# Research on Quantitative Risk Control Evaluation of Enterprises and Optimization of Bank Credit Strategy

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Abstract: This paper focuses on the quantitative evaluation of enterprise credit risk and the comprehensive problem of bank's decision on enterprise credit strategy under the background of big data.Firstly,the discrete credit rating is used to evaluate the enterprise's reputation,and the standardized inbound and outbound sales are used to construct the index.The obtained evaluation matrix is used to evaluate the upstream and downstream influence of the enterprise's strength.Then,the three first-level indicators are used logistic regression,and the 0-1 variable U is used as the predictive variable to get the risk indicator of whether each enterprise will default.Then,nonlinear programming is adopted to solve the problem,and the monte Carlo method is used to simulate the solution with the objective function of maximizing the total income of the bank.By limiting the mean value of random number sequence,monte Carlo method is improved to improve the solving efficiency.Finally,the corresponding loan amount and interest rate of enterprises are obtained.

## **1** INTRODUCTION

In real life, there are many micro, small and mediumsized enterprises, their business is relatively small in scale and lack of mortgage assets, and the bank loan for the business enterprise usually when the trading instruments information of credit policy, enterprise and enterprise as the judging standard in the influence of upstream and downstream, measure the strength of enterprises and the supply and demand is stable, And on this basis, the bank will also give appropriate interest rate preference to the enterprises with relatively high reputation and relatively small credit risk (Li, Liu, 2021).

The strength and credibility of micro, small and medium-sized enterprises are the primary factors for banks to consider in risk assessment of enterprises. Secondly, banks will determine reasonable credit strategies based on credit risk factors, including whether to lend, loan amount, interest rate and term.

In this paper, we first construct a hierarchical diagram of the credit risk assessment model, including the three basic indicators of enterprise strength, enterprise upstream and downstream influence and enterprise creditworthiness. The

credit rating is used to assess the discrete creditworthiness of the enterprise, the standardized total inbound and outbound sales are used to construct the indicators, the obtained evaluation matrix is used to assess the upstream and downstream influence of the enterprise, and the effective vote ratio is used to evaluate the strength of the enterprise (Zhang, Liu, Tian, 2021). Finally, the three indicators are regressed using logistic regression to obtain the risk indicator of whether each enterprise will default or not. For the optimization of the bank's credit strategy, a nonlinear programming solution is adopted to maximize the bank's total revenue as the objective function, and finally the loan amount and interest rate that meet the expectations are obtained.

## **2** DATA PREPARATION

In this paper, enterprise reputation  $(P_i)$ , enterprise upstream and downstream influence  $(Q_i)$  and enterprise strength  $(K_i)$  are selected as three basic indicators, and on this basis, a credit risk  $(U_i)$ evaluation system model based on Logistic regression is constructed.

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First, ABCD credit rating is mapped to discrete data values within the range, and the mapping relationship is A=1, B=0.75, C=0.5, D=0.25. In the case of default,0-1 variables are defined to indicate whether the enterprise defaults. U =0 represents the occurrence of default, and u=1 represents the non-occurrence of default.

Then the invoice information data is cleaned and standardized, and the invalid invoice data is eliminated. Set  $p_i$  and  $s_i$  to represent the total amount of the total price tax of the upstream or downstream enterprise of the first enterprise respectively,  $\tilde{p}_i$  and  $\tilde{s}_i$  convert the two into standardized indicators and respectively:

$$\widetilde{p_i} = \frac{p_i - \mu_p}{\sigma_p} \tag{1}$$

$$\widetilde{s_i} = \frac{s_i - \mu_s}{\sigma_s} \tag{2}$$

$$\mu_p = \frac{1}{n} \sum_i p_i \qquad \mu_s = \frac{1}{n} \sum_i s_i \tag{3}$$

$$\sigma_{p} = \sqrt{\frac{1}{n-1}\sum_{n}^{i} (p_{i} - \mu_{p})^{2}}$$
(4)
$$\sigma_{s} = \sqrt{\frac{1}{n-1}\sum_{n}^{i} (s_{i} - \mu_{x})^{2}}$$
(5)

After standardized treatment, the total amount of the total price tax of the upstream or downstream enterprises is converted into a standardized index with an average of 0 and a standard deviation of 1.

### **3** ESTABLISHMENT OF EVALUATION INDICATORS

The entropy weight method was used to determine the weight of each indicator, and then substituted into TOPSIS model (Wu, Li, 2020). Finally, the results were tested, so as to obtain the comprehensive evaluation index of supply and demand relationship of these 123 enterprises:

(1) Data standardization is firstly carried out:

$$Z = \{z_{ij}\}, z_{ij} = \frac{x_{ij}}{\sqrt{\sum_{i=1}^{n} x_{ij}^{2}}}$$
(6)

(2) For each item, calculate its corresponding probability and information entropy:

$$b_{ij} = \frac{z_{ij}}{\sum_{i=1}^{n} z_{ij}}$$
(7)

$$e_{i} = -\frac{1}{\ln n} \sum_{i=1}^{n} b_{ij} \ln(b_{ij})$$
(8)

(3) Work out the information utility value and index weight:

$$d_j = 1 - e_j \tag{9}$$

$$W_{j} = d_{j} / \sum_{j=1}^{m} d_{j}$$
 (10)

Based on the above analysis, the profit weight value of the enterprise is 0.4366, and the supply chain profit efficiency weight value of the enterprise is 0.5634.

Topsis model is a comprehensive evaluation method, which can fully mine the original data and describe the comprehensive performance of the target by using the degree of migration in the data. Introduce "distance" to describe the degree of importance to the population.

For the standardized evaluation matrix  $Z_{ij}$ , the formula for defining the maximum value  $Z^+$  of each evaluation index is as follows:  $Z^+ = (Z_1^+, Z_2^+, ..., Z_m^+)$ 

=(max{
$$z_{11}, z_{21}, ..., z_{n1}$$
}, max{ $z_{12}, z_{22}, ..., z_{n2}$ }, ... max{ $z_{1m}, z_{2m}, ..., z_{nm}$ })
(11)

$$Z^{*} = (Z_{1}^{*}, Z_{2}^{*}, ..., Z_{m}^{*})$$
  
=(min{ $z_{11}, z_{21}, ..., z_{n1}$ }, min{ $z_{12}, z_{22}, ..., z_{n2}$ }, ...min{ $z_{1m}, z_{2m}, ..., z_{nm}$ })  
(12)

Then, the distance between the first evaluation object and the maximum value can be defined as:

$$D_{i}^{+} = \sqrt{\sum_{j=1}^{m} (Z_{j}^{+} - z_{ij})^{2}}$$
(13)

Similarly, the distance between the first evaluation object and the maximum value can be defined as:

$$D_{i}^{-} = \sqrt{\sum_{j=1}^{m} (Z_{j}^{-} - Z_{ij})^{2}}$$
(14)

Then the unnormalized score of the object is the formula:

$$S_{i} = \frac{D_{i}^{-}}{D_{i}^{+} + D_{i}^{-}}$$
(15)

Matlab is used to calculate the final score of each enterprise, and then the evaluation index table of the upstream and downstream influence of the enterprise is obtained:

TABLE I.EVALUATION INDEX TABLE.

E1	0.380463922	E6	0.570846867
E2	0.688289183	E7	0.351561487
E3	0.392875752	E8	0.612148083
E4	0.910602339	E9	0.524091466
E5	0.557651018	E10	0.543837713

K<sub>i</sub> is selected as the indicator of the company's strength:

$$K_i = (\lambda_1 + \lambda_2) / 2 \tag{16}$$

 $K_i$  is used to represent the enterprise strength of the ith enterprise, and the enterprise strength can be measured by the proportion of invalid invoices and total invoices in the enterprise's input invoices and output invoices.

## 4 MODEL ESTABLISHMENT AND SOLUTION

#### 4.1 Establishment of Optimization Model of Nonlinear Programming

The three basic indicators of different enterprises' credibility  $(P_i)$ , their upstream and downstream influence  $(Q_i)$  and their own strength  $(K_i)$  were taken as independent variables, and the 0-1 variable corresponding to the enterprise's default situation lock was taken as the dependent variable for logistic regression. The result of logistic regression fitting can be used to represent the possibility of enterprise repayment, that is, to represent the credit risk of enterprise. Based on the above analysis, SPSS software can be used for multivariate logistic regression, and the results are shown in the table.

TABLE II. MULTIVARIATE LOGISTIC REGRESSION RESULTS.

Parameter estimation									
Whether the violations,		B Standa error	Standard	wald	DOF	Significance	Exp(B)	Exp(B)95% confidence interval	
			error					lower limit	upper limit
0	Intercept	7.305	9.329	0.613	1	0.434			
	Supply chain score	-1.501	9.247	0.026	y 1	0.871	.223	3.000E-9	16547478.433
	corporate strength	2.386	8.978	0.071	1	0.790	10.874	2.478E-7	477138265.652
	credit rating	-21.44	5.388	15.84	1	0.000	4.871E-10	1.264E-14	1.878E-5

Thus, the logistic regression model (Bian, Lu, Li, Zeng, Sun, 2020) of credit risk on enterprise reputation, upstream and downstream influence and enterprise strength is obtained:

The bank's loan policy is determined by constructing an optimization model of bank loan strategy based on nonlinear programming. However, as the loan life is known to be one year, two indicators, the loan amount and interest rate, need to be determined. First, we need to fit the functional relationship between customer churn rate and interest rate. Through the observation of the scatter graph and the statistics of the curve fitting, the cubic function is selected as the best fitting curve:

$$f(L_i) = -1.121 + 37.97L_i - 258.57L_i^2 + 640.944L_i^3$$
(17)



Figure 1. Functional diagram.

Since the bank hopes to obtain the maximum rate of return, the objective function of bank income can be constructed. Since the bank interest rate is low for enterprises with high credit rating, the income generated by enterprises with different credit rating can be planned separately. Suppose that  $M_1$ ,  $M_2$ ,  $M_3$ represents the total loan amount of ABC three enterprises respectively, and M represents the total loan amount of bank and is a fixed value. The formula can be obtained:

$$M_{1} + M_{2} + M_{3} = M$$

$$0 \le M_{1}, M_{2}, M_{3} \le M$$
(18)

Z<sub>i</sub> represents the loan amount of each enterprise, and Li represents the loan interest rate of each enterprise (Sun, Wang, 2015). For enterprises with high credit rating, the loan interest rate needs to be appropriately reduced. Therefore, the fluctuation range of the loan amount can be set for these three types of enterprises respectively, so as to reflect the preferential interest rate policy for enterprises with high credit rating. The total interest rate range of 0.04-0.15 can be divided into three ranges, which respectively represent the interest rate fluctuation range of ABC class 3 enterprises: [0.04,0.0945], [0.074, 0.13], [0.0945, 0.15]. For credit risk  $\hat{\mu}_{i}$ , it is believed that risk will bring potential income loss, so credit risk should be reflected as a factor in the return function. Therefore, an optimization model of bank loan strategy based on nonlinear programming can be constructed. A-level enterprises are taken as the formula:

$$\max Z_{i}L_{i}\hat{u}_{i}f(L_{i})$$

$$\sum_{i}Z_{i} = M_{1}$$

$$10 \le Z_{i} \le 100 \bigcup \{0\}$$

$$0.04 < L_{i} < 0.0945$$

$$0 < M_{1} < M$$

$$0 < i \le 123$$
(19)

## 4.2 Solution of Optimization Model of Nonlinear Programming

Monte Carlo algorithm is an algorithm that can generate a large amount of simulated data in a given data range and simulate the results (Chai, Zhang, Ding, 2019). It avoids the situation that the traditional method can not get the analytical solution, and uses the idea of probability approximation to get the optimal solution of the problem. For this model, the algorithm process of monte Carlo method is as follows:

(1) Given a rating value of M, it is determined as 80 million in this example.

(2) Generate a large number of interest rate  $L_i$  and quota  $Z_i$  randomly according to the credit rating of different enterprises.

(3) For the bank returns stored after the Kth simulation, if the total bank returns obtained in the k+1 simulation are greater than the result of the Kth simulation, the interest rates and quota values of the 302 companies stored are updated.

(4) By simulating 103,105,106times respectively, we can calculate the total amount of the bank, which can be used to show the approximation of the simulated value to the real value.

Meanwhile, the credit strategies of each of these 123 enterprises are obtained, including the loan amount and annual interest rate of each enterprise, as shown in the table:

TABLE III. CREDIT STRATEGY.							
Code	Loan commitment	Rate of interest					
E1	65.24897	0.0585					
E2	84.68147	0.0465					
E3	67.45052	0.1225					
E4	80.92142	0.1025					
E5	78.24901	0.1145					
E6	86.79694	0.0425					
E7	82.17887	0.0585					
E8	78.1906	0.0785					
E9	78.72787	0.0905					
E10	76.87874	0.0825					

#### 4.3 Interpretation of Result

The regression method was used to fit the relationship between customer churn rate and interest rate. It was found that the cubic function had the best effect, and the correlation coefficient R2 reached 0.998, so the fitting effect was very good. Specific parameters are shown in the table:

TABLE IV. TABLE OF RELATED PARAMETERS.

Model abstract and parameter estimation						
Dependent variable:customer churn rate						
	Model abstract	parameter estimation				

Equation	R <sup>2</sup>	F	DOF 1	DOF 2	Significance	Constant	b1	<i>b2</i>	b3
Linear	.911	276.61	1	27	.000	098	7.524		
Quadratic	.993	1847.86	2	26	.000	697	21.984	-76.410	
Cubic	.998	3690.62	3	25	.000	-1.121	37.970	-258.57	640.944
The independent variable is the annual loan interest rate									



Figure 2. Comparison between simulated amount and actual amount (8000).



Figure 3. Change of total income of banks.

In monte carlo simulation, it is found that with increasing points of each simulation, a combination with preset limit (80 million),the gap between more and more small, platform, and total revenue fluctuates up and down around a certain level, that participate in simulated points have enough right now, you can find the best credit strategy to meet the requirements of the goal programming, as shown in figure 2 and figure 3.

#### **5** CONCLUSION

#### 5.1 Advantages

(1) Topsis model with entropy weight is used to predict the upstream and downstream influence of enterprises, with strong objectivity.

(2) The feedforward neural network is used to predict the enterprise reputation level, and the network comprehensive prediction accuracy reaches 92%, and the generalization ability is good.

(3) The monte Carlo simulation method of normal distribution random points with fixed mean is used to solve the nonlinear programming model, which can obtain more accurate solutions in the case of fewer points.

#### 5.2 Disadvantages

(1) Insufficient application of professional models in finance.

(2) Modern optimization algorithms, such as genetic algorithm, can be used to solve nonlinear programming problems, and the results are compared with those of Monte Carlo simulation.

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