# Hyred Hybrid Job REcommenDation System

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Abstract: Nowadays people search job opportunities or candidates mainly online, where several websites for this purpose already do exist (LinkedIn, Guru and oDesk, amongst others). This task is especially difficult because of the large number of items to look for and manual compatibility verification. What we propose in this paper is a Hybrid Job Recommendation System that considers the user model (content-based filtering) and social interactions (collaborative filtering) to improve the quality of its recommendations. Our solution is also able to generate adequate teams for a given job opportunity, based not only on the needed competences but also on the social compatibility between their members.

# **1 INTRODUCTION**

Social professional networks have had an exponential growth in the last few years, mainly due to the banalization of internet access. LinkedIn, created in 2003, is now the most relevant professional network platform; it has reached 300 million users in 2014 (Wagner, 2014), being that 210 million were registered in the last 5 years. As LinkedIn allows the input of job opportunities, if someone is looking for the most suitable job, the universe of search is pretty vast: 3 million jobs vast, to be more precise (Smith, 2015). Of course that one can focus this job search to only one specific activity area, or search on an existing recommended jobs list.

However, there is still a need for an extensive and manual analysis of each one of the job specifications (e.g. analyse required experience, technical skills, education, etc.) to know which jobs really are the most adequate to the candidate, or if we are what the opportunity really needs (opposite perspective of the recommendation).

These job search platforms lack in features that could attenuate or even eliminate all this trouble: a precise Recommendation System (RS) that takes in consideration all the parameters that a human resources (HR) specialist would normally take when searching for the best opportunity or candidate. Also, they lack on a very relevant matter – team recommendation. This would represent a very efficient and useful way of searching all the best candidates and verifying which of them would probably make a good team together. Also, this could help an HR specialist finding a perfect fit for an existent team.

In this job search context, the main objective is the recommendation between entities of the domain: users and opportunities. On almost any type of situation where recommendations need to be calculated, one issue automatically arises - possible large volume of items to compare (similarity calculation) and consequently low speed in the recommendations calculation. In this scenario, speed is especially relevant, because of the complexity that entities can reveal. E.g. a user can have multiple professional experiences, soft skills and technical skills associated, so the similarity calculation can be as complex as the complexity of its profile and its interactions with the system. The same logic applies to the opportunities that can be characterized by the same dimensions. The size of the solution space is a problem especially in the team recommendation context, because of the large number of possible combinations that can be done with a small number

Coelho B., Costa F. and M. Gonçalves G.. Hyred - HYbrid Job REcommenDation System. DOI: 10.5220/0005569200290038 In *Proceedings of the 12th International Conference on e-Business* (ICE-B-2015), pages 29-38 ISBN: 978-989-758-113-7 Copyright © 2015 SCITEPRESS (Science and Technology Publications, Lda.) of users (e.g. for 15 users, combined in 10 element groups, 15C10 = 3003). Another problem has to do with the known cold-start issue (Sahebi & Cohen, 2011), that consists on having little to none information about the entities at play.

# 2 RELATED WORK

In this chapter we present you some examples of previous research made within the scope of the same job recommendation area, i.e. job recommendation systems (JRSs). These endeavours have helped HYRED immensely by providing excellent problemresolution thinking and analysis, as well as an overall experience when trying to tackle the same difficulties. It is believed that HYRED has made good use of those examples and has improved upon some of the features made available by them.

(Lu et al., 2013): This research has some similarities to our solution, being that this is a hybrid RS that uses both content-based and interaction-based data to make recommendations. Based on that information, it creates a graph that relates all the entities involved and then, using that graph, calculates similarities. The main differences between this system and our solution are: (1) this system does not have the ability to make team recommendations; (2) profile similarity calculations are made using Latent Semantic Analysis (LSA) tools and (3) the system cannot inference new information. This tool analyses text files that contain the content of profiles (instead of directly comparing each entity's profile characteristics), leading to less precise results.

(Datta et al., 2013): This project consists on a framework characterized by three sets: individuals I, expertise areas EA and social dimensions SD. The elements of such sets are captured using three graphs: competence graph, social graph and history graph. This is an interesting approach, because it divides the content into three different data structures, so the content in each one of the graphs is more specialized. However, because the information is partitioned into various graphs, one cannot infer new knowledge that uses information from more than one graph (or at least the database cannot). Although, because the platform information has a simplified structure, the recommendation of teams can be executed relatively fast. This solution continues to have the same combination explosion problem already explained, because all the team combinations must be individually calculated, as well as their members' compatibility. Also, there are several sources of information used for the team recommendation

calculations; the quantity of information available is vast, leading to more complexity.

(Yu et al., 2011): This project makes two-way recommendations (between jobs and users), which is also exactly what HYRED performs. To make suggestions, they perform the following steps: (1) use explicit information extracted from user résumés and jobs' attribute information and convert them to vector space models (VSM), in order to calculate the similarity of explicit preference (it is not very clear if the job entity is also described through a résumé); 2) they use all the other résumés that exist in the platform to locate implicit preference, according to the proportion of each of the attributes being compared. These steps are followed by similarity calculations, using explicit and implicit information. This solution has as main advantages the simplicity and efficiency of the similarity calculation, while giving users total freedom to input whatever they like without using rigid forms for profile definition. However, the use of VSMs for the similarity calculations has some issues: (1) user résumés with similar context but different term vocabulary won't be associated; (2) the order in which the terms appear in the document is lost in the VSM representation; (3) keywords must precisely match résumés' items and 4) words' substrings might result in a "false positive match" (e.g. 'program' and 'programs').

# 3 CONCEPT AND ARCHITECTURE

HYRED is part of a broader web platform that has the purpose of bringing together entities which can execute tasks and entities which have the need to have those tasks executed. The overall architecture is represented in Figure 1: Components Diagram.



Figure 1: Components Diagram.

In the next subsections these components are explained in some detail, before diving into the most important aspect of HYRED: recommendations made in the scope of the Recommendation Engine.

## 3.1 RDB (Relational Database)

The RDB component consists on a SQL Server relational database that contains all the data from the platform. Only some of this information is needed for recommendations. Some attention was paid as to not overload this component for the sake of recommendations, since the most important criteria for the availability of the database is the end-user interface (see next section).

### 3.2 Interface

The interface refers to the web portal / application that is publicly available for users to interact with and that ultimately uses the features made available by the RS. As users interact with it, the information in the RDB is updated, triggering recommendation calculations on the Recommendation Engine component. This app has many of the typical features found today on similar-themed platforms, such as social network, badges, messaging, LinkedIn integration and more. One of the most interesting scenarios is the capability of any LinkedIn user to import some parts of its profile into the devised platform, eliminating the socalled cold start problem explained earlier.

#### 3.3 Triple Store

A study was conducted about the best option for the persistence of information of the platform's entities, which would at the same time enable for a fast recommendation generation without having an impact in the web app. Two possibilities were found: a RDB (another one or the same one presented earlier) or a Triple Store (TS). After analysing the pros and cons, the TS was chosen. This approach to data storage has many advantages over RDB databases, and most of those are very relevant in this context. The most relevant advantages are schema flexibility, reasoning power, standardization and cost. There are some disadvantages on the use of a TS though, such as data duplication and maintenance of inference rules. A TS stores data in a graph-like structure, where entities are directly connected to each other and to their characteristics. A simple example of a data structure stored in a TS is showed in Figure 2: Graph Inference Example.



The TS contains all the data related with the entities that are relevant for the recommendations calculation. This data contains not only the data related with the characteristics of the entities but also the relations between them (e.g. user's friends, user's *likes, followed* entities, etc.). This information can then be used by the TS itself to infer new information.

As an example, a TS can infer that a person possibly likes a certain institution if (1) a person X is friend of a person Y and (2) a person Y follows some institution Z. This can be visualized in the Figure 2: Graph Inference Example. Inference rules are created using the Semantic Web Rule Language (SWRL).

### 3.4 Recommendation Engine

This component is the most important of all and is responsible for the recommendations' calculations and the conversions between the RDB and the triple format (for the TS). These actions are triggered for some entity that is either added or updated in the database, therefore only operating when necessary. The recommendations are calculated for every possible combination of entities in the platform, so that end users have all of this important and useful data when navigating through the web app in a general purpose or with any of the most typical goals of the job market. These calculations are made originally made for all the elements present, with no restrictions made to the universe of search.

Conversions between the database and TS are made for every dimension related with the entities that are later used for recommendation. So users/



Figure 3: Entities' Similarity Calculation.

opportunities are completely "converted" to the TS, including not only their characteristics but also their interactions with the system; this means that after the conversion is made, the RDB is no longer necessary and thus the system is completely free to attend web requests from users. After that, similarities between entities are calculated offline, so that there is no noticeable delay in the user interface. As soon as an entity is modified, all their similarities related to every other entity in the system are recalculated.

# **4 RS ALGORITHMS**

In this subsection we describe in technical and mathematical detail how all recommendations are made.

The core component of the devised work is a set of heterogeneous data blocks (content-based data) that make up for the most important part of the recommendation calculation. We started by defining which information pieces to attach to each one of the entities involved in the recommendation context (users and opportunities) and by streamlining that data into common blocks that would be used in a modular way in all recommendation scenarios. We have defined the following large information dimensions: (1) Education; (2) Languages; (3) Soft Skills; (4) Technical Skills; (5) Work Experience and (6) Physical Location. These dimensions (along with the simpler activity area and optional likeability ratio) are the basis of the similarity calculation between entities, and thus the basis for the more advanced forms of recommendation referred later. The fact that these dimensions are shared between entities eases and fastens the similarity calculation, while increasing precision. The dimensions of an entity "Opportunity" refer to the needed specifications for the related job opportunity; as for the entity "User", they refer to personal characteristics of human candidates (users). With the aforementioned structure

in place, we will now present how we calculate the most basic kind of recommendation.

## 4.1 Entity Recommendations

We make singular entity recommendations (SER) by calculating the similarity between one instance of any of the basic entities involved in the job search scenario: user and opportunity; therefore we have the following combinations / types of recommendations: user-opportunity, user-user and opportunityopportunity. User-group recommendations can also be obtained by going through the user-user recommendations of the respective group members (using the average). These calculations take into consideration all the dimensions associated with each one of the entities being compared. Using those similarities, we then calculate a final one that sets a weight to each one of them and then aggregates them all. In Figure 3: Entities' Similarity Calculation we summarily demonstrate how this similarity calculation works. We now explain in detail each one of the dimensions' similarity calculations (each one of the squares contained in the central part of Figure 3: Entities' Similarity Calculation).

## 4.1.1 Educations

Educations refer to the academic background related with the entities; at the current time only more formal types of formations are supported. When calculating their similarity, the compared attributes are: institution, activity area (compared based on the semantic distance between them, using (1) (Blanchard et al., 2005)), grade (numeric distance) and degree (numeric distance).

$$sim_{semanic} = \frac{1}{hierarchy_{distance} * b}$$
 (1)

The semantic distance between two entities of the same type is performed in the following dimensions:

activity areas (used in their own similarity and within experience and education) and technical skills. The variable *hierarchy*<sub>distance</sub> is the number of levels in the hierarchy that separate both concepts, while *b* can act as 1 or 2 depending on whether the comparing entity is a superclass or a subclass of the comparison target respectively (i.e. we gave more importance to specialization rather to generalization).

$$sim_{edu} = (sim_{institution} * 0.2) + (sim_{actarea} * 0.5) + (sim_{grade} * 0.15) + (2) \\ (sim_{degree} * 0.15)$$

## 4.1.2 Languages

Languages refer to language skills that entities possess. Compared attributes are the language id and proficiency (numeric distance).

$$sim_{lang} = 1/proficiency_{difference}$$
 (3)

#### 4.1.3 Soft Skills

Soft skills (SSs) are personal traits and human characteristics that play an important part in the job search problem. Because SSs can be completely defined only by its Id (i.e. the existence of that skill), the comparison is directly made.

$$sim_s = (shared_s s)/(total_s s)$$
 (4)

## 4.1.4 Technical Skills

Technical skills (TSs) are one of the most important and used information pieces when comparing candidate / job profiles and, in the scope of HYRED, are compared based on the next attributes: technical skill id (semantic distance, i.e. (1) and proficiency.

$$sim_{tech} = (sim_{wp} * 0.7) + (5)$$
$$(sim_{proficiency} * 0.3)$$

## 4.1.5 Work Experience

Work experiences possessed by people or required by opportunities are compared based on the next attributes: activity area (1) and duration.

$$sim_{we} = (sim_{we} * 0.7) + (sim_{months} * 0.3)$$
 (6)

### 4.1.6 Physical Location

The physical location is compared based on the real distance between the locations of the compared entities. This distance is more relevant when calculating **user-user** similarities because of the

*propinquity* factor (Rauch, et al., 2003) (please check 4.1.4 - Physical Location of Team Members).

$$sim_{location} = (sim_{city} * 0.9) + (sim_{country} (7) * 0.1)$$

#### 4.1.7 Activity Area

The activity area to where the entity belongs to can have a relevant importance in the similarity between entities. Therefore it is compared based on its semantic distance to other areas, using (1).

#### 4.1.8 Likeability Ratio

Unlike other dimensions, which are explicit profile parts of each one of the entities, the likeability is an indirect value that measures the relationship between a user and an institution related with an opportunity (thus it's not used for user-user or opportunityopportunity calculations). (8) shows a part of that likeability; however, that equation may still add some additional conditions, such as (1) if the user follows that institution or (2) if he is a member of it.

$$likeability_{ratio} = \frac{\log(liked_{posts}+1)}{(log(100+liked_{posts}))} * 0.3$$
(8)

## 4.1.9 Final Similarity Calculation

The final similarity calculation weights each one of the explained dimensions with an almost-equal distribution; these weights are configurable through a configuration file, so that they can be further refined (attributes of each one of the dimensions are not currently configurable). We have defined the weights with the values shown in Figure 4: SER Weights.



Figure 4: SER Weights.

By using all of the previously explained formulae, the final similarity value is then given by (9).

 $\begin{array}{l} entity\_similarity = (sim\_edu * 0.15) + \\ (sim\_lang * 0.1) + (sim\_ss * 0.1) + \\ (sim\_tech * 0.15) + (sim\_we * 0.15) + \\ (sim\_location * 0.15) + (sim\_actarea * \\ 0.1) + ( [sim]] \_like * 0.10) \end{array} \tag{9}$ 

## 4.2 Team Recommendations

Teams are groups of people; however, not all groups are teams, because a team is so much more than just a set of people together and that fact alone triggers all sorts of changes and interactions between people that otherwise wouldn't happen. With that in mind, we have studied which are the concepts and human traits that may have an influence in achieving the perfect group of users that can make up a good team for a certain opportunity (i.e. only those related with the job domain). Based on a number of different studies, our research has come up with the following four upper-level components that, when combined, are able to distinguish one good team from a simple / plain group of people: (1) number of team members, (2) team cohesion, (3) required competences and (4) physical location of team members. In the next sections we thoroughly detail the research and nature of these components in the scope of team recommendations, as well as how we use them in HYRED. IENCE AND TECHN

### 4.2.1 Number of Team Members

How many people does the team have is one of the major variables to consider, not only because of resources to be allocated for the project but also because it has an impact on the rest of the variables. We have analysed some previous studies on the subject that have helped us reach a more grounded concrete idea for the team member number.

(Widmeyer et al., 1985) and (Ringelmann, 1913) have researched, through a simple rope-pulling test, the relationship between the number of team members and the individual member's average performance. The results were surprising, demonstrating that, as new members were added to the team, the average effort by each member actually decreased. This is related with a known phenomenon called "social loafing" (SL) that happens when people exert less effort to achieve a goal when they work in a group rather than alone (Simms and Nichols, 2014). (University, 2006), that had also studied the SL phenomenon, said that the ideal number of team members is somewhere between 5 and 12, being the number 6 the most relevant in his studies. In (de Rond, 2012) it is considered that the maximum number of team members should be 4 or 5. Teams with less than 4 are too small to be effective and teams over 5 are non-efficient. A study made by (Putnam, 2015) (that includes as metrics concepts such as size, time, effort and detected defects) showed that in short term projects, bigger teams (with an average of 8.5

workers) reduced only 24% of the execution time relative to smaller teams (with an average of 2.1 workers), i.e. a direct relationship between the number of people in a team and the productivity (increase) was not found.

Based on the aforementioned literature, we chose to define the number of team members to a maximum of ten. This is the top number of people suggested that a team working together must have, having in consideration productivity maximization and team inefficiency minimization. We also suggest 6 as the number of optimum team size for projects which necessarily will be multi-people, but we enable people to refine that number as they please.

## 4.2.2 Team Cohesion

Groups, as all living creatures, evolve over time. Initially a group is just an agglomerate of people who happened to work together, but the uncertainty eventually gives place to cohesion as the members bond with each other through strong social connections. Cohesion depends essentially on how well people relate with one another, as pairs and as groups; it is what keeps a team together after the presence of relationships between all the members. It prevents team fragmentation, keeping its members in a constant state of bonding, as well as avoids problems and animosities.

(Widmeyer et al., 1985) defends that there is a clear distinction between the individual and the group when one talks about team cohesion. For one, there is the attraction of the individual to the group – how much he / she wants to be a part of it. Then there is the group aspect, represented by a set of perceptions / features that consist, e.g. in the degree of proximity, similarity and union inside the group. Widmeyer also defends that there is a clear distinction between social cohesion and task cohesion. While social cohesion refers to the motivation to develop and maintain social relations with a group, task cohesion refers to the motivation of reaching company or project goals. We can conclude that the ideal scenario would be when both cohesions exist; indeed, the existence of only one is a bad omen for low cohesion in the long run. In the proposed solution, we chose not to calculate task cohesion, since the detection of this kind of psychological trait is difficult based on existing data. The best way to identify it is analysing / monitoring the physical behaviour of a person when working on a certain task; also, in the context of team recommendation, this variable does not have that much relevance, since people can have a very high cohesion on a certain task and very low on others.

#### Social Cohesion

A way of detecting team cohesion is analysing the social cohesion, since a team is a form of social interaction. We reach this by using a formula that appears in (Sahebi & Cohen, 2011). This *social*<sub>score</sub> combines all the following variables:

- Shared projects: the number of projects that each person has in common with other team members (this has a very direct relationship with his / her interpersonal or emotional connection)
- Friendship relations: friendship / contact relationships between team members (just like in Facebook or LinkedIn) are one of the most obvious pieces of information for probable likeability between people
- Shared interests: if team members share the same interests or tastes (if they *follow* the same entities in the network, such as people and institutions), attended the same institutions, etc.

Next we describe the approach that was used in each one of the defined variables, in order to make them ready to be included in the *social*<sub>score</sub> equation.

#### **Shared Projects**

Consider  $C = \{c_1, ..., c_m\}$  as being the group of connections between elements of a certain group of people. Each element of *C* connects two persons and has an associated weight *p* relative to the number of shared projects between them. Consider also max as being the heaviest weight of the *C* set and *n* representing the number of elements contained in that same set. Let *U* be the set of users that are related in the *C* set's connections. Based on this statements, we obtained (10) that we called *familiarity*<sub>score</sub>.

$$familiarity_{score(U)} = 1 -$$

$$\frac{\sum_{i=1}^{|n-1|} |p_i - \max|}{|n-1| * \max}, \forall max \ge 1; \forall n > 2$$
(10)

#### **Friendship Relations**

Consider the set of friendship connections between users from the team being analysed  $R = \{r_1, ..., r_m\}$ . We represent the number of elements of the R set using the nf (number of friendships) variable. Consider also the number of all the possible combinations of relations between those users represented by n. With this, we have defined a *friendship<sub>score</sub>* that represents the friendship between all the elements from a team in (11).

$$friendship_{score(G)} = \frac{na}{n}, \forall n \in$$

$$[0, +\infty], \forall na \in [0, +\infty], na \le n$$
(11)

#### **Shared Interests**

One important step in the team cohesion calculation is the analysis of their members' shared interests / tastes (when in the scope of job-related matters). We have made this calculation using the following connections:

- *Likes* to the same *posts* (e.g. two persons show that they *like* the same *post* submitted in the system)
- *Follows to* the same entity (e.g. two persons *follow* the same company in which they are interested in)
- Frequency of the same scholar institution or even the same course (in their respective profiles)

For the sake of brevity, the underlying assumptions about these variables were left out. (12) is the one that handles all these variables.

$$shared_{interests} = likes_{score} * 0.4 + follows_{score} * 0.3 + academic_{similarity} * 0.3$$
 (12)

We have then defined in (13 how to calculate the final score related with the social cohesion. Consider a certain set  $P = \{p_1, ..., p_n\}$  that contains a group of people. We have also set weights for the three components mentioned before such as that shared projects and friendship relations are both 25% important, while shared interests are 50%.

$$social_{cohesion(P)} = familiarity_{score} *$$

$$0.25 + friendship_{score} * 0.25 +$$

$$tastes_{score} * 0.5$$
(13)

## 4.2.3 Required Competences

(Datta et al., 2011)– "If a set of people do not provide complete coverage, then they cannot form a legitimate team by themselves". This means that at least one of their members must fulfil each one of the required competences. In order to calculate a numeric value representative of a team's competence (*competence<sub>score</sub>*), we use (14) presented by (Datta et al., 2011).

$$competence_{score(T)} = \sum_{i=1}^{|C_m|} \Omega_{i=1}^{|P_m|} e(p_i, c_j)$$
(14)

We now explain how the formula above works. Consider a group of people  $P = \{p_1, ..., p_m\}$ , a group of key competences  $C = \{c_1, ..., c_n\}$ , and a function  $e : P \times C \rightarrow Value$  that allows to calculate the value of a person *P* related with a *C* competence. Now consider also the  $\Omega$  possible values, so that  $\Omega \in \{max, min, avg\}$ , that helps quantifying the value of the competences of a person according to indicated

preferences. The *max* value gives more importance to the existence of experts in a certain competence, while the *avg* gives more relevance to the existence of a balanced team on each of the required competences. The *min* usage gives more importance to the minimization of "weakest links".

With the objective of reducing the number of combinations to be calculated (i.e. avoiding using the whole universe of search), we've considered only the top 15 candidates for a given opportunity. These candidates are obtained through the already calculated similarities (SERs). This way, we limit the number of combinations to be analysed to a maximum of 15C7 = 6435. There is the clear understanding that this kind of limitation may leave out some excellent teams; a great team may not necessarily be composed of the very best of the best, nor can HYRED (or any platform for that matter) predict particular types of problems that may happen between teams (such as psychological disorders). It is being tried to come up with some techniques to be able to relax this constraint in the medium / long run. Some examples may be the use of artificial intelligence techniques related with the analysis of long-term data (such as neutral networks and casebased reasoning) which end up providing us with inferred patterns, the clustering of data regarding any of the information pieces that describe entities (as mentioned before), the explicit filtering of data through the web interface, amongst others.

### 4.2.4 Physical Location of Team Members

In the context of virtual teams (teams that do not work in the same physical space), the physical proximity of their members can still have a big influence on its success; one of the main reasons is the fact that, as explained before, people's *propinquity* ends up influencing their similarity. This means not only people's personality plays a role on this likeability, but also their culture / background, easing the interpersonal relations between them. With the goal of calculating the similarity between team members related with their geographical location, we have created (15). In this formula, we sum up the averages of the distances between each pair of team members and we divide that number by the squared number of people.

$$avg_{distance} = \frac{\frac{\sum_{i=1}^{n} d_1}{n^{e_{people-1}} + \dots + \frac{\sum_{i=1}^{n} d_m}{n^{e_{people-1}}}}{(n^{e_{people-1}})^2}$$
(15)

$$\frac{\log(avg_{distance}+1)}{\log(100+avg_{distance})} + 1$$
(16)

## 4.2.5 Team Score Formula

After the description of all variables that come into play when we evaluate the recommendation of a team of people, we then present the final formula that aggregates them all (17). We have distributed the weights this way: team cohesion (35%), needed competences (50%) and physical location (15%). This equation is the basis for the **opportunity-team** recommendations that will join the other ones already presented earlier.

$$team_{score} = social_{cohesion} * 0.3 + competence_{score} * 0.5 + location_{similarity} * 0.15$$
 (17)

# 5 TESTING AND VALIDATION

In order to evaluate HYRED, we have made tests regarding recommendations' calculations. Because the system is still not live and publicly available, we had to build a dummy data set for this purpose.

## 5.1 Recommendation Speed

The first test is about the speed of recommendation's generation, i.e. the time it takes for the HYRED algorithm to be run against a particular user or opportunity.

Figure 5: Entity Recommendation Speed and Figure 6: Team Recommendation Speed show the calculation speeds for SERs (explained in section 4.1)



Figure 6: Team Recommendation Speed.

and team recommendations (explained in section 4.2) respectively. This test was conducted on a machine with the following specifications: CPU Intel Core i7-3630QM, RAM 6GB 1600MHz and HDD 500 GB 5400 RPM.

These obtained recommendation times are acceptable, as they are calculated offline (please check section 3) and are not needed in real-time by the application user. However, as the number of entities in the database increases, this time delay can be a problem. As one can infer by analysing Figure 5: Entity Recommendation Speed and considering that it takes 100ms to process 43 users, if there were 100.000 elements in the database, then the average time that would be required to do this calculation would be approximately 232s (~4min) (applying a simple rule of three), which clearly is high. We have to take into consideration that we are making an extensive complex analysis to all possible combinations in the RDB. This is mainly due to the need for accuracy and precision of the recommendations' generation. Knowing these bottlenecks, we can make some improvements, such as: (1) more processing power, (2) multi-threading and (3) clustering.

## 5.2 Precision

As the main goal in a RS is the interest of the recommendations themselves for the user who receives them, we have made a classic precision test to evaluate this matter. In this test, we started by defining 25 very different user and opportunity profiles (different backgrounds). We then calculated SERs between all of those entities and manually evaluated the obtained results, which are demonstrated in Table 1: Confusion Matrix.

Table 1: Confusion Matrix.

	Predicted Class		
Objective Class		Suggested	Not Suggested
	Relevant	21	4
	Irrelevant	0	0

Using the Table 1 data we have calculated some metrics that help us evaluating in a more precise manner the quality of the obtained recommendations. This measures can be analysed in the Table 2: Evaluation Metrics.

Analysing the calculated metrics, we can conclude that the SERs obtained through the RS have a very high quality and so a very high relevance for the application users. Although manual evaluation and the overall precision testing scenario lacks a more formal and objective approach (please check the next section), the results obtained were very promising, surpassing at least one of the related work's research numbers ((Lu et al., 2013) had an average of 0.5 for precision).

Table 2: Evaluation Metrics.

Metric	Result [0-1]		
Recall	21/(21+4) = 0.84		
Precision	21/(21+0) = 1		
F-measure (relates precision and recall) $2 \times \frac{Precision \times Recall}{Precision + Recall} = 2 \times \frac{1 \times 0.84}{1 + 0.84} = 0,45$			

# 5.3 Validation Scenario

The aforementioned tests were made primarily to assess the robustness of algorithms and the overall concept of the platform, which at the moment has been deployed with a Minimum Viable Product (MVP) designation and approach. However, HYRED also needs to be validated using other means, such as with real scenarios and more intensive needs. To this end, the following pilots are already planned to be executed: (1) a real use-case of a company in need of freelance consultants in the IT sector (30 user profiles are already present) and (2) the dissemination of the platform into several consultancy companies / technology and business hubs in order to promote the use of the system in such extremely dynamic and demanding job market scenarios.

# 6 CONCLUSIONS

HYRED is a system that is able to make suggestions, in an accurate and precise manner, between users and opportunities. It can also generate team suggestions for a particular opportunity, based on its complex description requirements. These recommendations are made based on: (1) explicit information from user and opportunity profiles (not only directly compared but based on their semantic distances); (2) social network interactions - e.g. shared likes, shared follows and item visualizations and (3) implicit information, through inference of new knowledge (using the TS discovery capabilities). Our tests so far have found out that, being a RS more closely related to the content-based nature, it correctly recommends items with a fairly high precision and, since we have moved our most resource-intensive processes into an offline component, recommendations can be used in

a real-time application with great success as far as RS-related features and usability are concerned.

However, there is still a lot to be made in order to improve, above all, the recommendation mechanism. For instance, it will be tried to improve the recommendation's calculation speed both by increasing the server's hardware capabilities as well as using the server's multi-threading feature. Also, we want to use clustering techniques to reduce the universe of search - e.g. when trying to find the top candidates (or teams) to an opportunity, only calculate similarities to the 1000 closest users. It is also expected to improve the accuracy and recall of the recommendations by inferring more knowledge about users and opportunities. This new knowledge can be easily inferred through the addition of more knowledge rules into the TS, after careful study of existing recruitment / web likelihood patterns and / or through the analysis of HYRED analytics itself. This evidently increases the calculation load of the TS; however, it does not make much difference in response times and user perception.

In addition, work team search configurations will also be implemented (cohesiveness, competence, creativity, etc.) and make them available to the final user without losing much speed in the similarity calculations. These features will allow the platform users to search, in a more precise way, for the exactly kind of team profile they want given their requirements. Despite SERs' weights being already currently configurable, it would be very interesting to also analyse the effectiveness of the present chosen parameters, as well as to come up with a methodology to improve these values with time and maybe to automatically suggest optimizations to them based on the actual use of the platform.

However, since the platform is still in MVP stage, some issues are yet to be dealt with, such as scalability, user acceptance, analysis on the validation scenario, analysis as to how the solution is actually used, etc. On the other hand, research into the whole area of JRSs will not halt with this study, so we expect to continue making significant progress into HYRED by embedding more found evidence and work done, either by the authors or related.

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