends to increase with higher education qualifications, for example respondents with a doctor degree have a significantly higher average level of wage returns than respondents with other qualifications. Secondly, in terms of the distance between the upper and lower quartiles, the box plot for PhD qualifications has the smallest distance between the upper and lower quartiles, indicating the most concentrated distribution of wages, followed by masters, undergraduates and colleges in that order. Figure 4 shows the Kernel wage distribution for different levels of tertiary education. From the figure, it can be seen that the trends of the curves of the Kernel wage distribution for the four

higher education levels are broadly similar, but the peaks appear at different locations for each qualification, indicating that each higher education level corresponds to a different probability density of wage returns.

	mean	sd	min	max
Edu	1.568	0.622	0	4
S	10422	30611	- 98013	9838
exp	-10520	30359	- 97981	48
exp2	1.03e+09	2.97e+09	0	9.6e+09
lnwage	10.855	0.939	1.609	14.88
gender	0.497	0.500	0	1
lnWage	0	1.000	-9.85	4.288
lnS	3.823	2.675	1.099	11.49
Exp	0	1.000	-2.88	0.348
lnexp2	6.321	6.118	0	22.99

Table 1: Summary statistics.

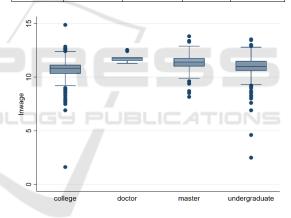


Figure 3: Inwage box plot at different levels of higher education.

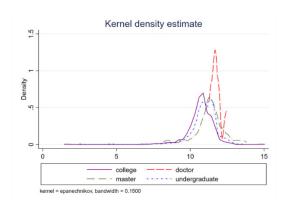


Figure 4: Kernel wage distribution in different levels of higher education

#### 4 **RESULTS**

#### 4.1 Analysis of OLS Regression Results

As it can be seen from the previous analysis, there are multiple control variables in this study, so this paper has chosen a stepwise regression analysis to investigate the relationship between higher education qualifications and wage earnings by adding control variables one by one. The estimation results in Table 2 demonstrate the impact of four different tertiary education qualifications on wage earnings under different control variables, and allow the robustness of the regressions to be analysed in the light of the results. The control variables selected in this paper are lnS, Exp, lnexp2 and gender, which are added to models 2, 3, 4 and 5 in turn. These five models are denoted as M1, M2, M3, M4 and M5 respectively, and M5 is the final result presented after the addition of the four control variables. As can be seen from the table, the regression coefficient for M1 is 0.264, expressing the implication that after controlling for the remaining four control variables, there is a positive relationship between the respondents' level of tertiary education and their wage returns, and that for each level of tertiary education, their average wage returns increase by 26.4%. The regression coefficient for educational attainment is gradually increasing with the inclusion of the control variables. At M5, the regression coefficient is 0.324, indicating that with the inclusion of all of the paper's control variables, their average wage return increases by 32.4% when each level of higher education qualification is increased. R-sq in the table is the square of R, which represents the fit of each model, i.e. the percentage change in the dependent variable for the fitted model, and it can be seen from the table that the overall model has a perfect good fit. The F-values in the table represent the F-statistic, which is a variance test for the validity of each corresponding model. Based on the F-values obtained in the table it can be seen that the F-values for models 1 to 5 are all statistically significant at the 1% level and therefore all five models are valid. The results of this stepwise regression illustrate that an increase in higher education qualifications does have a positively correlated contribution to wage returns.

Table 2: OLS estimation of the effect higher education quality on wage returns.

			0		
Var	M 1	M 2	M 3	M 4	M 5
Edu	0.264	0.298	0.298	0.330	0.324
	(6.40)	(7.00)	(6.96)	(7.73)	(7.65)
lnS		0.023	0.034	0.061	0.026
		(2.36)	(0.32)	(0.58)	(0.25)
Exp			0.030	0.684	0.534*
			(0.11)	(2.28)	(1.79)
Ln exp2				0.100	0.090
				(6.54)	(5.91)
gend er					0.276
					(5.44)
_cons	-0.419 ***	-0.544 ***	-0.586	-1.355 ***	-1.287
	(-5.96)	(-6.54)	(-1.45)	(-3.19)	(-3.06)
N	1480	1427	1427	1396	1396
R-sq	0.026	0.034	0.034	0.061	0.079
F	41.016 <sup>*</sup>	26.405* **	17.595 <sup>*</sup>	23.473*	25.081*

t statistics in parentheses \* p<0.1, \*\* p<0.05, \*\*\* p<0.01

#### 4.2 The Result of 2SLS

In the case of the education-income model, the endogeneity of education arises because of omitted variable errors. In practice, it can be found that even if two people have the same years of education and the same work experience, there is still a certain difference in their salaries, which is caused to a large extent by the different "abilities" of the two people, for example, one is more efficient than the other. The reason for this is to a large extent that two people have different "abilities", for example, one is more efficient than the other, so it is not really possible to determine whether the person with the higher salary has a higher level of education or whether it is because he is more competent. In this paper, the instrumental variables approach will be used to address the issue of endogeneity. Based on the data available in CLDS2018, the household location of the respondents was selected as an instrumental variable to correct for educational endogeneity. Table 3 show the results of the 2SLS regression. The Hausman test was first conducted and the result was less than 0.005, so the original hypothesis of "all explanatory variables are exogenous" can be rejected, that is, there

are endogenous explanatory variables. The F-value of the weak instrumental variables was then tested, and was greater than 10, so the original hypothesis could be rejected. In addition, according to the first stage regression results of 2SLS, the respondents' household location was positively correlated with the level of higher education they could receive, indicating that the level of higher education that those living in urban areas could receive was significantly higher than those living in rural areas. According to the results of the second stage of the 2SLS regression, the conclusions obtained from the 2SLS are consistent with the OLS findings, that is, the higher the level of higher education that people can receive has a significant positive correlation with wage income.

Table 3:	The	result	of	2SLS.
-				

2SLS	results
First-stage regression (explained variable: Edu)Household registration	0.08
Second-stage regression (explained variable: lnwage)Higher education	1.628
Ν	1076
R <sup>2</sup>	0.0448
Weak identification test-F value	10.928
Hausman test—Prob>chi2	0.0042

## 5 CONCLUSION

The findings of this paper are as follows. Firstly, higher education has become more common in China and more and more people are able to access it, but the quality of the higher education people receive is still the point of greatest concern for the state and the people who need it. In this context, the quality of higher education can have two meanings: one is the level of qualifications in higher education and the other is the quality of the schools in which higher education is offered. In recent years, Chinese economy has been growing faster and faster, and this faster economic growth relies heavily on the level of education of the workforce. The more educated workers are, the quicker they can integrate into the labour market, thus reducing training costs to a certain extent and generating greater returns in the labour market. Therefore, in the future development of higher education in China, we should not only focus on quantitative growth, but also on quality education for students. Secondly, it is important for

individuals and families to be properly aware of the level of importance of investment in higher education as well as the quality of higher education. According to the empirical results of this paper, the higher the level of quality of higher education received, the greater will be their future wage return income. It is therefore important for individuals and families to take a longer-term view, recognise the future benefits of education and achieve long-term education and sustainability of their own education. What is more, regional differences have a large impact on access to higher education, and there are two aspects to regional differences: urban-rural differences and differences between cities. To address this problem, the country and government should introduce relevant policies and incentives to allocate more quality teachers to teach in rural areas, and provide more education funds to rural areas so that they have better education resources than they do now; at the same time, they should also focus on the development and balanced distribution of higher education between provinces, and establish more higher education schools in provinces that currently have fewer higher education schools. enabling students to have greater access to higher levels of higher education. Finally, the findings of this paper confirm that there is indeed a close relationship between the quality of higher education and wage returns, which also suggests that there is also a close relationship between the further development of China's future labour market and people's higher education qualifications. The current era is the era of big data and artificial intelligence. Some of the more basic jobs may be replaced by artificial intelligence step by step in the future, and more people may face the dilemma of unemployment. But it also requires us to focus on the development of our own education and not to stick to the status quo, but to keep learning new skills to cope with the trends and developments in the world. At the same time, the state should also pay more attention to the cultivation of the quality of human capital. To make people's lives better in the future, it should devote itself to raising the level of people's education quality, and should also narrow the gap in the uneven distribution of educational resources, for example, by assigning more excellent teachers to remote places such as the West, raising the level of welfare, attracting more talents to teach in the countryside, and raising the overall level of higher education in China step by step to ensure the stable development of the economy.

## REFERENCES

- Asadullah, M. N., & Xiao, S. (2020). The changing pattern of wage returns to education in post-reform china. Structural Change and Economic Dynamics, 53, 137-148.
- Colclough, C., Kingdon, G., & Patrinos, H. (2010). The changing pattern of wage returns to education and its implications. Development Policy Review, 28(6), 733-747.
- Fang, W. (2012). The development of transnational higher education in China: A comparative study of research universities and teaching universities. Journal of Studies in International Education, 16(1), 5-23.
- Fortin, N. M. (2006). Higher-education policies and the college wage premium: Cross-state evidence from the 1990s. American Economic Review, 96(4), 959-987.
- Huda, M., Anshari, M., Almunawar, M. N., Shahrill, M., Tan, A., Jaidin, J. H., ... & Masri, M. (2016). Innovative teaching in higher education: The big data approach. TOJET, 1210-1216.
- Kang, O. (2004). Higher education reform in China today. Policy Futures in Education, 2(1), 141-149.
- Lee, S. Y. T., Shin, Y., & Lee, D. (2015). The option value of human capital: Higher education and wage inequality (No. w21724). National Bureau of Economic Research.
- Livanos, I., & Nunez, I. (2012). The effect of higher education on the gender wage gap. International Journal of Education Economics and Development, 3(1), 33-47.
- Walker, I., & Zhu, Y. (2008). The college wage premium and the expansion of higher education in the UK. The Scandinavian Journal of Economics, 110(4), 695-709.
- Zhong, H. (2011). Returns to higher education in China: What is the role of college quality? China Economic Review, 22(2), 260-275.